Post-Acute Care Utilization Management Program for Blue Cross and Blue Shield of Minnesota Medicare Advantage Members

FACILITY PRESENTATION













Agenda

- > eviCore healthcare Corporate Overview
- **➤ Post-Acute Care Program Overview**
- **▶** Post-Acute Care Prior Authorization Requirements
- > Prior Authorization Submission
- > Authorization Outcomes
- Clinical Consultations & Special Circumstances
- > Transitional Care Program Overview
- eviCore healthcare Provider Resources
- > eviCore Post-Acute Care Web Platform
- Q & A Session

Corporate Overview



100M Members Managed Nationwide

Headquartered in Bluffton, SC Offices across the US including:

- Lexington, MA
- Colorado Springs, CO
- Franklin, TN
- New York, NY

- Melbourne, FL
- Plainville, CT
- Sacramento, CA



Comprehensive Solutions



The industry's most comprehensive clinical evidence-based guidelines



4k+ employees including **1k clinicians**

Engaging with 570k+ providers



Advanced, innovative, and intelligent technology







Post-Acute Care Program Overview

eviCore healthcare Prior Authorization for Blue Cross Members Overview – Plan Information

eviCore healthcare (eviCore) began managing Prior Authorization requests for Post-Acute Care (PAC) and Home Health Care (HHC) beginning **January 1, 2019** for Blue Cross and Blue Shield of Minnesota (Blue Cross) for **Medicare Advantage (MA)** members with the following alpha prefixes:

- QQL Medicare Southern MN Network
- QQN Strive Medicare Advantage Metro Regional Network
- QQQ Group Medicare Advantage Network
- XZL Medicare High Value Network

- All other plans are managed by BCBSMN
- Medicaid and Dual Eligibles (Medicare/Medicaid) Providers should contact Amerigroup 866-518-8448

Providers should verify member eligibility and benefits on the secured provider log in section at: www.availity.com

eviCore healthcare Prior Authorization for Blue Cross Members Overview

Authorizations for Post-Acute Care will include the below PAC Provider types:

- Skilled Nursing Facilities (SNF)
- Critical Access Hospitals— (Medicare Swing Bed)
- Inpatient Rehabilitation Facilities (IRF)
- Long Term Acute Care Facilities (LTAC)
- Home Health Care Agencies (HHC)
- Durable Medical Equipment (DME)

Effective January 1, 2019:

- Hospitals are responsible for submitting the **initial** inpatient Prior Authorization (PA) for SNF, IRF or LTAC admissions for members discharging from an acute care facility.
- PAC Facilities (SNF, IRF and LTAC) are responsible for submitting the initial Prior Authorization requests for members admitting from the Community, ED or Outpatient setting and to submit PA for concurrent review requests.
 - **NOTE:** If a patient is transferred to the hospital directly from a PAC facility and stays >24 hours, a new Prior Authorization is required and should be requested by the hospital prior to discharge
- IRF and LTAC facilities are responsible for submitting the initial Prior Authorization for members transitioning to a lower level of care, such as a SNF

Process for Community Admits

Community PAC Admission: Direct PAC admission from ED, or outpatient setting (i.e. home, physician office, and outpatient clinic).

Skilled Nursing Facilities can accept members directly for Community PAC Admissions. The Medicare 3 day inpatient stay requirement is waived for BCBSMN MA Members. All direct community PAC admissions, will require a physician's order along with medical clearance for the member.

Community PAC Admission Process:

- Member is assessed in the ED or Outpatient Setting and determined to require SNF level of care
- Requesting Provider makes a referral to the SNF for direct PAC admission
- SNF collects supporting clinical and conducts initial medical necessity review
- "Community PAC Admission" is to be notated on Prior Authorization request to eviCore
- SNF submits all supporting medical necessity documentation for the Community PAC Admission to eviCore
- eviCore will provide a 3 business day approval for PAC Community Admission, based on clinical documentation received that supports medical necessity.
- Within 3 business days of admission, SNF is required to submit full clinical documents and follow process for concurrent review requests.

Methods to submit Community PAC Admission:

- Availity Submissions: Indicate "Community PAC Admission" in the free text section
- Fax Submissions: Indicate "Community PAC Admission" on a fax cover sheet or prior authorization form
- Phone Submissions: Indicate "Community PAC Admission" during the clinical intake discussion

eviCore Post-Acute Care Prior Authorization Required Information

Required Information for Initial Post-Acute Care Prior Authorization Submitted by Hospitals

Admission Details

- Facility type being requested
- Accepting Facility demographics (if known)
- Patient demographics
- Anticipated date of discharge

Clinical Information

- Hospital admitting diagnosis
- History & Physical
- Progress Notes, i.e. Attending physician, Consults & Surgical (if applicable)
- Medication list
- Wound or Incision/location and stage (if applicable)

Mobility and Functional status

- Prior and Current level of functioning
- Therapy evaluations PT/OT/ST
- Therapy progress notes including level of participation

Please note: eviCore Prior Authorization form and supporting clinical documentation is required for all Post-Acute Care requests

Required Information for Date Extensions (PAC concurrent review requests)

Prior Authorization Details

- Facility type and demographics
- Patient demographics
- Number of days and dates requested

Clinical Information

- Hospital admitting diagnosis and ICD10 code
- Clinical Progress Notes
- Medication list
- Wound or Incision/location and stage (if applicable)

Mobility and Functional Status

- Prior and Current level of functioning
- Focused therapy goals: PT/OT/ST
- Therapy progress notes including level of participation
- Discharge plans (include discharge barriers, if applicable)

Important: SNF Facilities should submit clinical for date extension (PAC concurrent review) Prior Authorization requests 72 hours prior to the last covered day to allow time for Notice of Medicare Non-Coverage (NOMNC) to be issued. eviCore will issue the NOMNC form to the provider. The provider is responsible to issue the NOMNC to the member, have it signed and returned to eviCore

eviCore healthcare Prior Authorization Submission Methods

Prior Authorization Requests Methods and Hours of Operation





www.availity.com

Single sign on process for Blue Cross Blue Shield of Minnesota providers

2. Fax: Clinical documentation can be faxed to:

888-738-3916 (PAC)

866-506-3087 (HH)

Please send information for one patient per fax.

