

# Prior Authorization of Lab Management Services for WellCare Expansion

Provider Orientation Session



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# Corporate Overview

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100M Members Managed Nationwide

Headquartered in Bluffton, SC  
Offices across the US including:

- Lexington, MA
- Colorado Springs, CO
- Franklin, TN
- Greenwich, CT
- Melbourne, FL
- Plainville, CT
- Sacramento, CA

# 9 Comprehensive Solutions



The industry's most comprehensive clinical evidence-based guidelines



4k+ employees including 1k clinicians  
Engaging with 570k+ providers











Advanced, innovative, and intelligent technology



# 9 | Comprehensive Solutions

End-to-End Solution on a single integrated platform

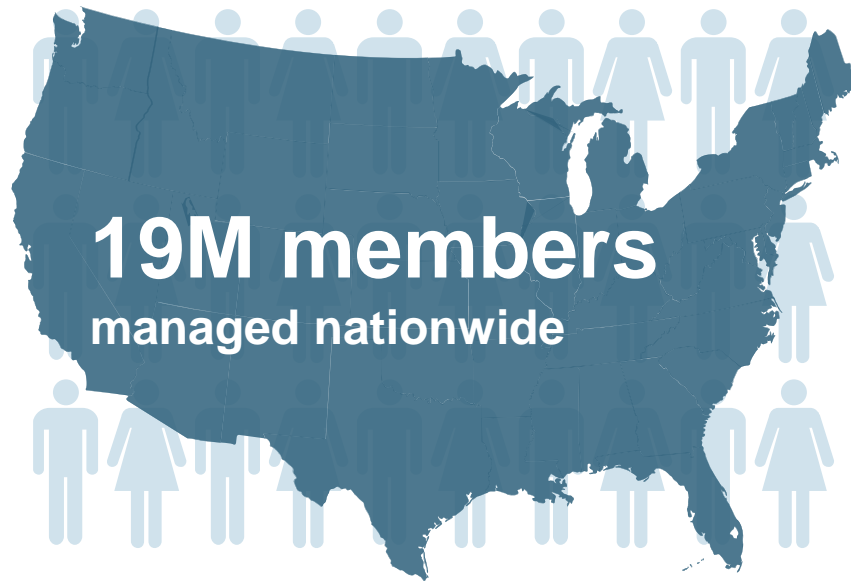
-  Radiology
-  Cardiology
-  Musculoskeletal
-  Sleep Management
-  Medical Oncology
-  Specialty Drug
-  Radiation Therapy
-  Lab Management
-  Post-Acute Care

# Lab Management Solution- Our Experience

**14+ Regional**  
and National Clients

**480+**  
Cases built per day

**9 Years**  
Managing Lab Management Services



## Members Managed

- 13M Commercial Memberships
- 500K Medicare Memberships
- 5.5M Medicaid Memberships



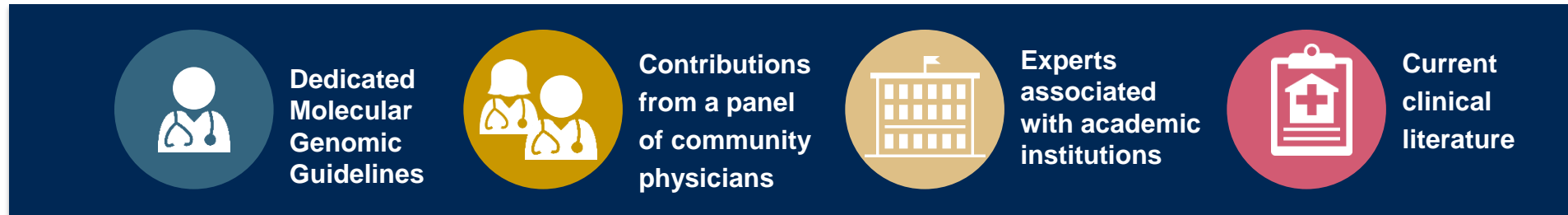
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# Our Clinical Approach

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# Organic Evidence-Based Guidelines

The foundation of our solutions:



## Aligned with National Societies

- National Comprehensive Cancer Network
- National Society of Genetic Counselors
- American College of Obstetrics and Gynecology
- American College of Medical Genetics and Genomics
- American Society of Human Genetics
- American Society of Clinical Oncology
- College of American Pathologists
- American Gastroenterological Association
- Society for Maternal Fetal Medicine
- Association for Molecular Pathology
- American College of Cardiology
- American College of Chest Physicians
- American Academy of Neurology
- American Society of Colon and Rectal Surgeons
- American Heart Association
- American Academy of Pediatrics
- American Society for Reproductive Medicine
- American College of Gastroenterology
- American College of Cardiology Foundation
- National Institutes of Health

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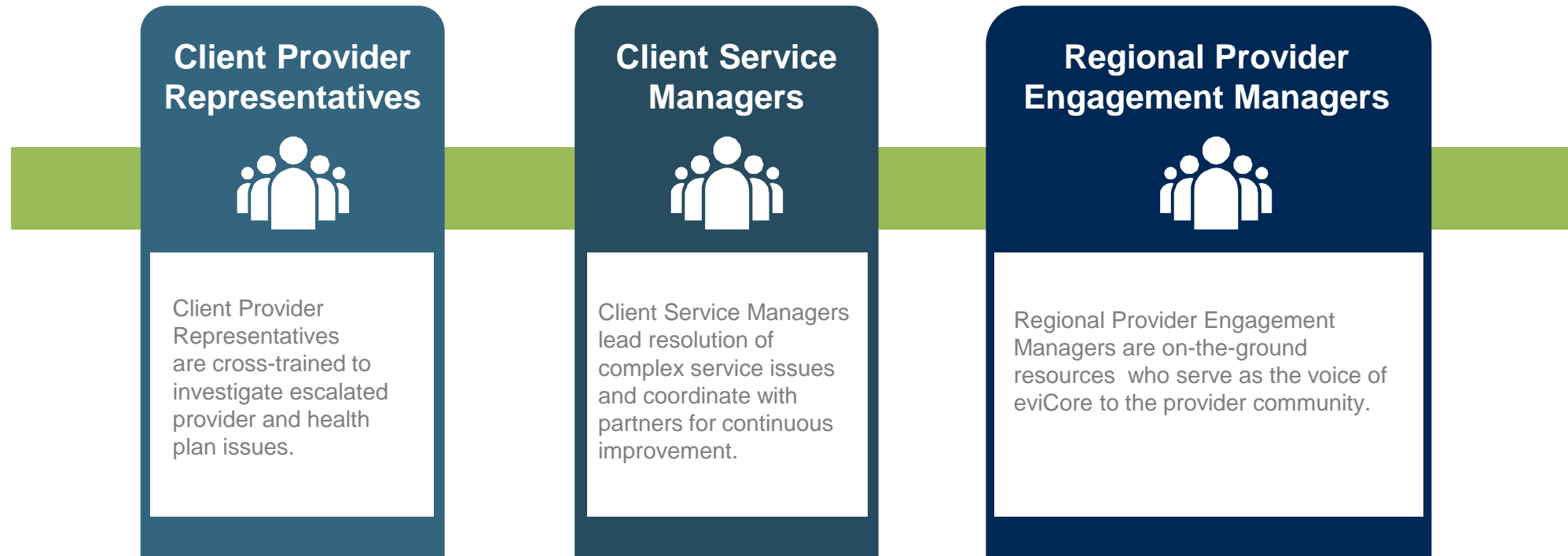
# Service Model

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# Client Provider Operations

The Client Provider Operations team is responsible for high-level service delivery to our health plan clients as well as ordering and rendering providers nationwide



# Why Our Service Delivery Model Works



**One centralized intake point** allows for timely identification, tracking, trending, and reporting of all issues. It also enables eviCore to quickly identify and respond to systemic issues impacting multiple providers.

**Complex issues are escalated to resources** who are the subject matter experts and can quickly coordinate with matrix partners to address issues at a root-cause level.

**Routine issues are handled by a team of representatives** who are cross trained to respond to a variety of issues. There is no reliance on a single individual to respond to your needs.



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# Lab Management Prior Authorization Program for WellCare

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## Program Overview

eviCore will begin accepting requests on January 1, 2019 for dates of service January 1, 2019 and beyond.

**Prior authorization applies to services that are:**

- Outpatient
- Elective / Non-emergent
- Diagnostic

**Prior authorization does not apply to services that are performed in:**

- Emergency room
- Inpatient
- Observation

*It is the responsibility of the ordering provider (or the Lab Site on behalf of the ordering provider) to request prior authorization approval for services.*



## Lab Management Solution

### Covered Services

Certain molecular and genomic testing including:

- Hereditary Cancer Syndromes
- Carrier Screening Tests
- Tumor Marker / Molecular profiling
- Hereditary Cardiac Disorders
- Cardiovascular Disease and Thrombosis Risk Variant Testing
- Pharmacogenomics Testing
- Neurologic Disorders
- Mitochondrial Disease Testing
- Intellectual Disability / Developmental Disorders

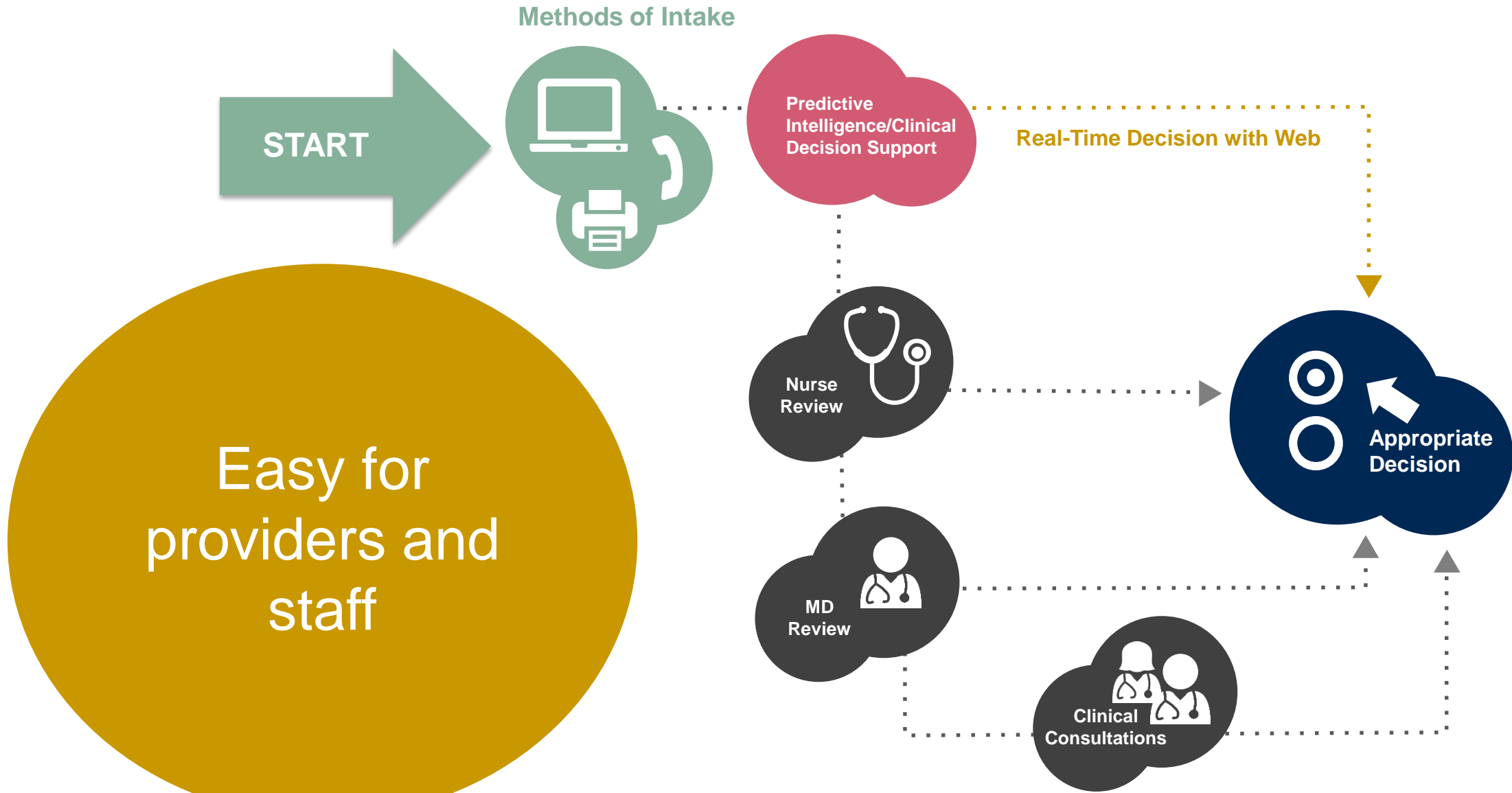
# Prior Authorization Requests

How to request prior authorization:



Fax option: 888.693.3210 Fax forms available at: [www.evicore.com](http://www.evicore.com)

# Clinical Review Process



# Needed Information



*If clinical information is needed, please be able to supply:*

- Specimen collection date (if applicable)
- Type or Test Name (if known)
- Test Indication (Personal History of condition being tested, age at initial diagnosis, relevant signs and symptoms, if applicable)
- Relevant past test results
- Patient's ethnicity
- Relevant family history (Maternal or paternal relationship, medical history including ages at diagnosis, genetic testing)
- If there is a known familial mutation, what is the specific mutation?
- How will the test results be used in the patient's care?



# Prior Authorization Outcomes

## Approved Requests:

- All requests are processed after receipt of all necessary clinical information.
- Authorizations are typically good for 60 calendar days from the specimen collection date and if none then date of determination but it does vary by client. Please reference the authorization by case.

