# Durable Medical Equipment/Orthotics and Prosthetics Program

**Provider Orientation** 







## Agenda

- Company Overview
- Program Overview
- Submitting Precertification Requests
- Precertification Outcomes and Special Considerations
- Provider Resources
- Claims Submission
- Provider Web Portal
- Q&A Session

# **Company Overview**



#### Addressing the complexity of the healthcare system



10 comprehensive solutions



Evidence-based clinical guidelines



More than 5,000 employees, including over **1,000 clinicians** 



Advanced, innovative, and intelligent technology



# **Program Overview**

### **Precertification Services**

eviCore healthcare<sup>®</sup> (eviCore) will begin accepting precertification requests on December 19, 2022, for durable medical equipment (DME) services for orthotics and prosthetics (O&P) devices with dates of service on or after January 1, 2023, for Cigna commercial customers.

#### **Precertification applies to DME services that are:**

- Home Based
- Medically Necessary
- O&P devices and supplies for dates of service January 1, 2023, and beyond.

Providers should verify customer eligibility and benefits on the secured provider log in section at <u>CignaforHCP.com</u>. Eligibility may also be verified at <u>www.evicore.com/ep360</u>.

#### **Precertification Required**

#### **Coverage Policies**

To find a **complete list** of O&P DME Healthcare Common Procedural-Coding System (HCPCS) codes that **require precertification**, please visit: <u>https://www.evicore.com/resources/health</u> <u>plan/cigna</u>.

If precertification is required, verify eligibility and-benefits, and submit your precertification request.

Providers don't need to reach out to eviCore for DME codes that don't require precertification.

Coverage policies are available at <u>CignaforHCP.com</u> >Review Coverage Policies > Access information on Cigna Standard health coverage plan provisions > <u>Policy Updates</u>

## eviCore DME Care Coordination

#### Care Coordination will provide the following services:

- Assist ordering providers and customers with finding a participating servicing provider.
- Validate that the servicing provider delivered the equipment or medical supply on the expected arrival date.
- Validate that the customer has a clear understanding on how to use the equipment and/or medical supplies.
- Follow up with the servicing provider when there is an issue with the delivery or the service item received.
- Work with Cigna Case Manager to ensure the customer receives the equipment and/or supplies on an ongoing basis (when applicable).



# **Submitting Precertification Requests**

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WEB	eviCore innovative solutions		
Sign in with your exist Email Address	ing account		
Password Password		Forgot your password?	
	Sign in		
	Do	n't have an account? Sign up now	

### **Methods to Submit Precertification Requests**

#### eviCore Provider Portal

The eviCore online portal <u>www.evicore.com/ep360</u> is the quickest and most efficient way to request precertification and check authorization status.

**Fax Number:** 888.444.1027 Precertification requests are accepted via fax and may be used to submit additional clinical

Precertification Call Center: 800.298.4806 For Durable Medical Equipment including Orthotics & Prosthetics press (options 3, 1, 1) Monday – Friday: 8am to 9pm EST Saturday – Sunday 10am to 6pm EST

### **Benefits of eviCore Provider Portal**

The provider portal allows you to go from request to approval faster.

The following are some benefits and features:

- Saves time: Providers experience a faster processing time online than via telephone or fax.
- Available 24/7: The portal is available at any time.
- Case status: Providers can check case status in real time.
- Dashboard: Providers can view all recently submitted cases.
- Precertification feature: Providers can add multiple procedure codes when submitting a request.

# **Keys to Successful Precertification**

To obtain precertification on the very first submission, the provider submitting the request will need to gather four categories of information:



### **Insufficient Clinical – Additional Documentation Needed**

#### **Additional Documentation to Support Medical Necessity**

If all required pieces of documentation are not received or are insufficient for Cigna to reach a determination, the following will occur:

A hold letter will be faxed to the requesting provider requesting additional documentation.

The number of days the case will remain on hold will be outlined on the Hold Letter.\* The provider must submit the additional information to Cigna.

Requested information must be received within the time frame specified in the Hold Letter.

Cigna will review the additional documentation and reach a determination.

The time frame to process a standard request will vary by the service type requested, plan, and/or state mandates.



\*Time frame will vary by the plan and/or state regulations.