3. Telephone: Clinical information can be called to eviCore healthcare at 844-224-0494; options 1, 8, 1, 2 for PAC services; options 1, 8, 1, 1 for Home Health - then follow appropriate prompts based on inquiry

Note: The Program will accept urgent requests by telephone and fax. Urgent requests submitted via fax require the requestor to contact eviCore healthcare by telephone to ensure the request can be placed in an urgent/expedited queue.

Hours of Operation

Monday through Friday: 7am to 6pm CST

Saturday: 8am - 4pm CST

Sundays and Holidays: 8am – 1pm CST

24 HOUR on-call coverage for immediate responses





eviCore healthcare Post-Acute Care Authorization Outcomes

Determination Outcomes-Approvals



Approved for Level of Care Requested (2 Outcomes):

- 1. PAC Facility Known: Authorization # issued to requesting provider
- PAC Facility NOT Known: Case Reference # issued (Once the accepting PAC facility is communicated to eviCore, Authorization # is issued to requesting provider)
 - The initial Prior Authorization is valid for 7 days. If the patient is not discharged to a PAC facility within this time frame, a new Prior Authorization is required.



- Verbal outreach is made to requesting provider
- Letter is faxed to requesting provider and mailed to member
- Authorization details are available on the eviCore Web Portal via Availity.com and may be printed on demand



 Once <u>all</u> information is received by eviCore, a determination will be communicated within 1 business day for routine requests

Number of Authorized days are provided to the PAC facility type as follows:

Prior Authorization	SNF/Medicare Swing Bed	Inpatient Rehab Facility	Long Term Acute Care
Initial	10 calendar days	5 calendar days	5 calendar days
Concurrent	7 calendar days	7 calendar days	7 calendar days

Determination Outcomes Unable to Approve/Request Denial







4 Potential Outcomes:

- Member not eligible or delegated to eviCore for Prior Authorization
- 2. Unable to approve based on information provided
 - 1) Request for additional information
 - 2) Clinical Consultation offered
- 3. Alternate Level of Care recommendation
- 4. Case sent to 2nd level MD Review
- If eviCore is unable to approve the request and a potential adverse determination is made on 2nd level review, outreach is made to the requesting provider
- The provider is given the option to send additional information to support medical necessity, accept alternate recommendation (if applicable), or given the option to schedule a clinical consultation

Important: If one of these options is not utilized by the requesting provider within 1 business day, the unable to approve determination is final, the case will be closed and a denial letter issued.

- The denial rationale and appeal process are communicated verbally to the requesting provider and are outlined on the denial notification.
- Once a service has been denied, members and providers must file an appeal to have the request re-reviewed.

eviCore healthcare Post-Acute Care Clinical Consultations

Clinical Consultations



 Clinical Consultations may be scheduled at a time convenient to your physician. Requests can be made online at www.evicore.com or by calling our authorization center at 844-224-0494; select options 1, 8, 1, 2, 5



- If you received notification from eviCore requesting additional clinical, ensure that you have submitted the requested information to eviCore before scheduling
- When calling to schedule, have the following information on hand: eviCore Case Ref #, Member Name, DOB, BCBSMN ID#, the referring physician's availability with their direct contact information



- Clinical Consultations result in either a Reversal of decision to deny or an Upholding of the original decision
- Alternate level of care recommendation may be offered
- The member's right to appeal is communicated

Note: eviCore advises acceptance of the alternate level of care, (if offered) as the approval, which will remain valid for 7 days. The request may be withdrawn if an appeal is filed and the decision to deny is overturned by BCBSMN. In the event that an appeal is filed and upheld by BCBSMN, obtaining the alternate level of care authorization will help prevent potential discharge delays.

Special Circumstances – Appeals and Urgent Requests



- eviCore will intake the appeal, acknowledge the appeal, review the case and provide Blue Cross with our expert review.
- Appeal requests may be submitted to eviCore via phone at 844-224-0494, options 1,8,1,2,6 (Monday through Friday 7-4 CST; Weekends 9-3 CST) or fax to 855-826-5338.
- Blue Cross will make the final determination and send out the appeal notification.



- The CMS time frame for an expedited determination is within 72 hours. Determinations will be based solely on medical information received within that timeframe.
- In order to reduce denials, a request should not be submitted as "urgent", unless it meets the CMS definition of urgent, when a delay in decision-making may seriously jeopardize the life or health of the member
- **▶** Retrospective Requests
- Retrospective review will be allowed and must be submitted within 14 calendar days following the date of service.

The turnaround time after an appeal has been requested by the member is up to 72 hours for an expedited appeal and up to 30 days for a standard appeal. Requests for 'expedited' appeals must meet CMS guidelines.

Note: Medicare members have up to 60 calendar days to file an appeal.

Transitional Care Program Offering

Transitional Care Program Overview

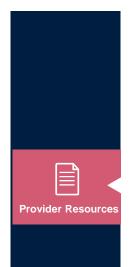
 eviCore Healthcare follows the patient through the Post-acute care continuum to ensure oversight aimed at reducing readmissions. Upon discharge from the hospital, eviCore will follow BCBSMN patients for a 90 day period. The Transition of Care team direct call outreach begins when all skilled services have ended (i.e. PAC facility stay, Home Health). The frequency of patient contact will be based on a set IVR call cadence, nursing clinical judgment, and clinical disease state as captured through the risk assessment scale of 0-100.