## Delivery:

- Emailed or faxed to referring provider and rendering laboratory
- Mailed to the member
- Information can be printed on demand from the eviCore healthcare Web Portal

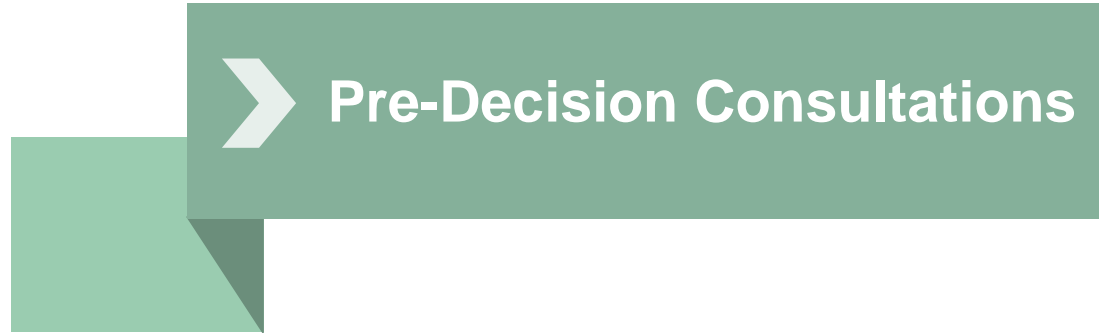
## Denied Requests:

- Communication of denial determination
- Communication of the rationale for the denial
- How to request a clinical consultation

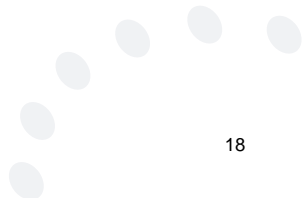
## Delivery:

- Emailed or faxed to the referring provider and rendering laboratory
- Mailed to the member
- Information can be printed on demand from the eviCore healthcare Web Portal

## Prior Authorization Outcomes – Medicare / Medicare Advantage



- If your case requires further clinical discussion for approval, we welcome requests for clinical determination discussions from referring physicians prior to a decision being rendered.
- In certain instances, additional information provided during the pre-decision consultation is sufficient to satisfy the medical necessity criteria for approval



# Special Circumstances

## ➤ Appeals:

- eviCore will process first level appeals
- Requests for appeals must be submitted to eviCore healthcare using the process outlined on the denial notification
- The request and all clinical information provided will be reviewed by a physician other than the one who made the initial determination.
- A written notice of the appeal decision will be mailed to the member and faxed to the provider

## ➤ Retrospective Reviews:

- Retrospective requests are **not** applicable to the Lab Program; however, you may enter the specimen collection date if it is prior to the date of service

## ➤ Outpatient Urgent Tests:

- Contact eviCore by phone to request an expedited prior authorization review and provide clinical information
- Urgent Cases will be reviewed with **1 business day** of the request
- **Medically urgent requests** are defined as conditions that are a risk to the patient's life, health, ability to regain maximum function, or the patient is having severe pain that required a medically urgent procedure

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# Web Portal Services

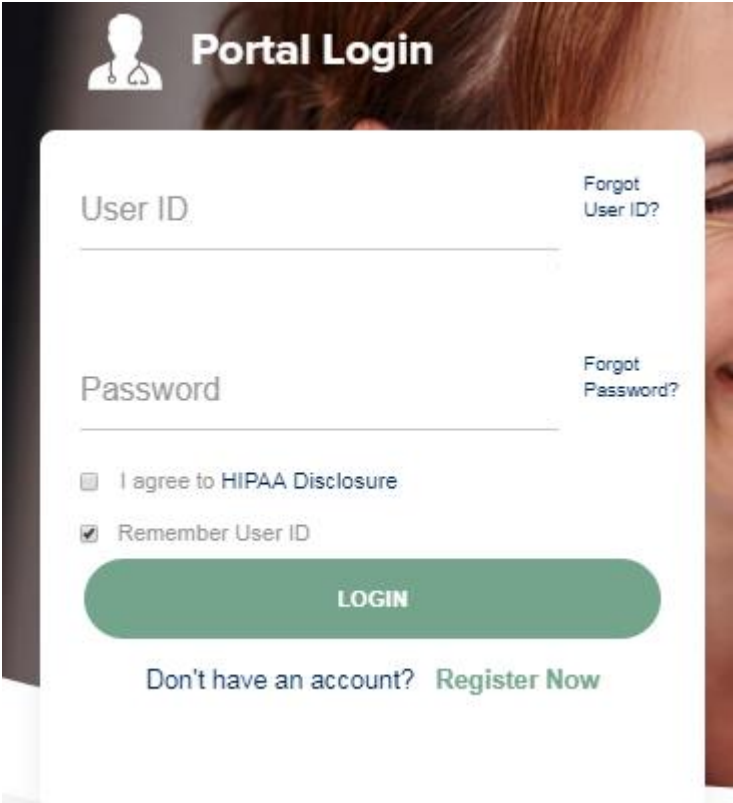
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# eviCore healthcare website

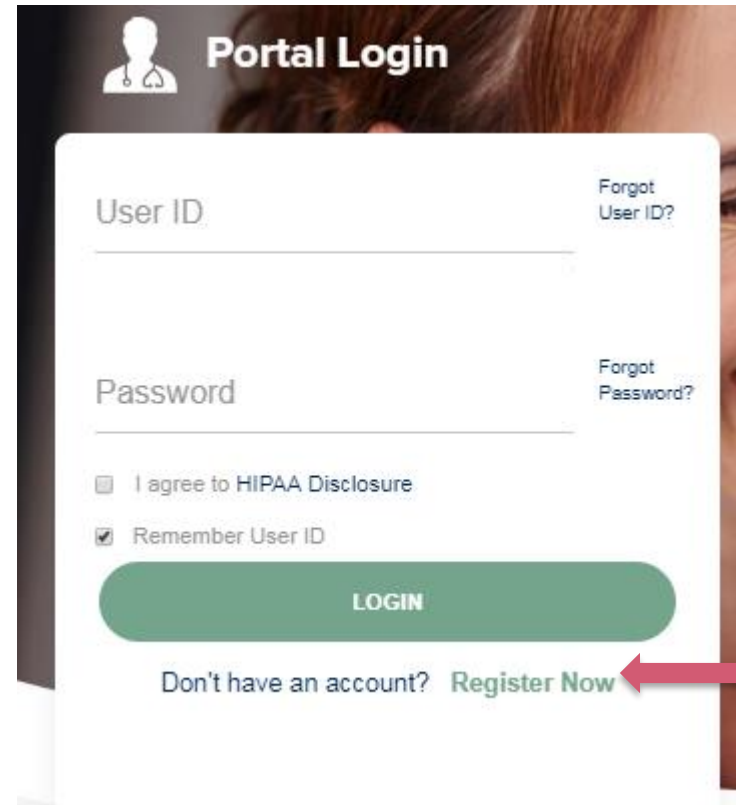
- Point web browser to evicore.com



- Login or Register



# Creating An Account



The image shows a 'Portal Login' form with the following elements:

- Header: A doctor icon and the text 'Portal Login'.
- Fields: 'User ID' and 'Password' input fields.
- Links: 'Forgot User ID?' and 'Forgot Password?' links.
- Checkboxes: 'I agree to HIPAA Disclosure' (unchecked) and 'Remember User ID' (checked).
- Buttons: A green 'LOGIN' button.
- Footer: 'Don't have an account? Register Now' link, with a red arrow pointing to it.



To create a new account, click **Register**.



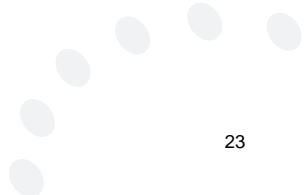
# Portal Compatibility

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The eviCore.com website is compatible with the following web browsers:

- Google Chrome
- Mozilla Firefox
- Internet Explorer 9, 10, and 11

You may need to disable pop-up blockers to access the site. For information on how to disable pop-up blockers for any of these web browsers, please refer to our [Disabling Pop-Up Blockers guide](#).



# Creating An Account

**eviCore** healthcare  
Innovative Solutions

\* Required Field

### Web Portal Preference

Please select the Portal that is listed in your provider training material. This selection determines the primary portal that you will using to submit cases over the web.

Default Portal\*:

If you want to register as a Client User at CareCore National, then please contact us: 1-800-918-8924 x20136.

### User Information

All Pre-Authorization notifications will be sent to the fax number and email address provided below. Please make sure you provide valid information.

User Name*:	<input type="text"/>	Address*:	<input type="text"/>	Phone*:	<input type="text"/>
Email*:	<input type="text"/>		<input type="text"/>	Ext:	<input type="text"/>
Confirm Email*:	<input type="text"/>	City*:	<input type="text"/>	Fax*:	<input type="text"/>
First Name*:	<input type="text"/>	State*:	<input type="text" value="Select"/> ▼	Zip*:	<input type="text"/>
Last Name*:	<input type="text"/>	Office Name*:	<input type="text"/>		

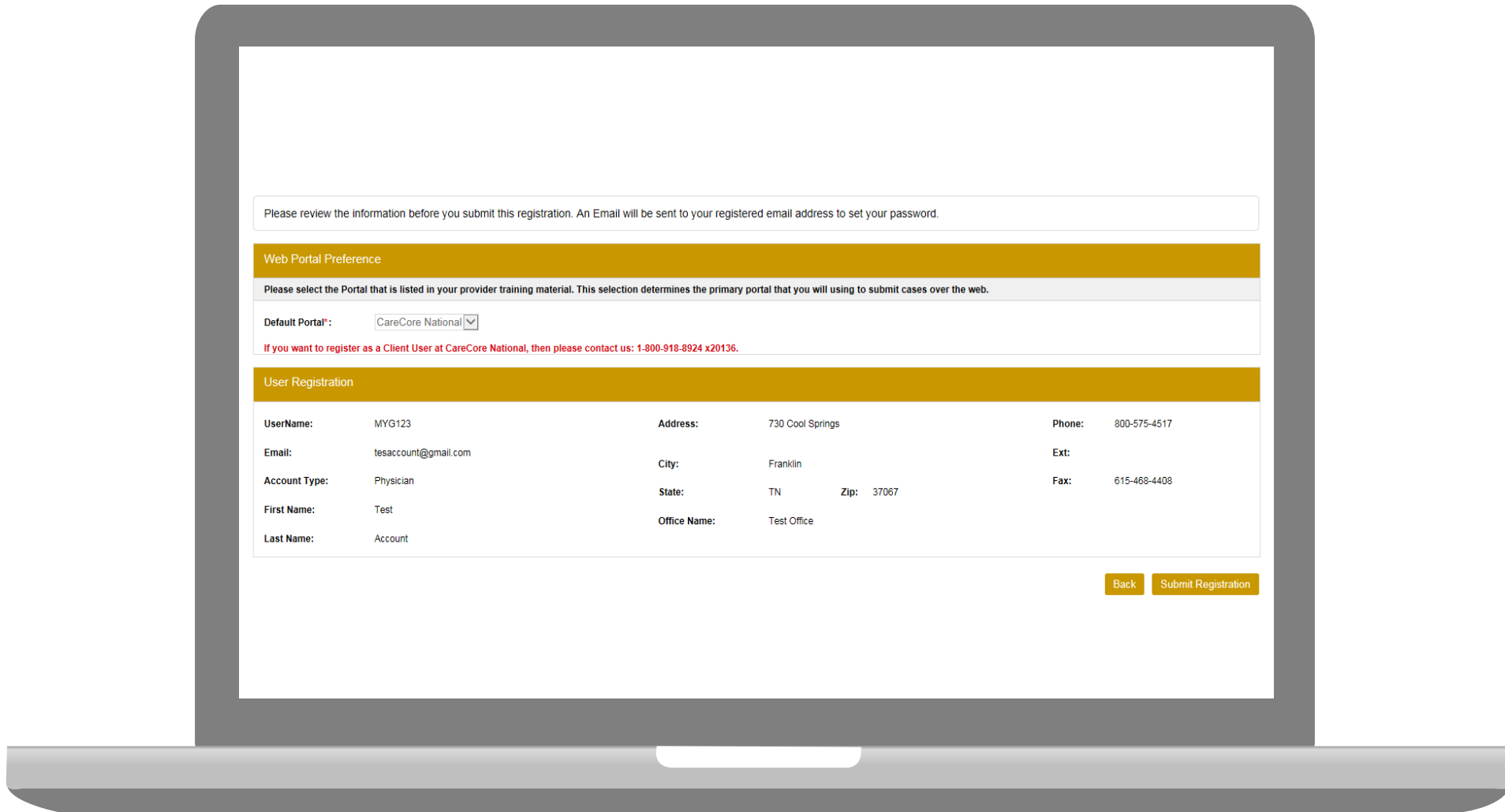
Next



Select a **Default Portal**, and complete the registration form.