# **Precertification Outcomes and Special Considerations**

## **Precertification Approval**

#### **Approved Requests**

- The time frame to process a standard request will vary by the service type requested, plan, and/or state mandates.
- Precertification approval status can be viewed on demand on the eviCore portal at <u>www.evicore.com/ep360</u>.
- Precertification approvals will be communicated by Cigna to the ordering physician & rendering provider Customers will receive a precertification letter by mail



### **Precertification Outcomes - Adverse Determination**



When a request does not meet medical necessity based on evidence based guidelines, an adverse determination is made and the request is denied.

In those cases, a denial letter with the rationale for the decision, reconsideration options, and appeal rights will be issued from Cigna to the provider and customer.

Adverse determination status can be viewed on demand on the eviCore portal at <u>www.evicore.com/ep360</u>

### **Same-Day and Retrospective Requests**

Same-day precertification and retrospective precertification requests should be submitted directly to Cigna at **800.88Cigna (882.4462)** or the number on the back of the customer's ID card.

#### Same-Day Precertification Requests (start-of-care date is the same as the current date)

- Providers will need to ask Cigna for escalation for same-day precertification requests.
- Providers should have all required clinical information on hand before making the call to obtain a timely precertification determination.

#### **Retrospective Precertification Requests (after the date of service)**

- Any precertification request submitted after the date of service
- Time frame to submit a retrospective request may vary by plan and/or state regulations
- Cigna will communicate retrospective determinations

### **Urgent Requests**

Urgent requests with a start-of-care date that is the same as the current date should be submitted directly to Cigna at **800.88Cigna (882.4462)** or the number on the back of the customer's ID card.

#### **Urgent Precertification Requests**

- Cigna uses the NCQA/URAC definition of urgent: when a delay in decision-making may seriously jeopardize the life or health of the customer.
- Urgent requests with a date of service <u>after</u> the current date can be initiated on the eviCore provider portal or by calling 800.298.4806 For Durable Medical Equipment including Orthotics & Prosthetics press (options 3, 1, 1).
- Cigna will make a decision on an urgent case that meets this definition within 72 hours.

### **Special Circumstances: Post-Decision Options**

#### My case has been denied. What's next?

- Once a request has been reviewed and denied, it is important to know what options are available.
- Your determination letter is the best immediate source of information to assess what options exist for a case that has been denied.
- Providers should call the number indicated on the customer's ID card to speak to an agent who can provide the available options and instructions on how to proceed.



# **Special Circumstances: Post-Decision Options cont.**

#### My case has been denied. What's next?

#### Reconsiderations

- A reconsideration is a post-denial, pre-appeal opportunity to provide additional clinical information.
- A reconsideration can be requested any time, up until an appeal is received.
- Reconsiderations can be requested by phone, by calling the number indicated on the customer's ID card, or via a peer-to-peer consultation with a Cigna physician.

#### **Appeal Process**

- Cigna will process first-level appeals. Delegation of second level appeals will vary by plan and/or state regulations.
- The timeframe to submit an appeal request will be outlined on the determination letter and is typically within 180 days of the adverse decision.\*

#### **Appeal Process (cont.)**

- Appeal requests can be submitted to Cigna in writing via fax or US Mail. The Cigna appeal address and fax number will be provided on the determination letter.
- Customers or providers with appeal questions may call the number indicated on the customer's ID card.
- The appeal determination will be communicated by Cigna to the ordering provider and customer.
- Appeal turnaround times:\*
  - Expedited 72 hours
  - Standard customer 30 days
  - Standard Provider 60 days

\*May vary by plan and/or state regulations

### **Peer-to-Peer Request**

- If a request is not approved and requires further clinical discussion for approval, Cigna offers peer-to-peer consultations with referring physicians
- Peer-to-peer consultations may result in either a reversal of decision to deny, or an uphold of the original decision
- A peer-to-peer consultation may be requested by calling the number indicated on the customer's ID card or via fax
- Your determination letter is the best source of information on how to schedule a peer-to-peer consultation



# **Provider Resources**

### eviCore Online Resources and Web Support Services



Web support services are available Monday through Friday from 7a.m. to 6p.m. CT.