Key Program Objectives

- Readmission avoidance by educating patients via informative telephonic sessions: (IVR, manual calls, and now with the use of smart devices for telemonitoring).
- Patient centric care plans based on an individuals needs.
- Connect Patients with Primary Care Physicians when necessary
- Provide short term, targeted transitional coaching based on disease specific health needs and eviCore risk assessment stratification
- Transitional Care nurse will discuss medication reconciliation with members
- Scheduling of MD follow-up appts
- Social worker referral for psychosocial needs, community resources

eviCore healthcare Provider Resources

eviCore Provider Resources and Contact Information





eviCore Provider Customer Service Number: 844-224-0494

Choose the following prompts below to reach the appropriate area:

Post-Acute Care: Options 1, 8, 1, 2 Home Health Care: Options 1, 8, 1, 1

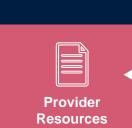
Program Inquires Prompt Menu:

- If you know your parties' extension, option 1
- For status on an existing request, option 2
- If you are calling for a new Prior Authorization, option 3
- If you are calling for a concurrent review, option 4
- If you are calling for a clinical consultation, option 5
- To request an appeal, option 6
- For all other inquiries, option 7
- To repeat these options, option 9

eviCore Client Services, call (800) 575-4517 (Option #3) or email <u>clientservices@evicore.com</u> for general inquiries such as:

- Eligibility issues (member, rendering facility and or ordering physician)
- Issues during case creation
- Request for an authorization to be resent to health plan

eviCore healthcare Post-Acute Care Provider Resources Implementation Site





For more information regarding the eviCore utilization management programs and reference documents, please visit our implementation site:

www.evicore.com/healthplan/bluecrossmn

Below are provider resources being developed on our implementation site via link listed above.

- Webinar training schedules with details on how to register
- Prior Authorization Forms
- Quick reference guide (QRG)
- Frequently asked questions (FAQ) document
- Training documents and program presentations
- Recorded demo of the orientation training sessions

Skilled Nursing Facility Clinical Capability Survey

http://survey.constantcontact.com/survey/a07efq32e9ajmj7hx2i/start

The implementation site includes a link to complete our SNF Clinical Capability Survey. The Provider Survey is designed by eviCore to obtain information about the clinical capabilities available at your facility.

eviCore Post Acute Care Web Platform

eviCore Post-Acute Care Provider Platform

The eviCore PAC Platform is available for access 24/7 and allows providers to:

- Initiate a prior approval request
- Submit clinical for concurrent stay prior approval requests
- Access a User Specific Dashboard to:
 - View and manage all pending and recently submitted cases on the same page
 - View and print real-time letter determinations for each case
 - Export and print all authorization documents

Link to PAC web platform:

www.availity.com

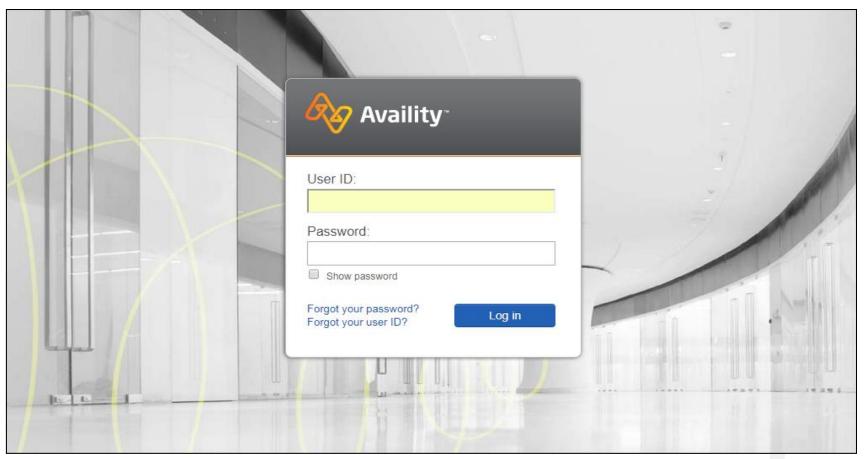
Single sign on process for Blue Cross Blue Shield of Minnesota providers





Availity Log In Screen

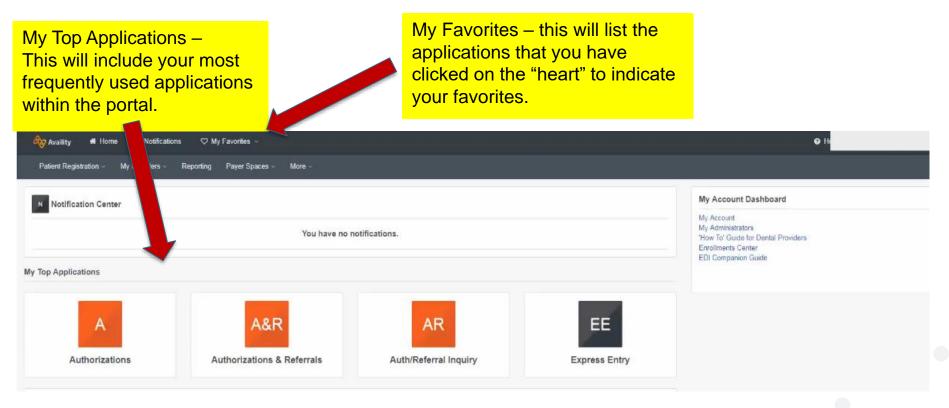
For web submissions of Prior Authorization requests, you will need an Availity account. Access all eviCore requests by logging into www.Availity.com. Enter User ID and Password, then click the login button. There is a Single Sign On process for eviCore delegated members.