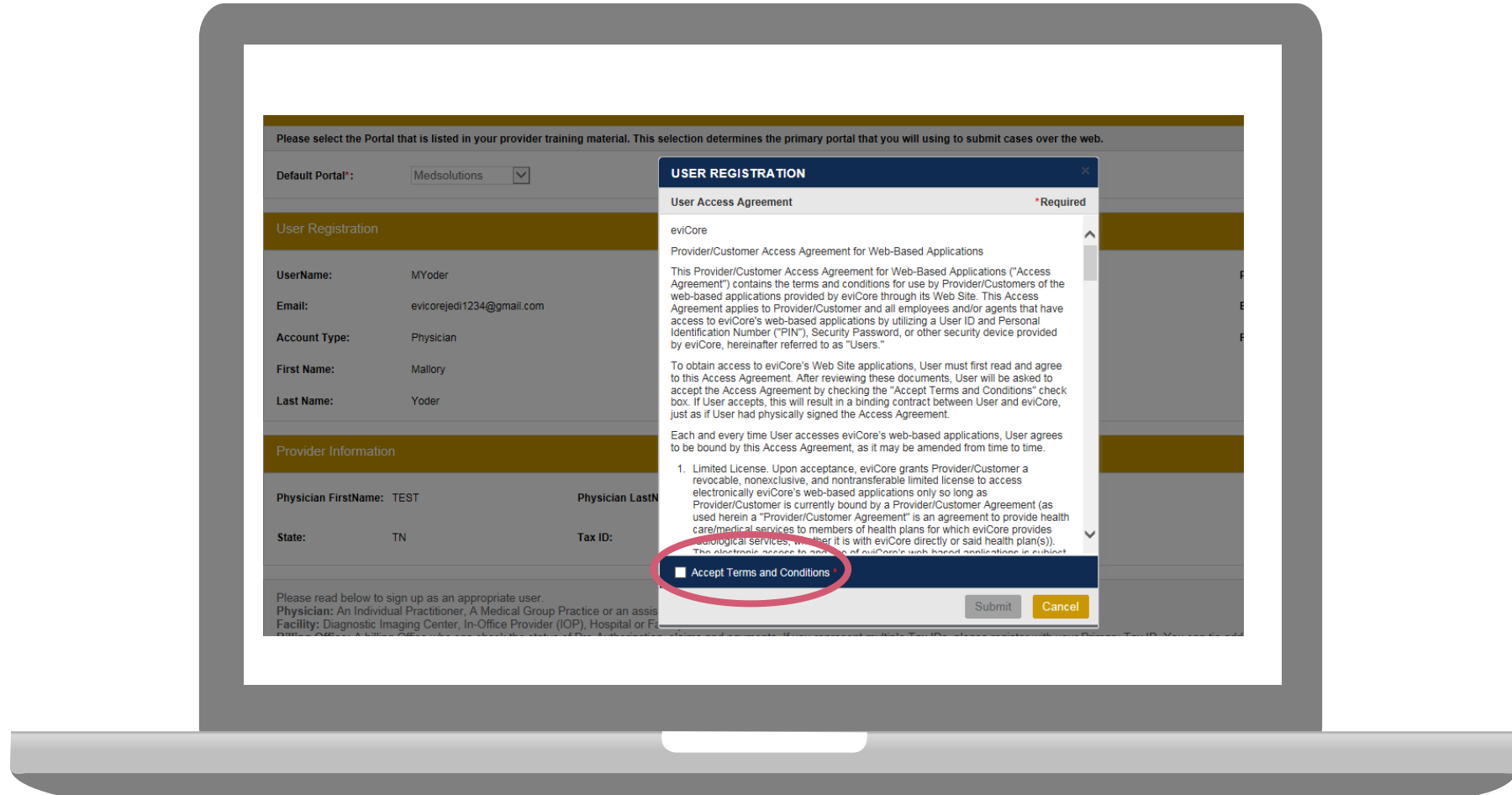


# Creating An Account



Review information provided, and click **“Submit Registration.”**

# User Registration-Continued



Accept the **Terms and Conditions**, and click **"Submit."**

## User Registration-Continued

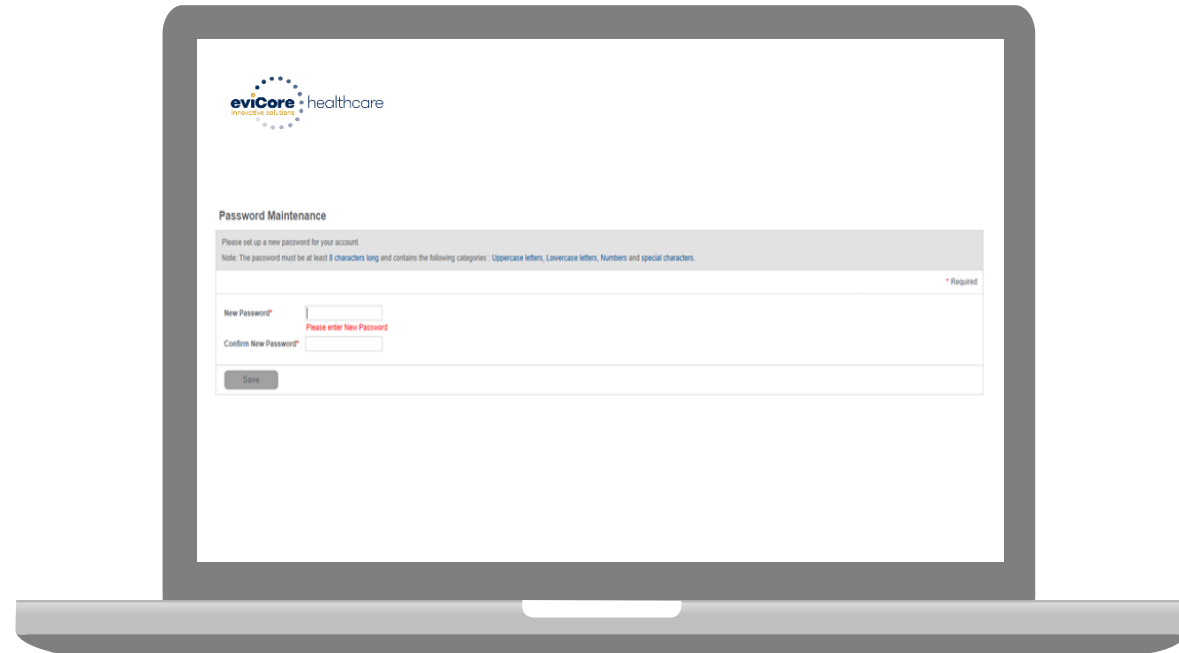


You will receive a message on the screen confirming your registration is successful. You will be sent an email to create your password.

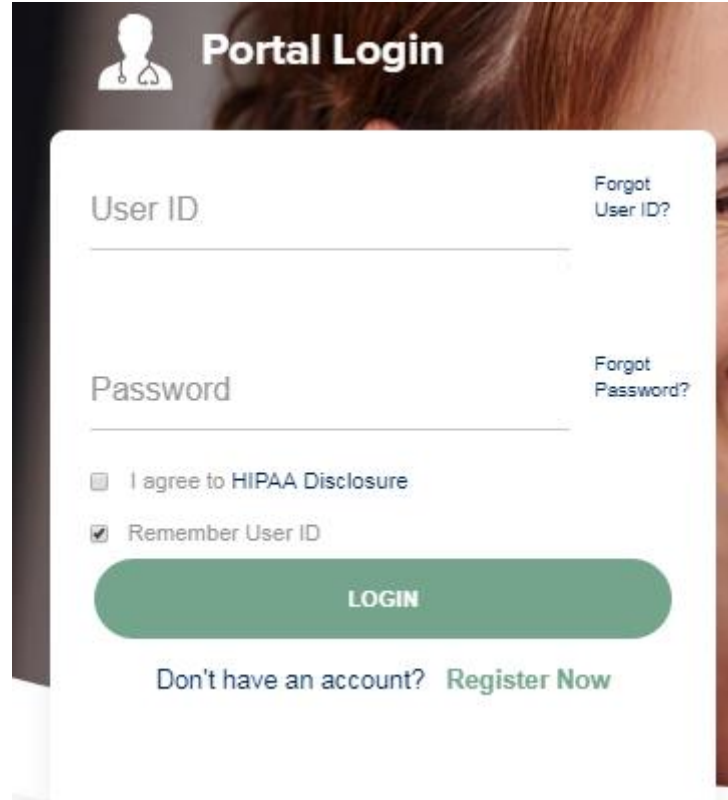
# Create a Password

Your password must be at least (8) characters long and contain the following:

- ✓ Uppercase letters
- ✓ Lowercase letters
- ✓ Numbers
- ✓ Characters (e.g., ! ? \*)



# Account Log-In



The image shows a 'Portal Login' interface. At the top left is a white silhouette of a person with a stethoscope. To its right is the text 'Portal Login'. Below this is a white login card with a light gray border. The card contains the following elements: a 'User ID' input field with a 'Forgot User ID?' link to its right; a 'Password' input field with a 'Forgot Password?' link to its right; a checkbox labeled 'I agree to HIPAA Disclosure' which is currently unchecked; a checkbox labeled 'Remember User ID' which is checked; a large green rounded button labeled 'LOGIN'; and a link 'Don't have an account? Register Now' at the bottom.



To log-in to your account, enter your **User ID** and **Password**. Agree to the HIPAA Disclosure, and click “**Login**.”

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# Account Overview

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# Welcome Screen



[Home](#) [Certification Summary](#) [Authorization Lookup](#) [Eligibility Lookup](#) [Clinical Certification](#) [Certification Requests In Progress](#) [MSM Practitioner Performance Summary Portal](#)

Monday, November 26, 2018 3:16 PM

Welcome to the CareCore National Web Portal. You are logged in as **GABSTER1**.

[Review a summary of recent certifications >>](#)

[Request a clinical certification/procedure >>](#)

[Resume a certification request in progress >>](#) << Did you know? You can save a certification request to finish later.

[Look up an existing authorization >>](#)

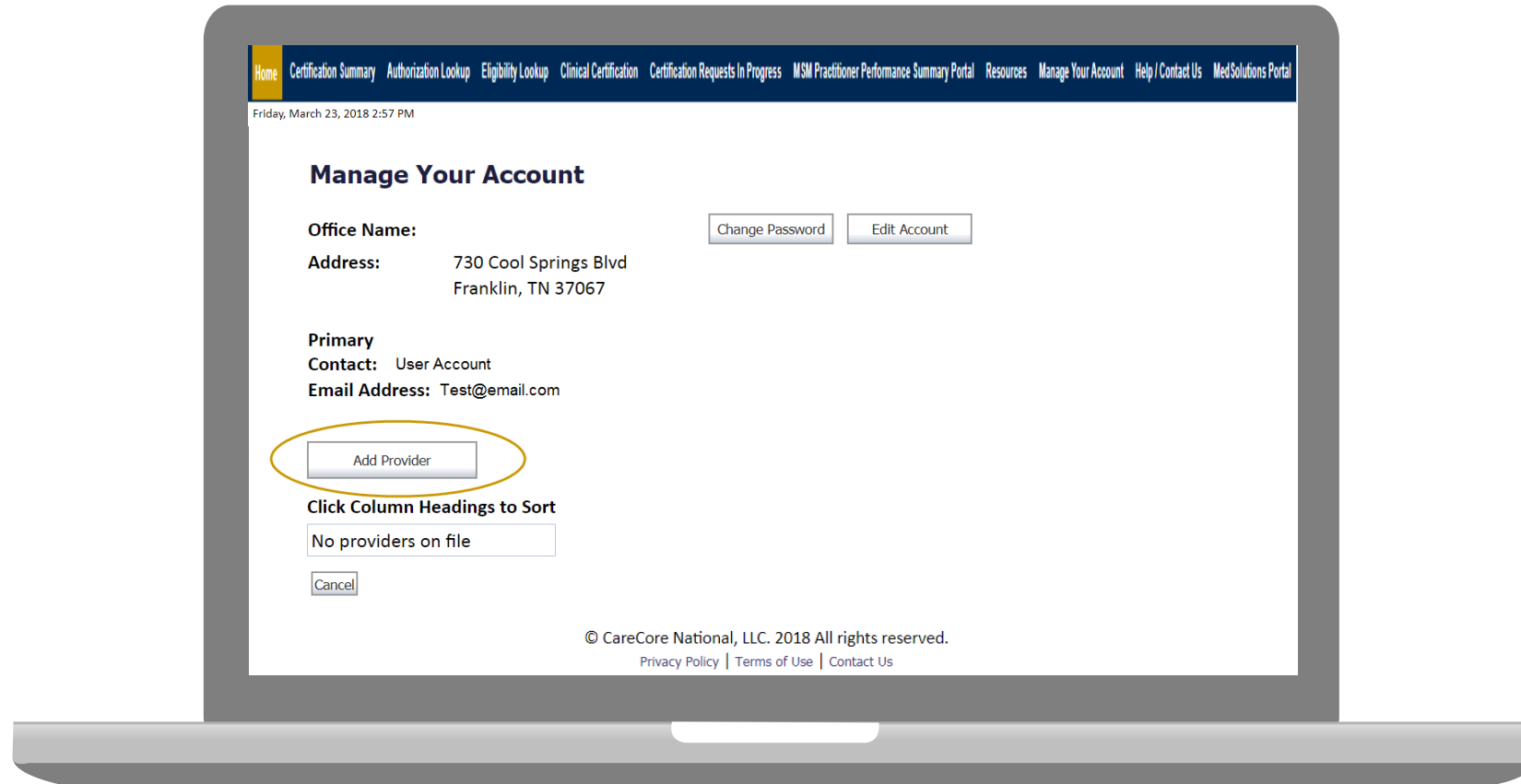
[Check member eligibility >>](#)

[Horizon Pilot Designation Program >>](#)

Providers will need to be added to your account prior to case submission. Click the **“Manage Account”** tab to add provider information.

***Note:*** You can access the MedSolutions Portal at any time if you are registered. Click the **MedSolutions Portal** button on the top right corner to seamlessly toggle back and forth between the two portals without having to log-in multiple accounts.

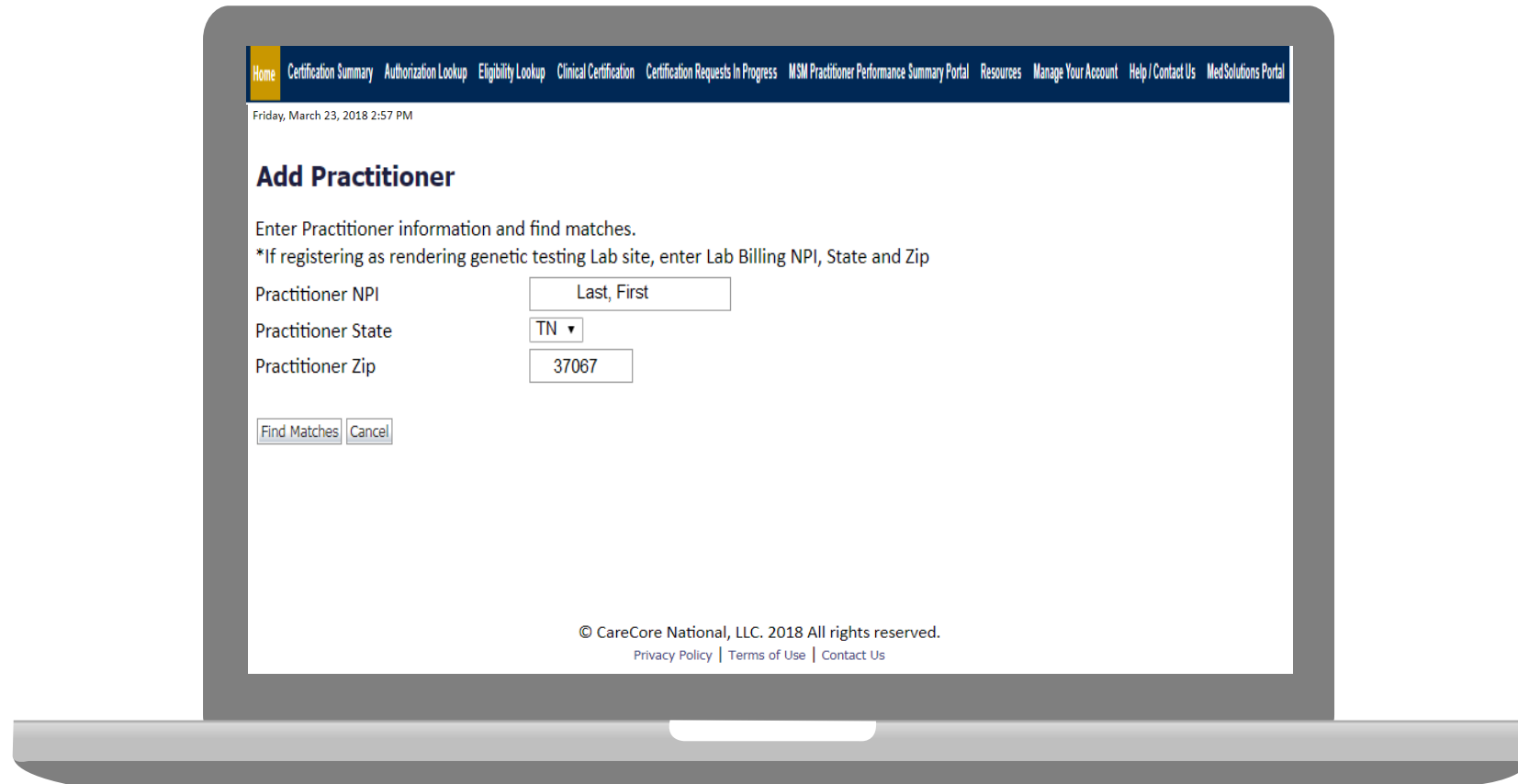
# Add Practitioners



Click the “Add Provider” button.