### **Dedicated Call Center**

Precertification Call Center – 800.298.4806, For Durable Medical Equipment including Orthotics & Prosthetics press (options 3, 1, 1)

Our call center is open Monday – Friday from 8am to 9pm EST Saturday – Sunday 10am to 6pm EST

#### Providers can contact our call center to do the following:

- Request precertification
- Check the status on existing requests
- Request to speak with a care coordination agent
- Discuss questions regarding post-decision options

Providers should contact Cigna Customer Service at 800.88Cigna (800.882.4462) if changes are needed to HCPCS Code(s) on an existing case

**Note:** To ensure you have a successful experience in reaching the desired representative, please listen carefully to the telephone prompts when calling the eviCore authorization call center.

## **Client and Provider Operations Team**

#### **Client and Provider Services**

Dedicated team to address provider-related requests and concerns, including:

- Questions regarding accreditation and/or credentialing
- Eligibility issues (customer, rendering provider, and/or ordering provider)
- Issues experienced during case creation
- Reports of system issues

#### How To Contact Our Client And Provider Services Team

- Email: <u>ClientServices@evicore.com</u> (preferred)
- Phone: 1.800.575.4517 (option 3)

For prompt service, please have all pertinent information available. When emailing, make sure to include "Cigna health plan" in the subject line with a description of the issue; include customer, provider and case details when applicable.



## **Provider Resources**

#### **Cigna Provider Resource Pages**

eviCore's Provider Experience team maintains provider resource pages that contain specific DME educational materials to assist providers and their staff on a daily basis. The DME provider resource page includes the following educational materials:

- Training sessions schedule
- Provider training presentation
- List of HCPCS codes that require precertification through Cigna
- Quick Reference Guide
- Frequently asked questions document
- eviCore provider manual

#### To access these helpful resources, please visit:

https://www.evicore.com/resources/healthplan/cigna.

Detailed information about DME precertification is available <u>CignaforHCP.com</u> > Precertification Process: Learn what services require precertification > <u>Durable medical</u> equipment, home health and infusion.



# **Claims Submission**

# **Cigna Accounts Receivable Snapshot**

- All claims should be submitted directly to Cigna or to the Payor. Check the customer ID card for claims address
- The Payor ID used to submit a claim to Cigna through electronic billing is 62308.
- Providers are required to enroll in Electronic Fund Transfer (EFT) with both Cigna and eviCore in order to receive
  payment for services rendered. Please forward this information to the person in your organization who is responsible for
  this activity.
- Providers are encouraged to utilize Cigna's provider self-service tools to manage accounts receivable at <u>www.cignaforhcp.com</u> for:
  - Electronic Payment (EFT)
  - Remittance Reports & Claim Status Inquiry 835/837
- If the available self-service tools do not provide claim resolution, providers should contact Cigna through <u>www.cignaforhcp.com</u> or 1.800.88Cigna (800.882.4462). All inquiries regarding Cigna claims submissions should be directed to Cigna.

Detailed claims information is available on the Cigna website (CignaforHCP.com > Get questions answered: Resource > Reimbursement and Payment Policies)

# **Provider Web Portal**

### **Case Creation**

• After logging in, you will see the main screen and user dashboard. Choose "Request an Auth" to begin.



## **Submit a Request for Service**

- Complete all fields and choose "Search."
- Verify the customer information that populates at the bottom of the screen. Then, select "Continue.



### **Enter Service Details**

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• Complete all fields and choose "Continue."

Procedure codes	Ordering Physician	Servicing Provider
Enter a code number or description in the field below.	Change	1023106796 Evans saint
Procedure code Ciantity Unit of Measure	5808 W 110TH ST, OVERLAND PARK, KS 66211     N/A     N/A	111 EVANS OAK LN. SAINT LOUIS, M. 110 NPI: 1023106796 - TIN: XXXX2009
KØ898 - Power wheelchair, not     1     V	NPI 1407073422 Search for Ordering	
e1390 0 V V E1390 Oxygen concentrator, single delivery port, capable of delivering 85 percent or greater oxygen concentration a	Contact Person Physician by Name or TIN/NPI	Search for Servicing Provider by NPI/TIN. Add address details to narrow the search.
<ul> <li>Enter Procedure Code(s)</li> <li>You can enter multiple codes if all are the same category/rental vs purchase</li> </ul>	<ul> <li>Bart</li> <li>1231231234</li> <li>555555555</li> <li>Eave a message.</li> </ul> Save & Continue	nfo for

### **Precertification Code Messages**

- If eviCore is not delegated to manage a procedure, you will receive the below message as soon as you enter the code.
- Next, you will receive a message to submit the request.