Availity Home Page

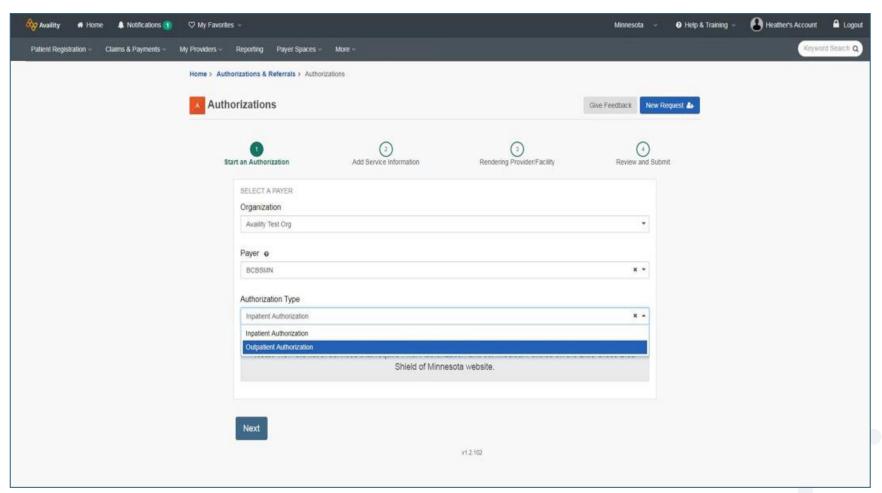
- To verify eligibility and benefits, choose "Patient Registration", then "Eligibility and Benefits Inquiry". Then complete: NPI, Patient ID and DOB fields.
- For Prior Authorization Requests, choose Authorizations & Referrals



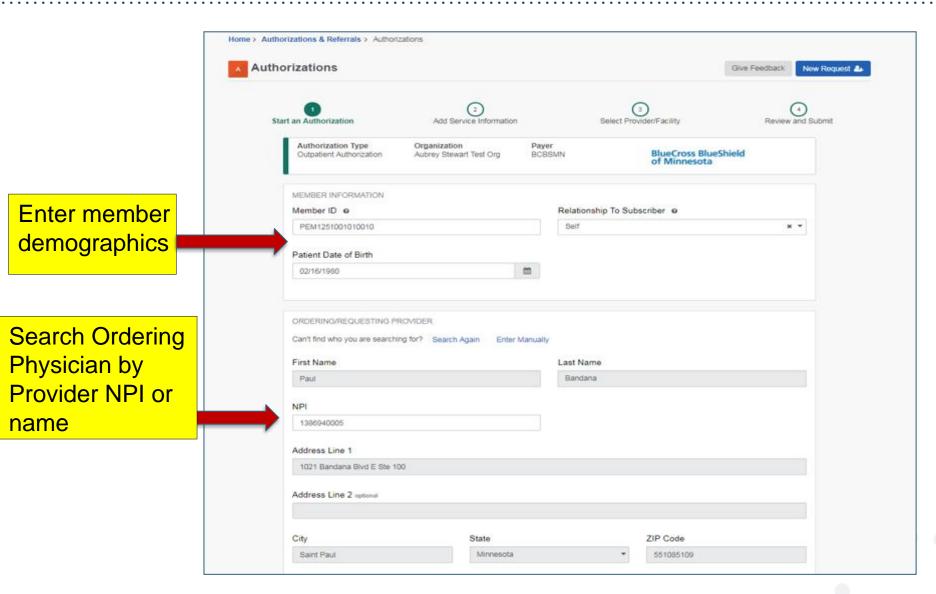


Initial Case Creation

- Select the Authorizations App
- Choose "Inpatient Authorization for SNF, IRF, LTAC
- Choose "Outpatient Authorization" for Home Health or DME



Member & Provider Information



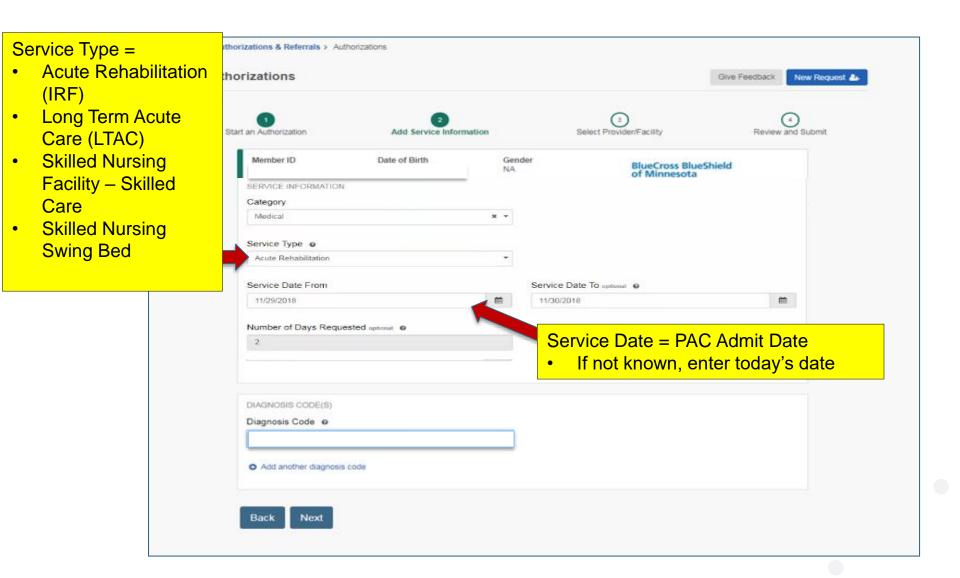
Provider Information

 Complete provider contact information including ordering provider's fax number

Phone (651) 259-9700	Fax ()
YOUR CONTACT INFORMATION First Name eviCore Availity QA	Last Name
Phone (800) 918-8924	Extension optional 27252
Email optional availity-pac-qa@evicore.com	