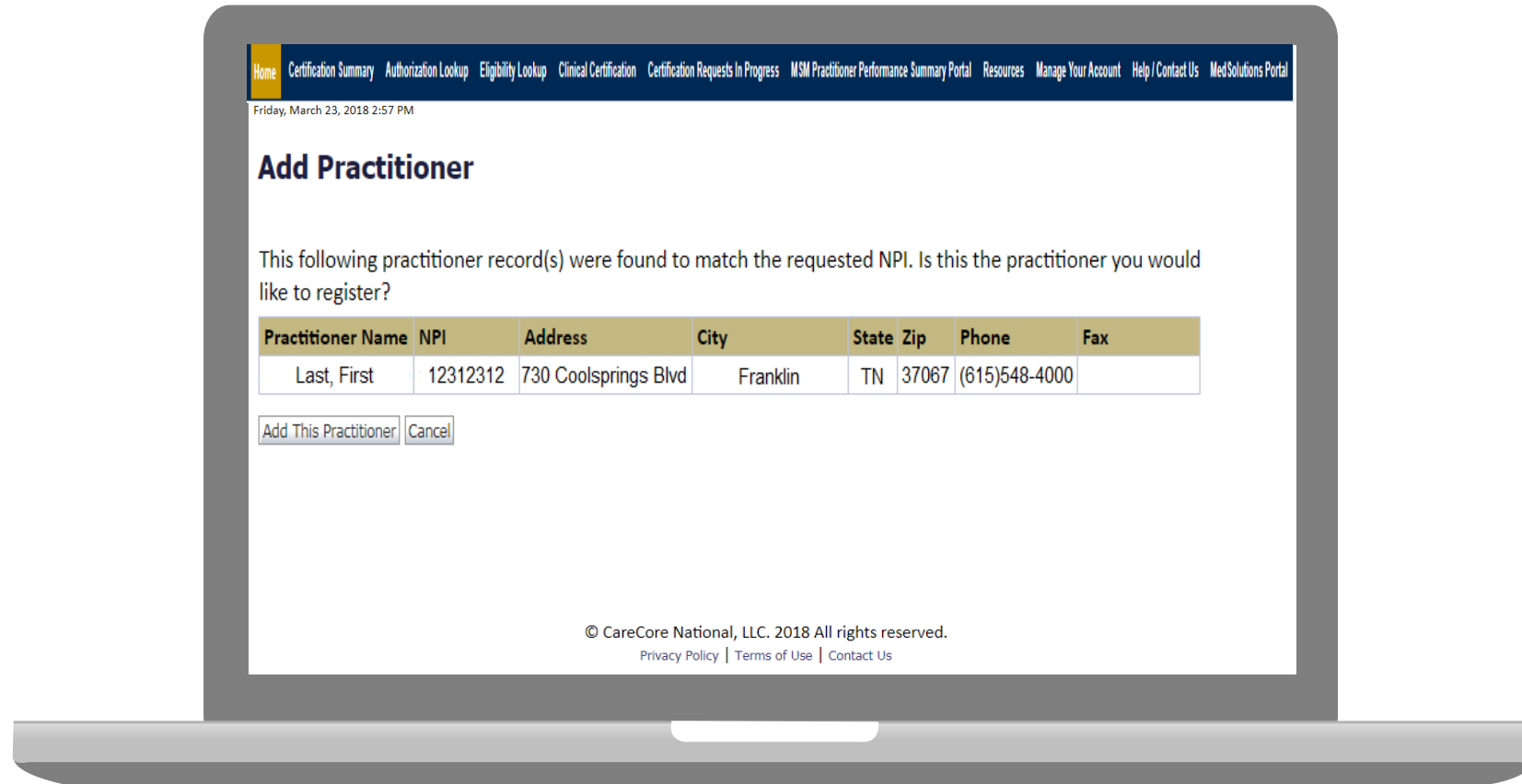


# Add Practitioners



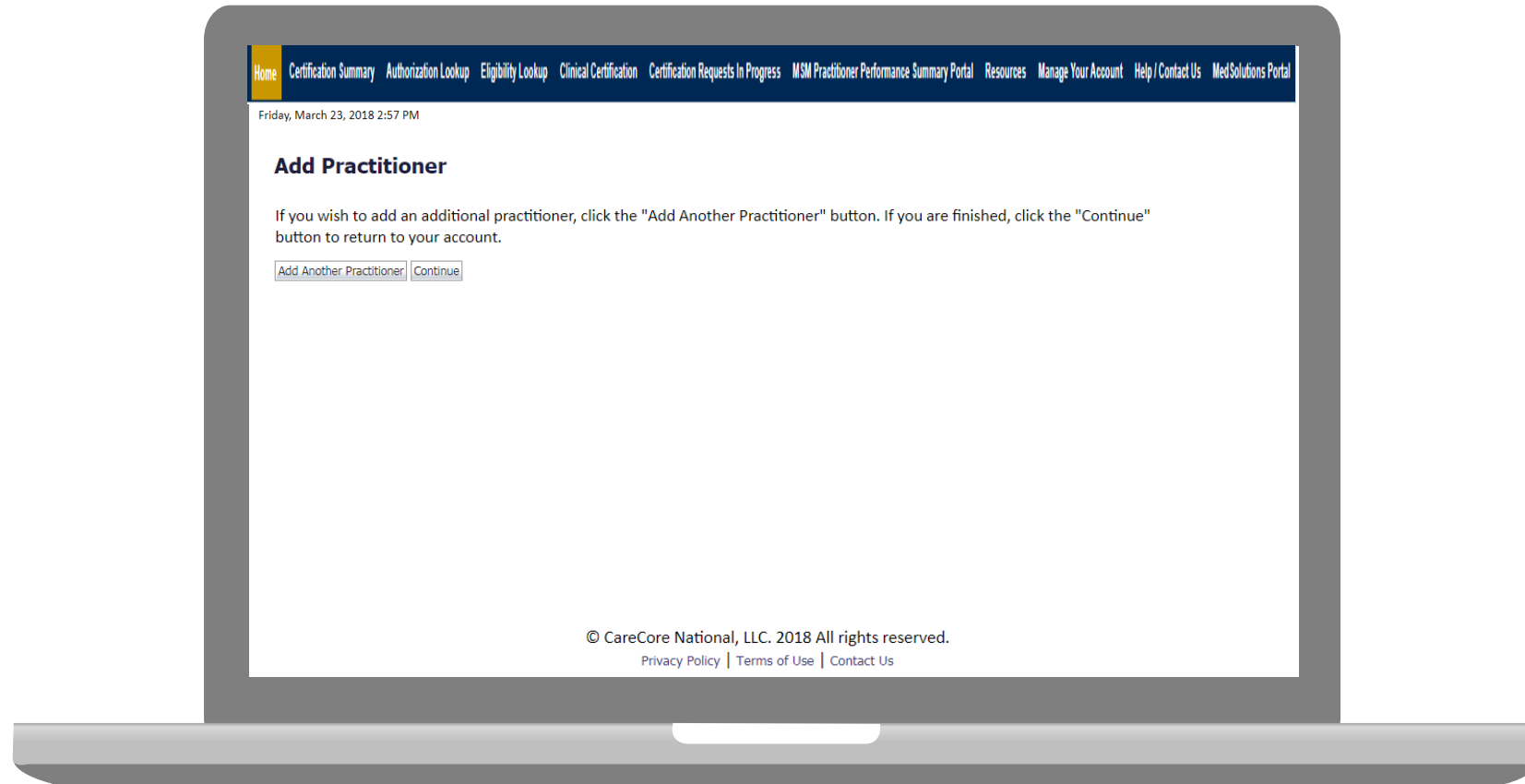
Enter the **Provider's NPI**, **State**, and **Zip Code** to search for the provider record to add to your account. You are able to add multiple Providers to your account.

# Adding Practitioners



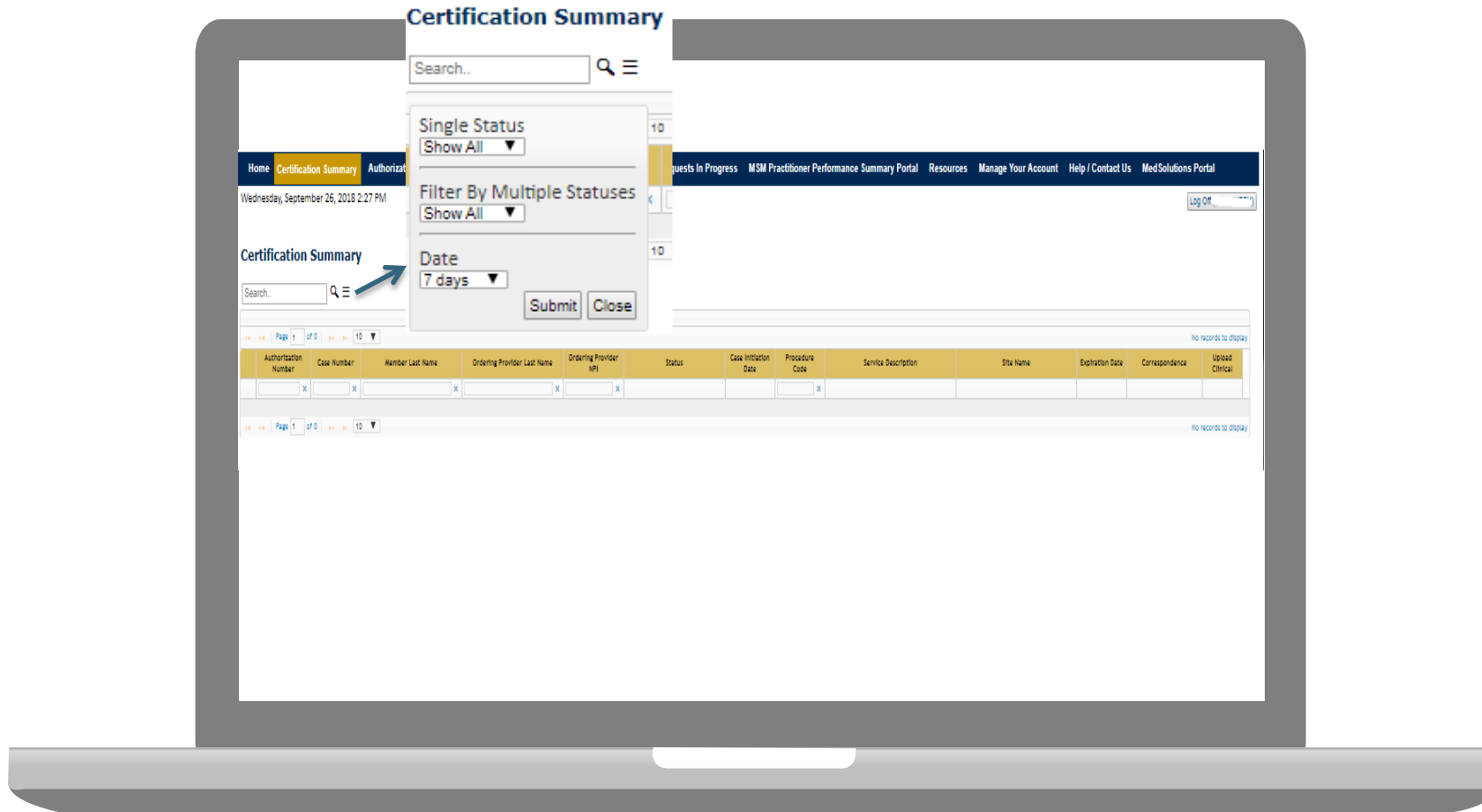
Select the matching record based upon your search criteria

# Manage Your Account



- Once you have selected a practitioner, your registration will be completed. You can then access the **“Manage Your Account”** tab to make any necessary updates or changes.
- You can also click **“Add Another Practitioner”** to add another provider to your account.

# \*New\* Certification Summary



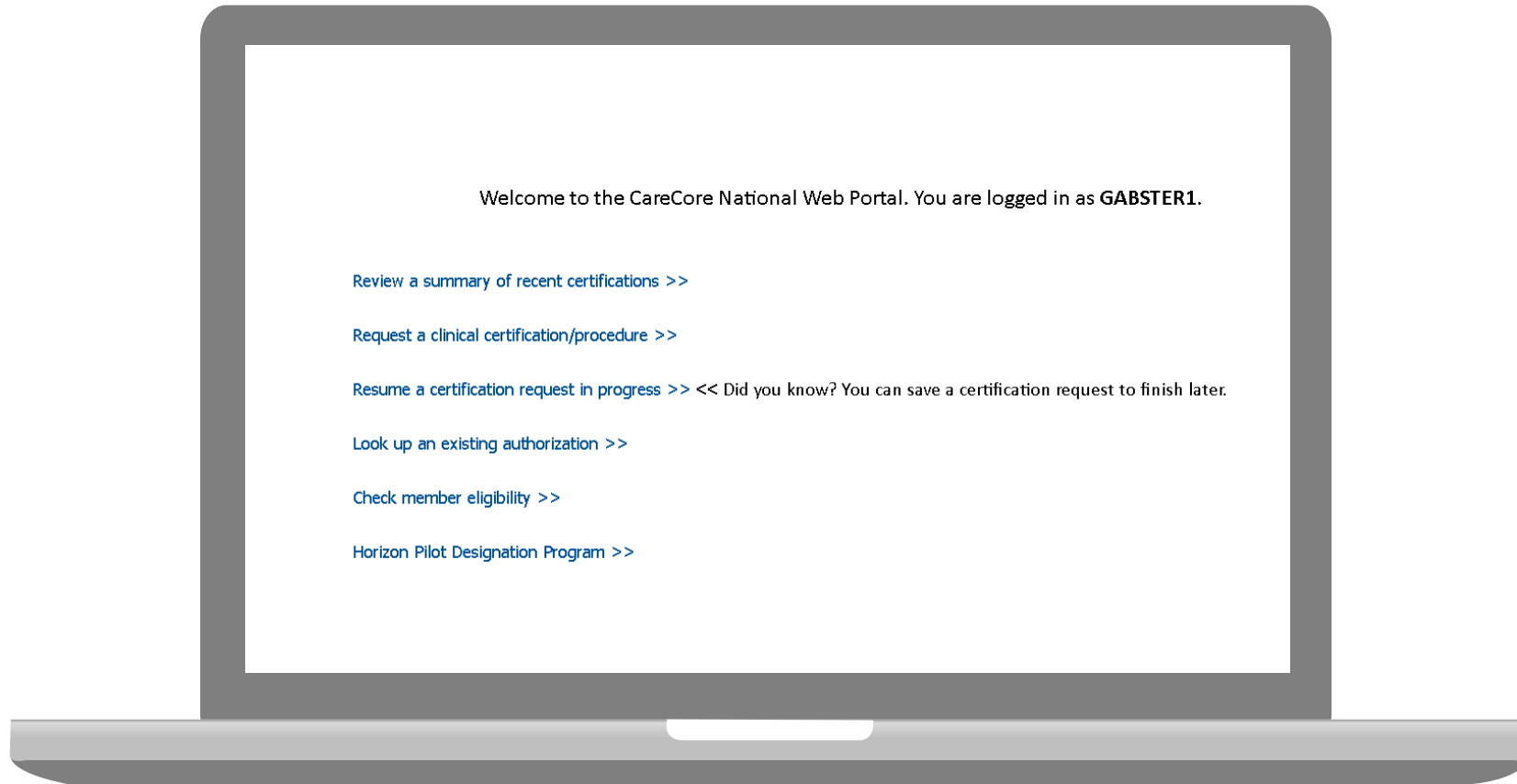
- CareCore National Portal now includes a Certification Summary tab, to better track your recently submitted cases.
- The work list can also be filtered - as seen above.