ocedure codes			Submit Request for Authorization	×
eviCore is not delegated to manage proce please call the number on the back of the ter a code number or description in the fiel	dure code <b>"E1390</b> " for ( member's card. d below.	CIGNA. For more info,	Are you sure you want to submit this Request? Additional notes about this Request: (Optional)	You may enter notes about the case here or indicate th you will be faxing clinical documents
Procedure code K0898 - Power wheelchair, not	Quantity	Unit of Measure Units 🗸	How will you be providing the clinical info required for this F We recommend uploading it through your Web account, but it in or talk to a nurse.	Request? t you can also fax
390 - Oxygen concentrator, ≤	Click	c on the Red X to lelete a code		Submit
		SAVE		

## **Pending Clinical**

• If your request is pending for clinical documentation, click on "Submit Clinical info now" and you will be prompted to upload the supporting documents.

JP5G8T0Y9H Require ID Status: Waiting On Clinical Info Code: 504/21 See all codes -		Test member	
Clinical information is required in order to review this Request. Submit Clinical in	nfo now	Withde Reque	raw Est
		Additional Member Info	
DME		Test member	Primary Care Physician
Dates of Care	PATIENT CAME FROM: PREFERRED OPEN MRI Tom Pitt - 9876543210	<b>Member Insurance Information</b> Member ID: Insurance Category: Member Plan Type: Group ID:	Commercial
	~		
Requests & Reviews	Attachments & Notes		
NOV 20         Angela Pac submitted a Request for Authorization (Initial) 11/20/2020 at 2:42 am	No activity yet.		
Request for DME	Notifications & Letters		

## **Attach Clinical and Submit**

- You will see a pop-up window to upload clinical documents.
- You will navigate to your system to locate the documents and attach them to the case.
- All information will now be transmitted to eviCore to begin the precertification review process.

Upload File ×	Ç Open	
	G 🕞 🗢 🗖 Desktop 🕨	Search Desktop
	Organize 🔻 New folder	III 🗸 🗍 🔞
UPLOAD FILES Drag and drop your files in this area.	Favorites	Name A
		PORTAL TEST DOCUMENTS
Add Files Upload limit 50 MB. Additional ways to Submit SUBMIT		=
For the fastest determination, uploading clinical info is the best way to submit it. However, you can also submit clinical info via fax	_	
	File name:	

# eviCore Portal Registration

### eviCore Provider Portal Registration

Administrators or first-time portal users should:

- Log in directly to <u>www.evicore.com/ep360</u>.
- Choose "Sign up now" to create an eviCore account.



### **Administrator Registration**

- Complete the brief registration process.
- Enter the administrator's email and click on "Send verification code.
- Enter the code provided in the email, click on "Verify Code," and complete the provider demographics.

eviCore Platform Provider Registration	
Please provide the following details.	
Verification is necessary. Please click Send button. E <b>mail</b>	
Email	
Send verification code	
New Password	
New Password	
Re-enter Password	
Re-enter Password	
First Name	
First Name	
Last Name	
Last Name	
Display Name	
Display Name	
Phone Number	
Phone Number	
Cancel Register	

### **Create a Group**

• The user should click Create A New Group.



### **Group Details**

- Enter the required details to create a new group
- Click on the create icon
- Accept the terms and conditions and privacy policy on the next screen.

reate Provider Group				
inter your group details:				
Group Name				
test group				
Ordering Provider		Rendering Provider		
Address 1				
123 Main Street				
Address 2				
City	State		Zip	
Test	ТN	T	9999	99
Phone		Fax		
5555555555		55555556		
Back				

## **Administrator Registration Details**

After successfully creating a group do the following:

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- 1. Make note of the Provider Group Join Code and provide to all users for that group.
- 2. Invite other users to your group. You can appoint others as alternate administrators.
- 3. Add information for the providers associated with the group, including their TIN and NPI
- 4. Once complete, click on "Go to website" to access the eviCore portal.



# **All Other Users**

- Invited users will receive an email with a Join Code from their administrator.
- Each invited user will also receive an email to join the group.
- The link provided in the email will allow the user to join the group.
- At the main screen, the user should choose "Sign up now" to start the registration process.
- The user will be directed to "Join An Existing Group."
- The user should enter the Join Code provided by their administrator. Once complete, the user will be directed to the eviCore portal dashboard.



# **Thank You!**