Service Information

Complete all Prior-Authorization fields



Redirect to eviCore

 If member is delegated to eviCore, you will know be re-directed to eviCore's platform

Specialty UM Authorization (eviCore)

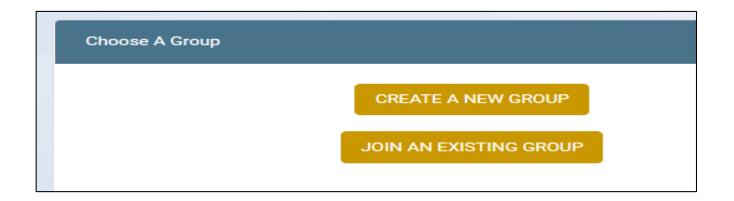
You are about to be re-directed to a third-party site away from Availity's secure site, which may require a separate log-in. Availity provides the link to this site for your convenience and reference only. Availity cannot control such sites, does not necessarily endorse and is not responsible for their content, products, or services. You will remain logged in to Availity.

By clicking "Accept" below, you confirm that you acknowledge and accept the foregoing Terms of use.

Cancel Accept

One Time Registration

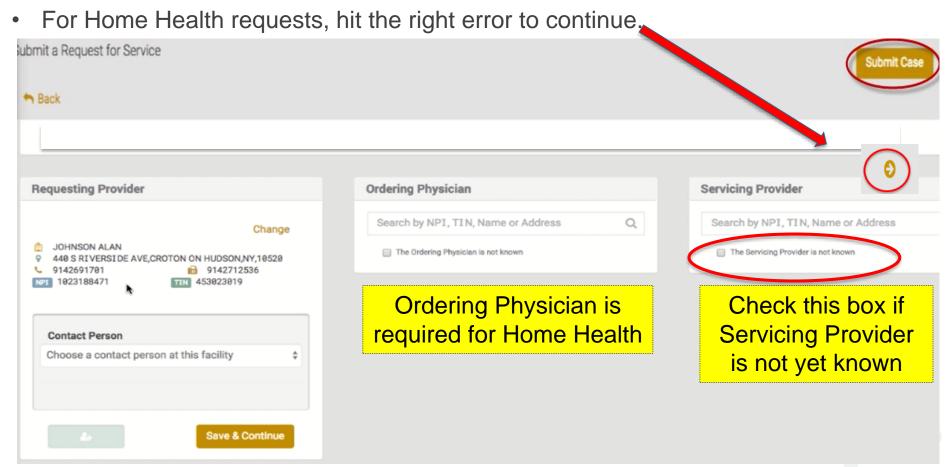
- If this is the first time using eviCore's portal, you can either Create A New Group or Join an Existing Group
 - Create a New Group if you are the administrator for your organization or you do not have an administrator (see administrator registration section)
 - Join an Existing Group if you have been given a JOIN CODE by your administrator



Initial Case Creation in eviCore platform

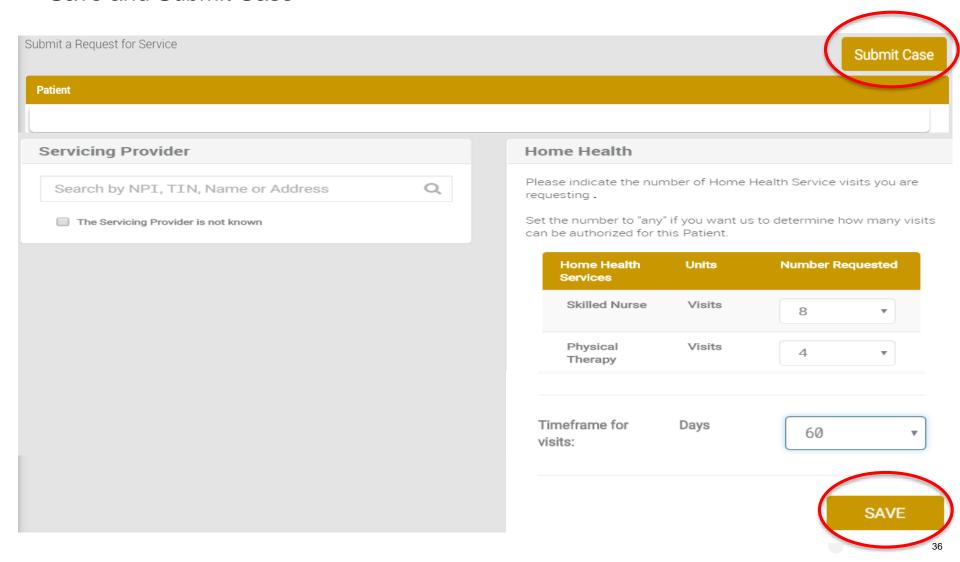
Enter Service Details

- Now that you are in the eviCore platform, you will complete the authorization details
- Enter the Requesting Provider, Ordering Physician and Servicing Provider details.
 Smart search allows NPI, TIN or provider name. Choose "Submit Case"