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# Case Initiation

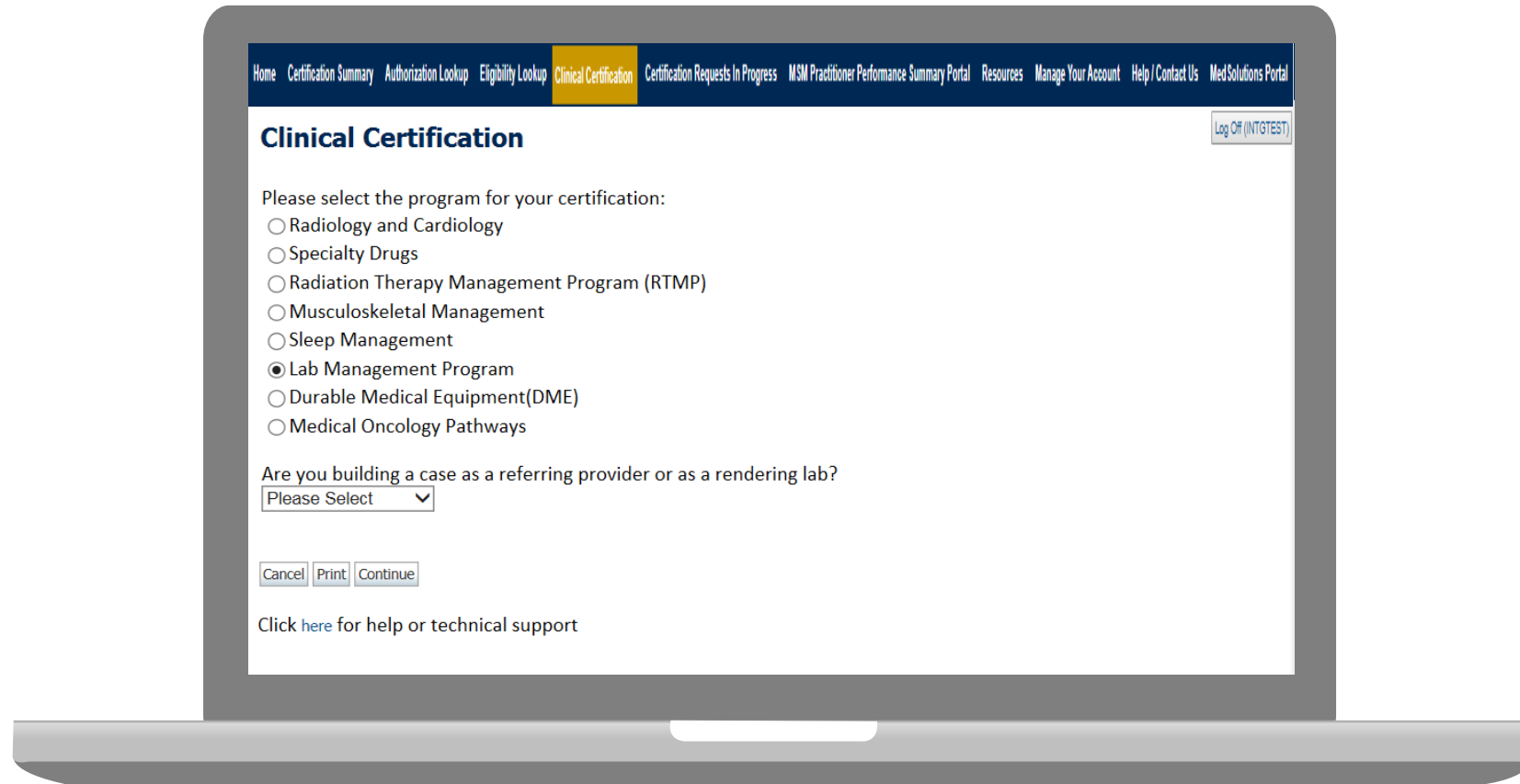
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# Initiating A Case



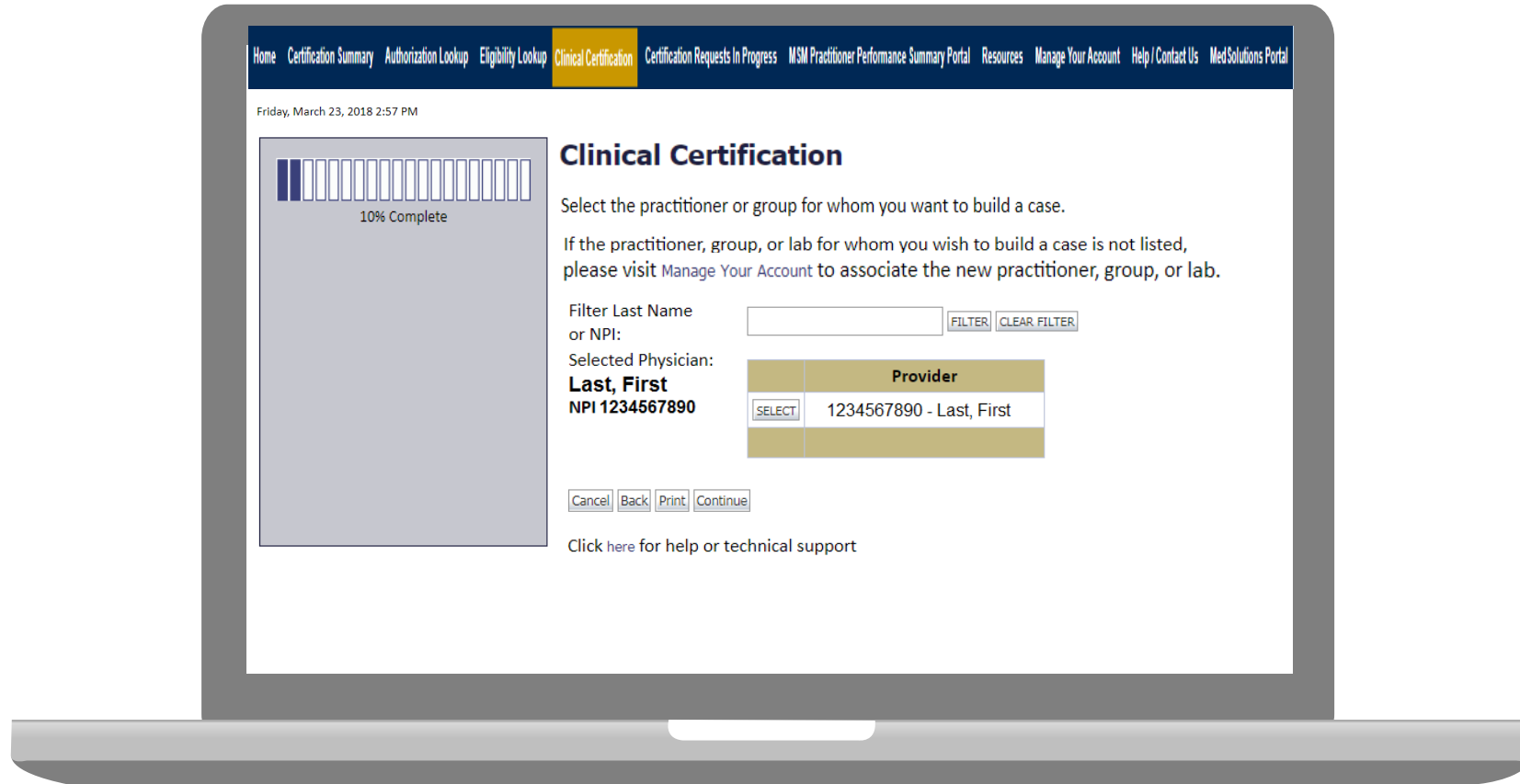
Choose **“request a clinical certification/procedure”** to begin a new case request.

# Select Program



Select the **Program** for your certification.

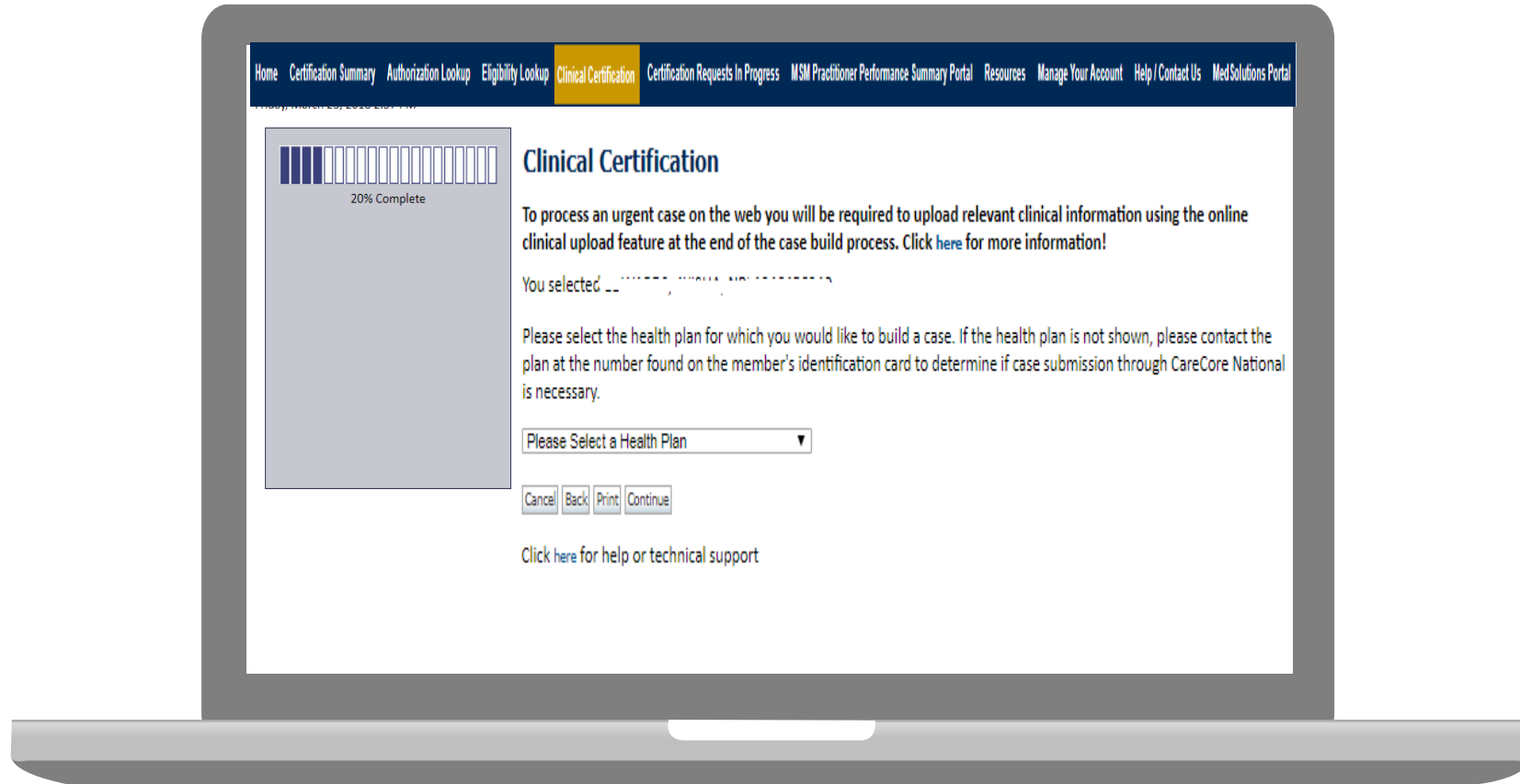
# Select Provider



Select the **Practitioner/Group** for whom you want to build a case.

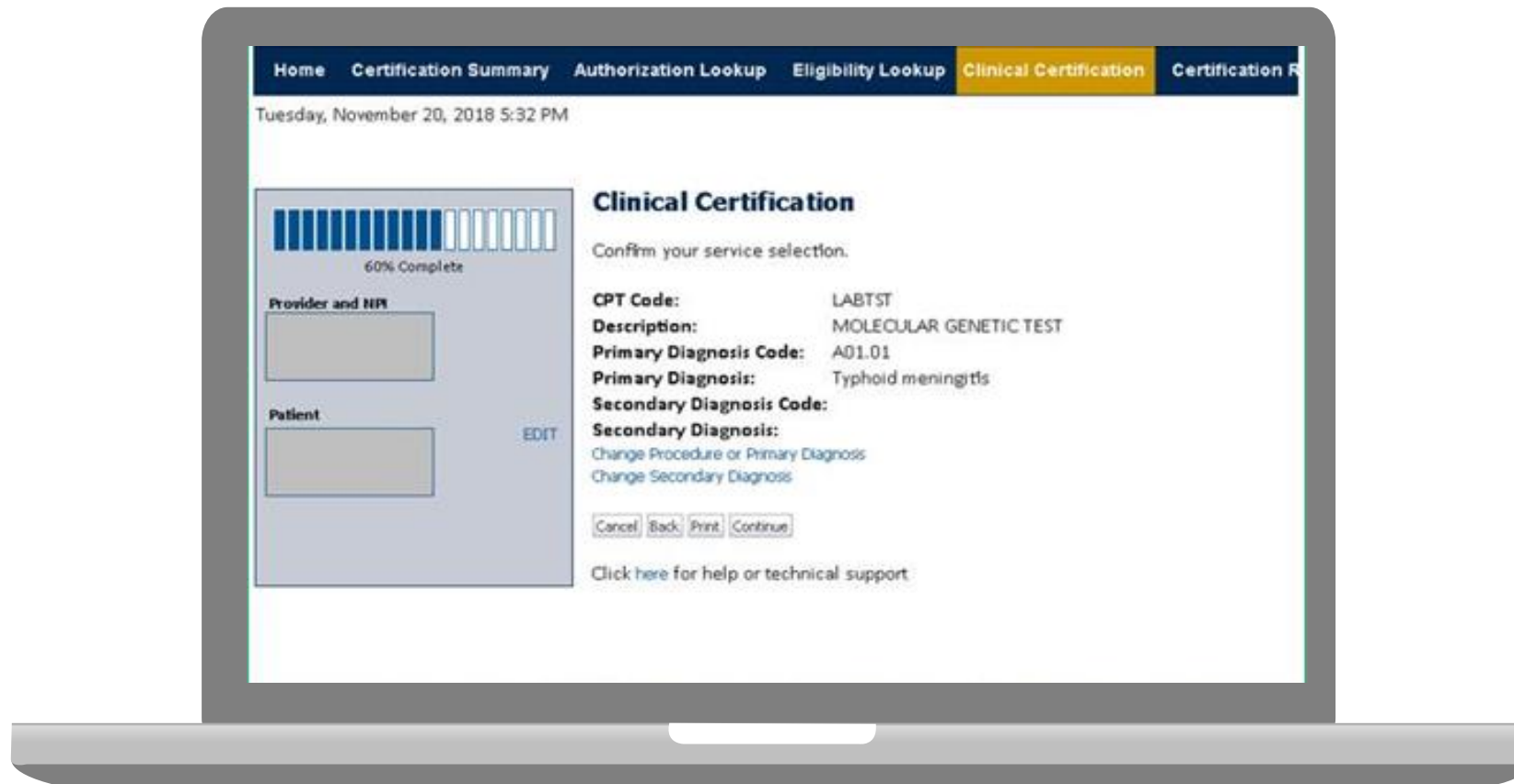


# Select Health Plan



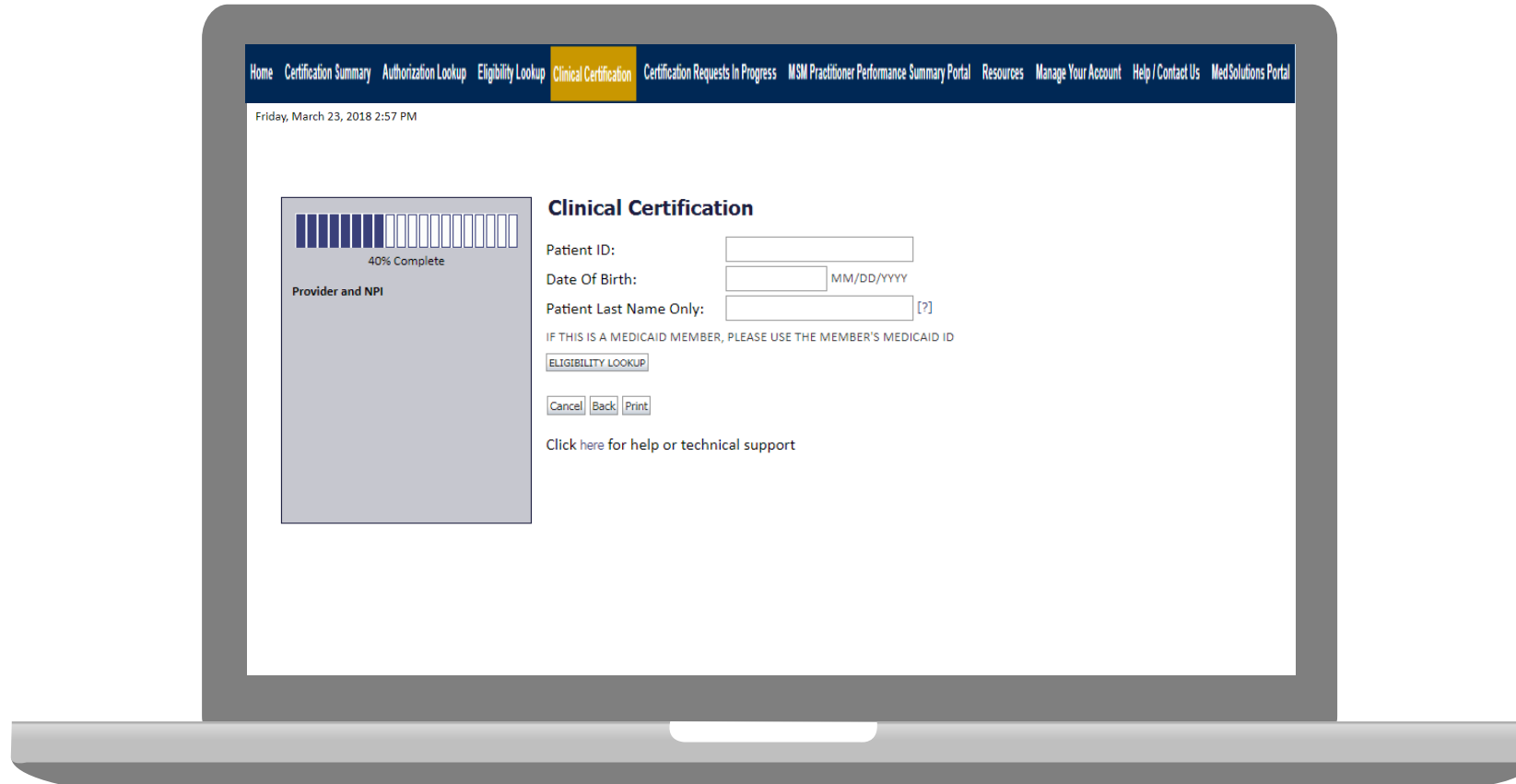
Choose the appropriate **Health Plan** for the case request. If the health plan does not populate, please contact the plan at the number found on the member's identification card. Once the plan is chosen, please select the provider address in the next drop down box.

# Contact Information



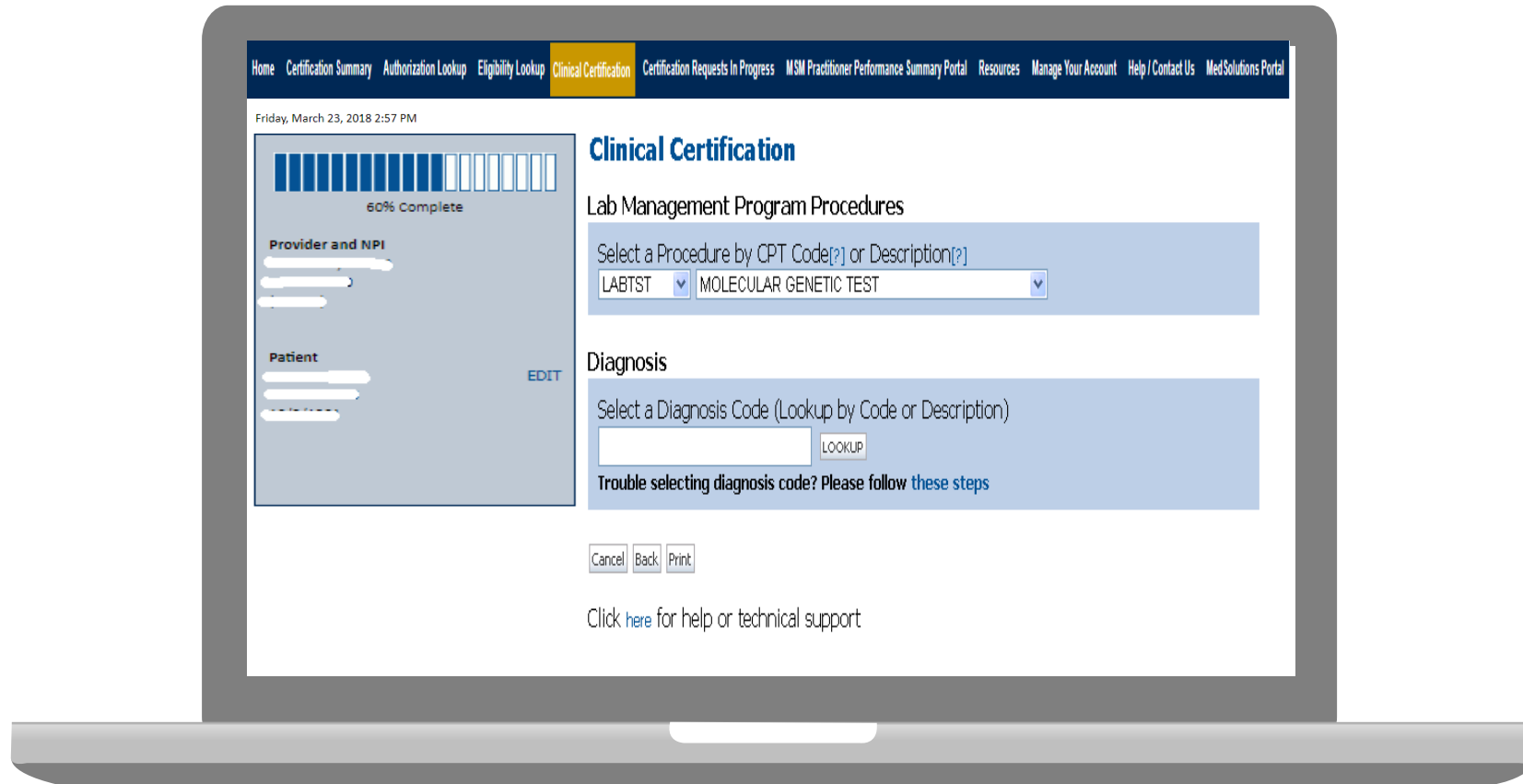
Enter the **Provider's name** and appropriate information for the point of contact individual.

# Member Information



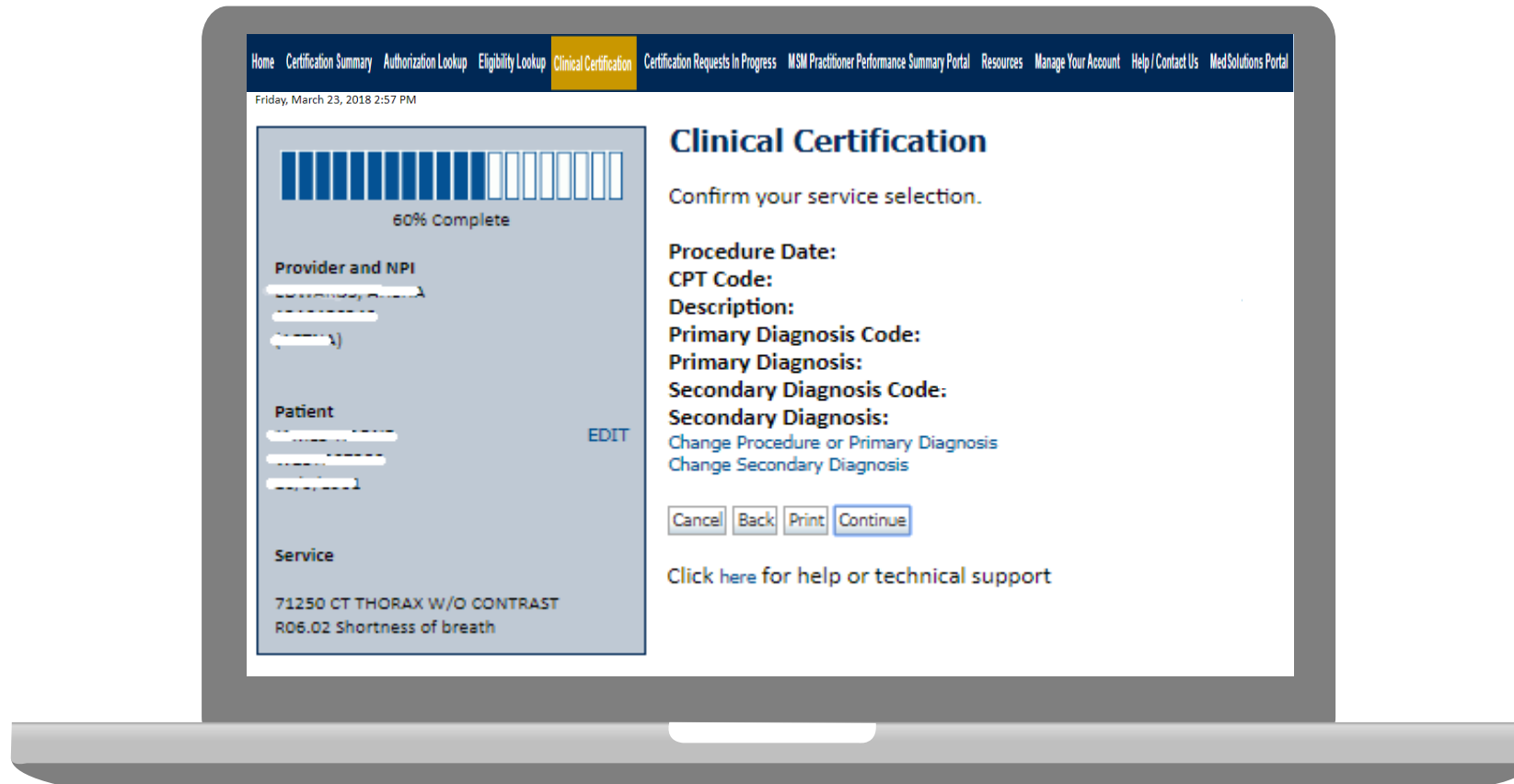
Enter the **member information** including the Patient ID number, date of birth, and patient's last name. Click **“Eligibility Lookup.”**