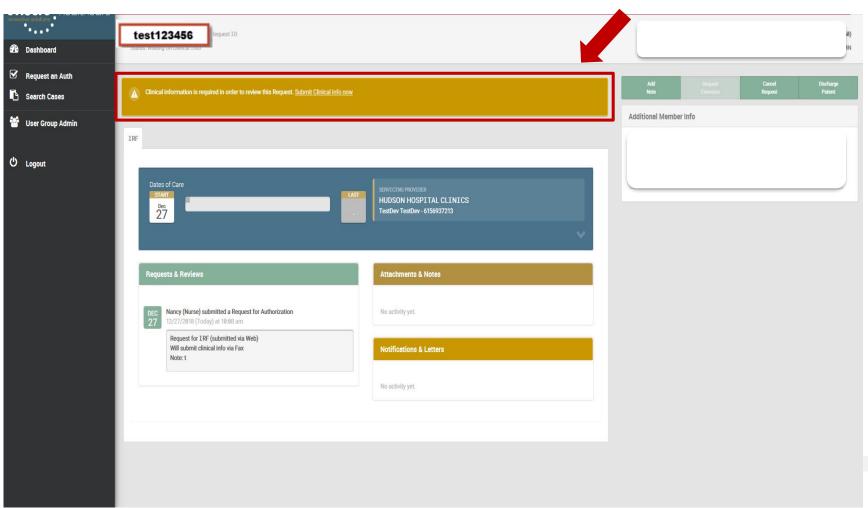
Enter Service Details

- For Home Health, enter services requested and Timeframe for visits
- Save and Submit Case



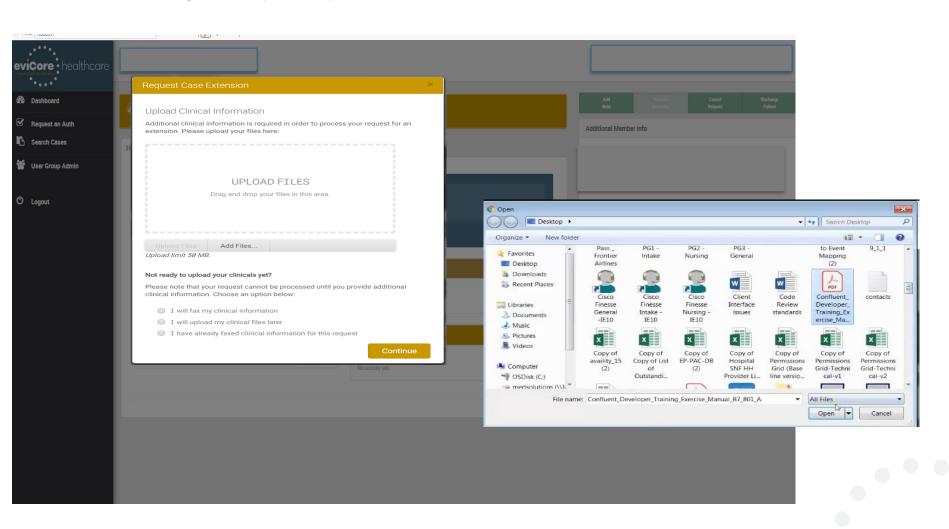
Attach Clinical

- Next, you will see the Case View Screen.
- You will now be prompted to submit clinical documents by clicking on the alert



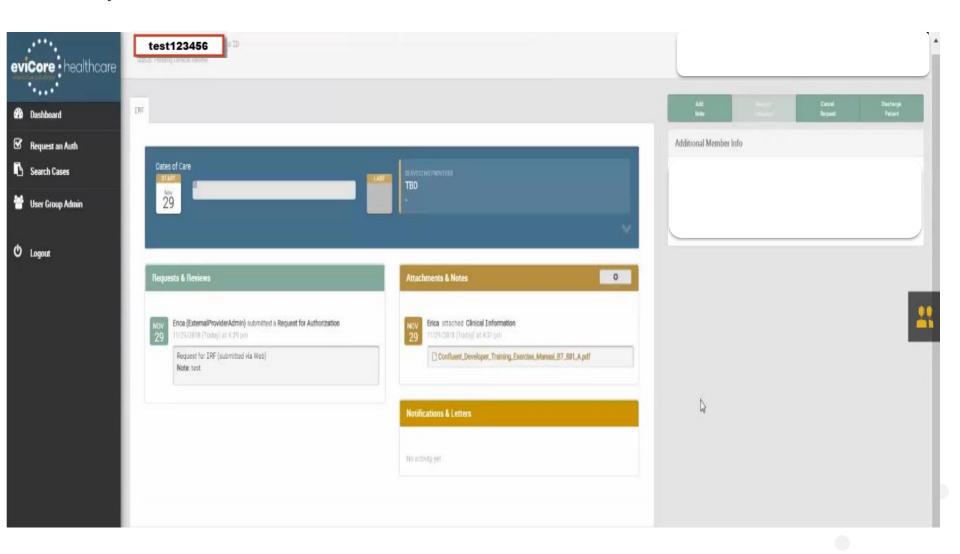
Attach Clinical

- Now you will see a pop up window to upload clinical documents
- You will navigate to your system to locate the documents and attach to the case



Case Billboard

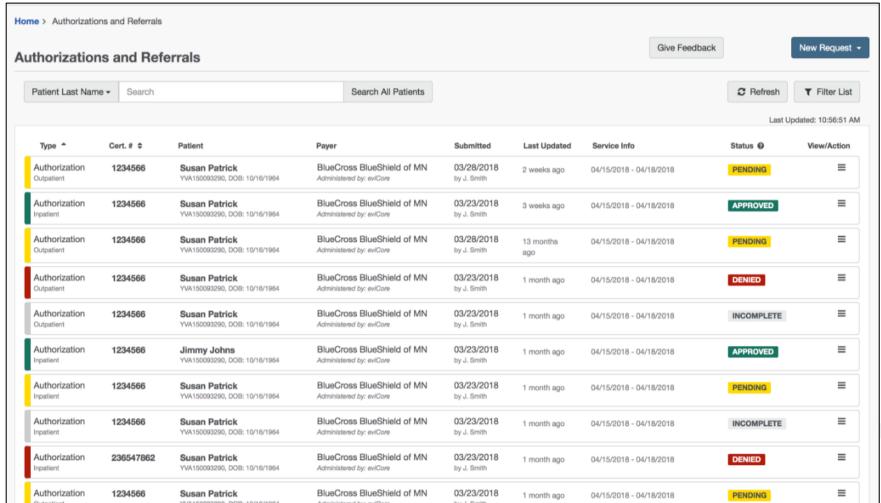
Here you will see case details with attachments, notes and letters



Concurrent Review Process

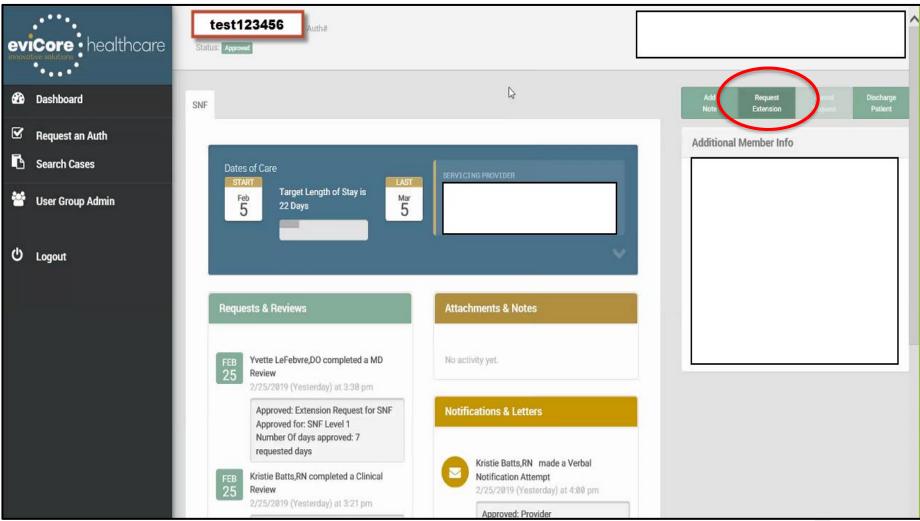
Concurrent Reviews

- Once a case has been authorized, Post-Acute Care facilities can continue with concurrent authorizations via the Availity dashboard.
- Locate the patient, click on the Status to redirect to eviCore



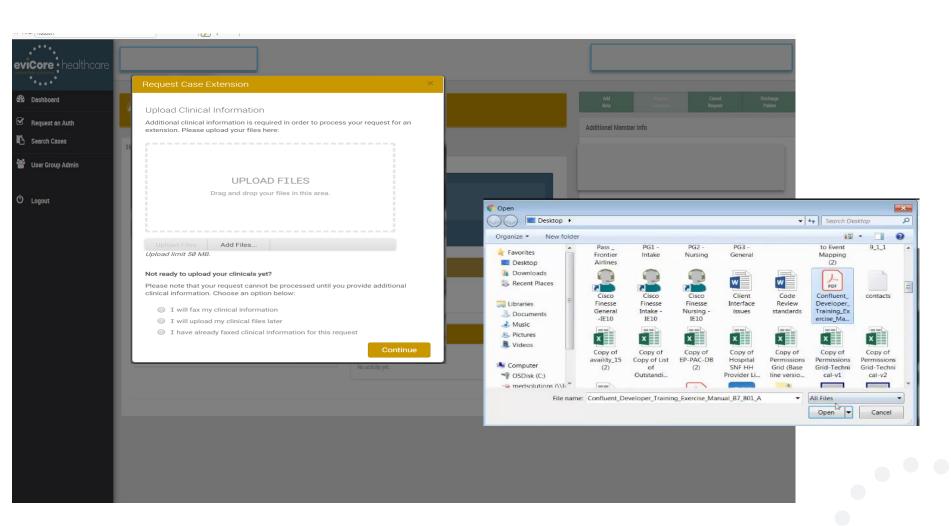
Authorization & Referral Dashboard

 Once patient is located on the dashboard, choose Request Extension and follow attach documents process



Attach Clinical

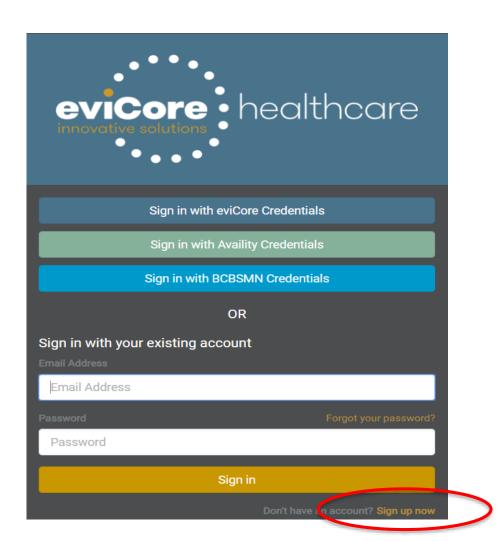
- Now you will see a pop up window to upload clinical documents
- You will navigate to your system to locate the documents and attach to the case