# Clinical Details



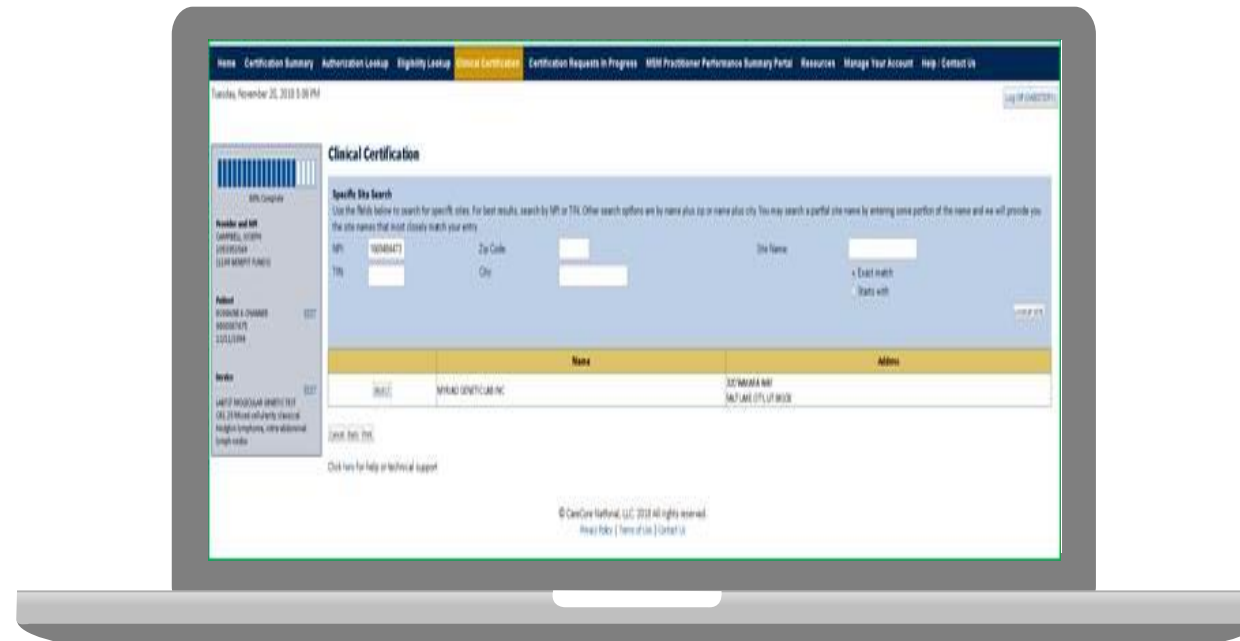
Select the **Program** and **Diagnosis** codes.

# Verify Service Selection



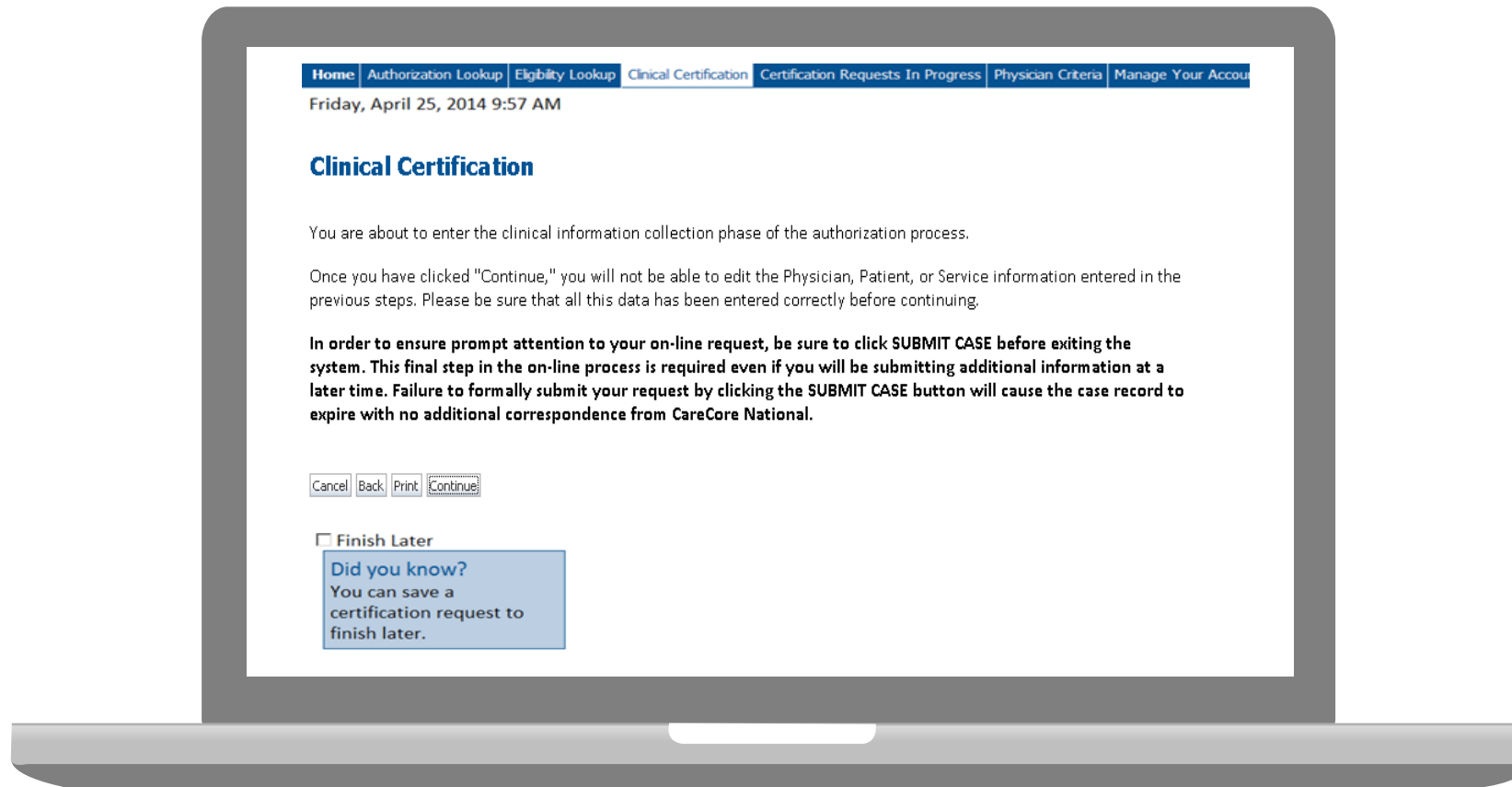
Click **continue** to confirm your selection.

## Site Selection



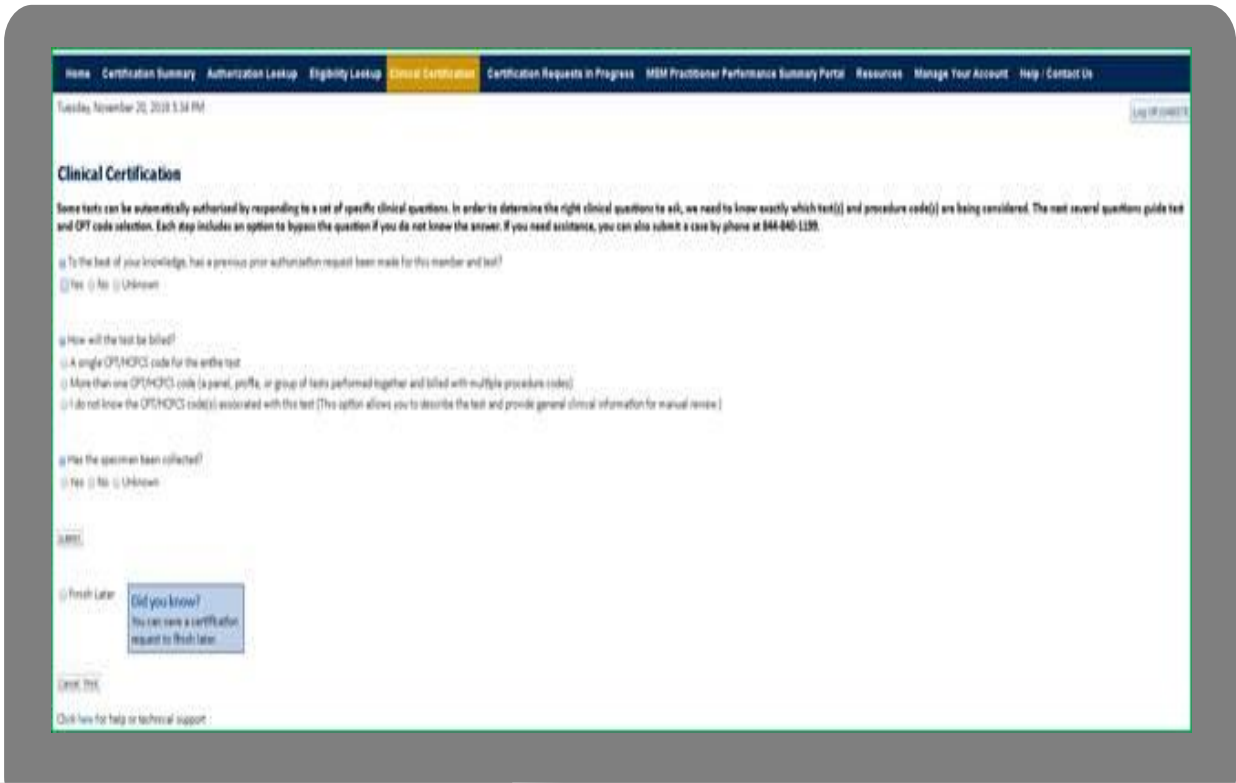
Select the **specific site** where the testing/treatment will be performed.

# Pause/Save Option



- Verify all information entered and make any needed changes prior to moving into the clinical collection phase of the prior authorization process. **You will not have the opportunity to make changes after that point.**
- Once you have entered the clinical collection phase of the case process, you can save the information and return **within (2) business days** to complete.

# Single or Multi CPT Code and Collection Date



The screenshot shows a web application interface for 'Clinical Certification'. The navigation bar includes links for Home, Certification Summary, Authorization Lookup, Eligibility Lookup, Clinical Certification (highlighted), Certification Requests in Progress, MFM Practitioner Performance Summary Portal, Resources, Manage Your Account, and Help / Contact Us. The page title is 'Clinical Certification' and the date is 'Tuesday, November 20, 2018 3:34 PM'. A 'Log Off' button is in the top right. The main content area contains an introductory paragraph and three questions with radio button options:

**Clinical Certification**

Some tests can be automatically authorized by responding to a set of specific clinical questions. In order to determine the right clinical question(s) to ask, we need to know exactly which test(s) and procedure code(s) are being considered. The next several questions guide test and CPT code selection. Each step includes an option to bypass the question if you do not know the answer. If you need assistance, you can also submit a case by phone at 844-840-1199.

1) To the best of your knowledge, has a previous prior authorization request been made for this member and test?

Yes  No  Unknown

2) How will the test be billed?

A single CPT/HCPC code for the entire test  
 More than one CPT/HCPC code (a panel, panel, or group of tests performed together and billed with multiple procedure codes)  
 I do not know the CPT/HCPC code(s) associated with this test (This option allows you to describe the test and provide general clinical information for manual review.)

3) Has the specimen been collected?

Yes  No  Unknown

**FINISH LATER**

Finish Later

**Did you know?**  
You can save a certification request to finish later.

**CONTACT TECH**

Click here for help or technical support.



# Single or Multi CPT Code and Collection Date

The screenshot shows a web application interface for 'Clinical Certification'. At the top, there is a navigation bar with links: Home, Certification Summary, Authorization Lookup, Eligibility Lookup, Clinical Certification (highlighted in yellow), and Certification Requests In Progress. Below the navigation bar, the date and time are displayed as 'Tuesday, November 20, 2018 5:35 PM'. The main heading is 'Clinical Certification'. A note states: 'Specimen collection or retrieval from storage date: If the date is unknown, please use today's date.' Below this is a text input field with a calendar icon on the right. A 'SUBMIT' button is located below the input field. To the left of the 'SUBMIT' button is a checkbox labeled 'Finish Later'. A blue callout box with the text 'Did you know? You can save a certification request to finish later.' is positioned to the right of the 'Finish Later' checkbox. Below the 'Finish Later' checkbox are 'Cancel' and 'Print' buttons. At the bottom of the page, there is a link: 'Click [here](#) for help or technical support.'



# Test Identification

## Single CPT Code

### Clinical Certification

Select the single CPT/HCPCS code associated with the test from the list below (in numeric order). If the code is not listed, that test is not under program management.

81376-HLA II TYPING 1 LOCUS LR  
81377-HLA II TYPE 1 AG EQUIV LR  
81378-HLA I & II TYPING HR  
81379-HLA I TYPING COMPLETE HR  
81380-HLA I TYPING 1 LOCUS HR  
81381-HLA I TYPING 1 ALLELE HR  
81382-HLA II TYPING 1 LOC HR  
81383-HLA II TYPING 1 ALLELE HR  
81400-MOPATH PROCEDURE LEVEL 1  
81401-MOPATH PROCEDURE LEVEL 2  
81402-MOPATH PROCEDURE LEVEL 3  
81403-MOPATH PROCEDURE LEVEL 4  
81404-MOPATH PROCEDURE LEVEL 5  
81405-MOPATH PROCEDURE LEVEL 6  
81406-MOPATH PROCEDURE LEVEL 7  
81407-MOPATH PROCEDURE LEVEL 8  
81408-MOPATH PROCEDURE LEVEL 9  
81410-AORTIC DYSFUNCTION/DILATION  
81411-AORTIC DYSFUNCTION/DILATION  
81412-ASHKENAZI JEWISH ASSOC. DIS

There is room  
for free text to  
add codes  
should there be  
a need to do so.

If selecting the test  
type, the list of cpt  
codes presented  
will then be  
narrowed to  
applicable codes.

## Test Type

Hereditary cancer syndromes (BRCA, Lynch, APC, MUTYH, PTEN, TP53, etc. genes)  
Carrier screening tests (Cystic fibrosis, Fragile X, Spinal muscular atrophy, Ashkenazi Jewish disorders, etc.)  
Tumor marker/molecular profiling (KRAS, EGFR, BRAF, ALK, MGMT, etc genes)  
Hereditary cardiac disorders (Cardiomyopathies, Arrhythmias such as long QT syndrome, Aortic aneurysm, Marfan syndrome, Familial hypercholesterolemia, etc.)  
Cardiovascular disease and thrombosis risk variant testing (APOE, ACE, LPA-Aspirin, LPA-Intron 25, KIF6, CYP2C19, CYP2C9, VKORC1, MTHFR, Factor V Leiden, Prothrombin, etc.)  
Pharmacogenomic testing (CYP2D6, CYP2C19, CYP2C9, VKORC1, OPRM1, SLCO1B1, MTHFR, Factor V Leiden, Prothrombin, etc. genotyping)  
Neurologic disorders (Ataxia, Dystonia, Epilepsy, Myotonia, Muscular dystrophy, Neuropathy, Spastic paraplegia, etc. evaluations)  
Mitochondrial disease testing (Keams-Sayre, Leigh, LHON, MELAS, MERRF, NARP, Whole mitochondrial genome, etc.)  
Other/Not listed/Not sure

Cancel Print



Select the **Single CPT Code** or Select by **Test Type**

# Clinical Questions

Answer the following questions in clinical detail:

1. Provide the indication for this test.

2. Describe the patient's signs and symptoms (if none, write not applicable)

3. Describe any relevant testing or procedure results for this patient. (If none, write not applicable)

1. Provide the indication for this test
2. Describe the patient's signs and symptoms (if none, write not applicable)
3. Describe any relevant testing or procedure results for this patient.(if none, write not applicable)
4. Describe the patient's relevant family history, if applicable to the requested test; including clinical findings, diagnoses, and/or test results. If not relevant to the requested test, write not applicable.
5. Describe how the results of this requested test will be utilized in the patient's care.
6. Add any additional comments which may be relevant, and may not fit into the above information.

# Additional Information

**Clinical Certification**

Is there any additional information specific to the member's condition you would like to provide?

- I would like to upload a document
- I would like to enter additional notes in the space provided
- I would like to upload a document and enter additional notes
- I have no additional information to provide at this time

Enter text in the space provided below or both.

Additional Information - Notes:

You may upload a document from your computer (PDF or Word less than 5MB)

Additional Upload Document:

Browse...

SUBMIT

Uploading a completed **Test Requisition Form (TRF)** is a time saver for most online lab site users.



If **additional information** is required, you will have the option to either upload documentation, enter information into the text field, or contact us via phone.

*Multiple documents can be uploaded at no larger than 5MB each.*

# Immediate Case Status

## Clinical Certification

Your case has been Approved.

Provider Name:

Provider Address:

Contact:

Phone

Number:

Fax Number:

Patient Name:

Insurance Carrier:

Patient Id:

Site Name:

Site Address:

Site ID:

Primary Diagnosis Code:

Secondary Diagnosis

Code:

CPT Code:

Description:

Description:

Description:

Modifier:

Authorization Number:

Review Date:

Expiration Date:

Status:

Your case has been Approved.

Print

Continue

Once the clinical pathway questions are completed and if the answers have met the clinical criteria, an **approval** will be issued.

Print the screen and store in the patient's file.

# Medical Review

**Clinical Certification**

Is there any additional information specific to the member's condition you would like to provide?

- I would like to upload a document
- I would like to enter additional notes in the space provided
- I would like to upload a document and enter additional notes
- I have no additional information to provide at this time

Enter text in the space provided below or both.

Additional Information - Notes:

You may upload a document from your computer (PDF or Word less than 5MB)

Additional Upload Document:

Browse...



If **additional information** is required, you will have the option to either upload documentation, enter information into the text field, or contact us via phone.

# Authorization look up



## Authorization Lookup

### New Security Features Implemented

**Search by Member Information**

REQUIRED FIELDS

Healthplan:

Provider NPI:

Patient ID:

Patient Date of Birth:   
MM/DD/YYYY

OPTIONAL FIELDS

Case Number:

or

Authorization Number:

**Search by Authorization Number/ NPI**

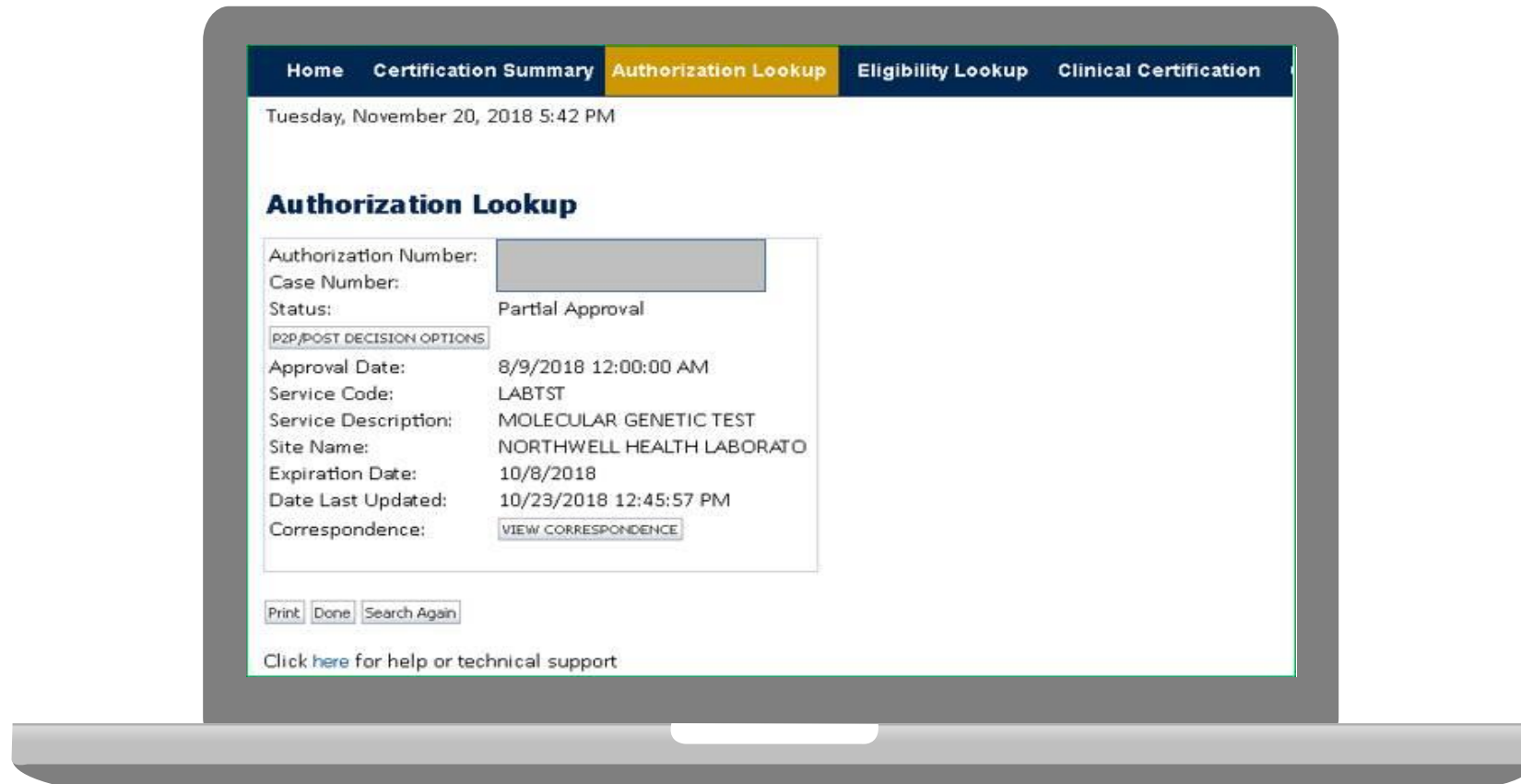
REQUIRED FIELDS

Provider NPI:

Auth/Case Number:

- Select Search by **Authorization Number/NPI**. Enter the provider's NPI and authorization or case number. Select **Search**.
- You can also search for an authorization by **Member Information**, and enter the health plan, Provider NPI, patient's ID number, and patient's date of birth.

# Authorization Status





# Eligibility Look Up



You may also confirm the patient's eligibility by selecting the **Eligibility Lookup** tab.

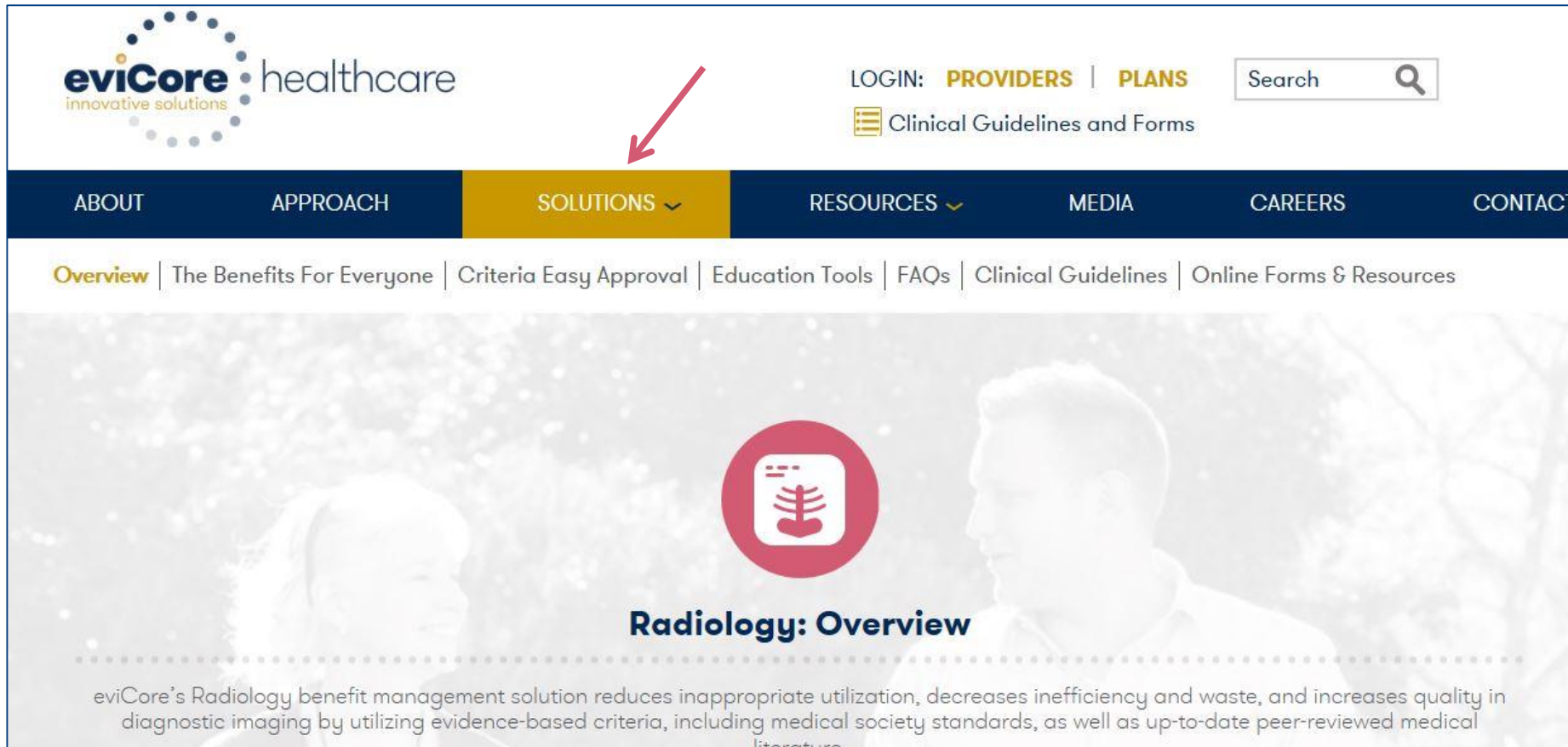
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# Provider Resources



# Radiology/Cardiology Online Resources

Clinical Guidelines, FAQ's, Online Forms, and other important resources can be accessed at [www.evicore.com](http://www.evicore.com). Click **“Solutions”** from the menu bar, and select the specific program needed.



The screenshot displays the top navigation bar of the eviCore healthcare website. The logo on the left reads "eviCore healthcare" with "innovative solutions" in smaller text below "eviCore". To the right of the logo are links for "LOGIN: PROVIDERS | PLANS", a search box labeled "Search", and a link for "Clinical Guidelines and Forms" with a list icon. The main navigation bar includes "ABOUT", "APPROACH", "SOLUTIONS" (highlighted in yellow with a red arrow pointing to it), "RESOURCES", "MEDIA", "CAREERS", and "CONTACT". Below the navigation bar is a secondary menu with links: "Overview", "The Benefits For Everyone", "Criteria Easy Approval", "Education Tools", "FAQs", "Clinical Guidelines", and "Online Forms & Resources". The main content area features a large image of a woman and a man in profile, with a red circular icon containing a white medical symbol (a caduceus-like symbol with a heart) overlaid. Below the image, the text reads "Radiology: Overview". At the bottom, a paragraph states: "eviCore's Radiology benefit management solution reduces inappropriate utilization, decreases inefficiency and waste, and increases quality in diagnostic imaging by utilizing evidence-based criteria, including medical society standards, as well as up-to-date peer-reviewed medical literature."

# Provider Resources: Prior Authorization Call Center



Pre-Certification  
Call Center



Web-Based  
Services



Client Provider  
Operations



Documents

**7:00 AM - 7:00 PM (Local time): (888) 333-8641**

- Obtain prior authorization or check the status of an existing case
- Discuss questions regarding authorizations and case decisions
- Change facility or CPT Code(s) on an existing case

# Provider Resources: Web-Based Services



Pre-Certification  
Call Center



Web-Based  
Services



Client Provider  
Operations



Documents

[www.evicore.com](http://www.evicore.com)

*To speak with a Web Specialist, call (800) 646-0418 (Option #2) or email [portal.support@evicore.com](mailto:portal.support@evicore.com).*

- Request authorizations and check case status online – 24/7
- Pause/Start feature to complete initiated cases
- Upload electronic PDF/word clinical documents

# Provider Resources: Client Provider Operations



Pre-Certification  
Call Center



Web-Based  
Services



Client Provider  
Operations



Documents

To reach *eviCore Client Services*, call (800) 646-0418 (Option #4) or email [clientservices@evicore.com](mailto:clientservices@evicore.com)

- Eligibility issues (member, rendering facility, and/or ordering physician)
- Issues experienced during case creation
- Request for an authorization to be resent to the health plan

# Provider Resources: **Implementation Website**

Contact WellCare for Provider Enrollment Questions



Pre-Certification  
Call Center



Web-Based  
Services



Client Provider  
Operations



Documents

WellCare Implementation site - includes all implementation documents:

<https://www.evicore.com/healthplan/wellcareUAM>

- Provider Orientation Presentation
- CPT code list of the procedures that require prior authorization
- Quick Reference Guide
- eviCore clinical guidelines
- FAQ documents and announcement letters

You can obtain a copy of this presentation on the implementation site listed above. If you are unable to locate a copy of the presentation, please contact the Client Provider Operations team at [ClientServices@evicore.com](mailto:ClientServices@evicore.com).

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# Thank You!

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