Administrator Registration

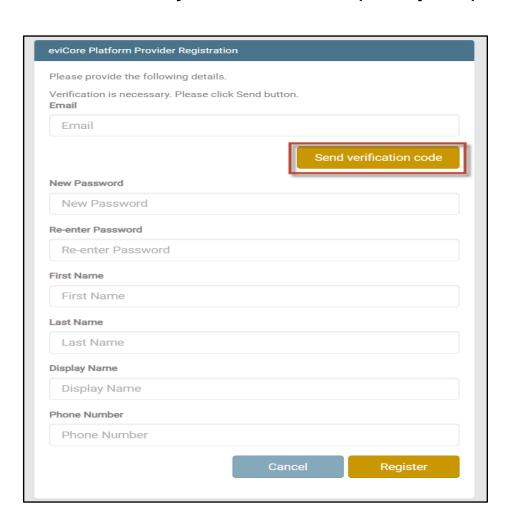
Administrator eviCore Log In

- Log in directly to eviCore
 https://encore.evicore.com/portalserver/oauth/login?homerealm=local
- Choose "Sign up now" to create an eviCore account



eviCore Post-Acute Care Provider Platform

- Begin by completing the brief registration process.
- Enter your email and click on "Send verification code" which you will receive via email
- Enter this code, click on "Verify Code" and complete your provider demographics



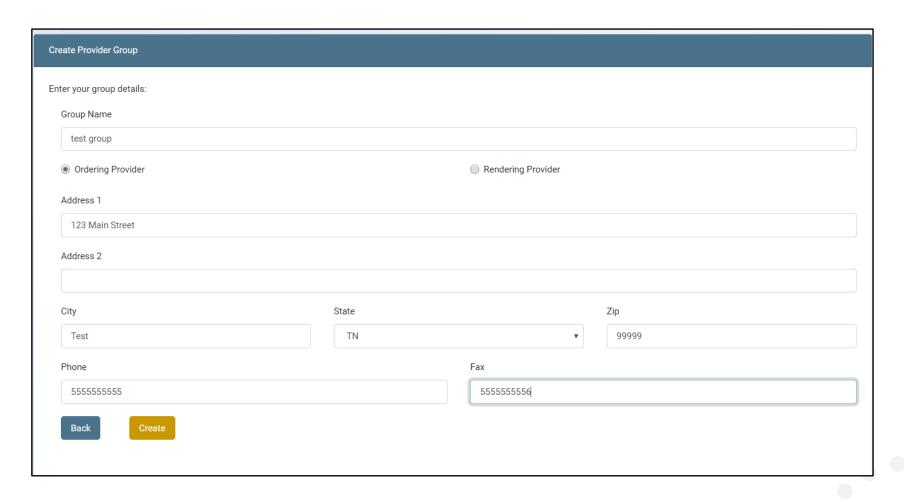
Admin Registration

Next, you will Create A New Group



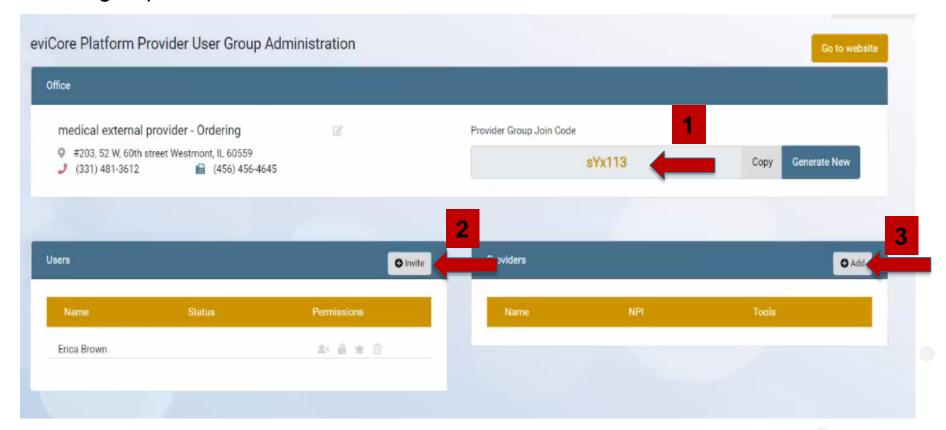
Admin Group Creation

- User will enter the required details to create a new group
- · Accept the terms and conditions and privacy policy on the next screen



Provider Registration

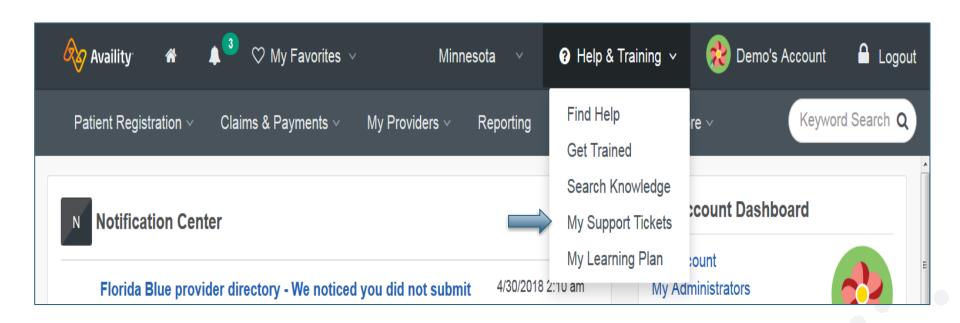
- Once user has successfully created a group, you should:
 - Make note of the Provider Group Join Code and provide to all users for that group
 - 2. Invite other users to your group. You can appoint others as alternate Admins
 - 3. Add Providers Add both TIN and NPI numbers for all providers associated with the group



Platform Support

Where to Call for Help – Availity

- Contact Availity for questions related to Registration, Entering Prior Authorizations on the Portal or Training
- Submit a technical support ticket directly or call:
 - 1-800-282-4548
 - From the Availity Portal, click Help & Training | My Support
 Tickets



eviCore Platform Services - Assistance

For eviCore Platform Account Questions - Contact a Web Support Specialist



Call: (800)646-0418 (Option 2)



Email: portal.support@eviCore.com

Thank You!

Questions?

