Health Alliance

Utilization Management Changes Overview

July 2017

Agenda

- Decision Overview
- Utilization Management Program Changes
 - Expansions and modifications to preauthorization requirements
 - eviCore healthcare partnership
 - Review of August 2017 changes
- Network Education and Training
 - Development of training program for your health system.
- eviCore
 - Overview
 - Clinical Approach
 - Service Model
 - Case Initiation Process

Decision Overview

It is the expectation of Health Alliance that our members have access to medical care that results in the best outcomes possible.

To achieve this expectation, we must employ best practices in all areas of care management through;

- Addressing the needs of expanding complex patient populations
- Utilizing best practice clinical guidelines with full transparency
- Deliver the customer service our members and providers deserve

Health Alliance Utilization Management Opportunities

Expand Discharge Planning Reduce Retrospective Review Volumes Reduce Rate of 1-2 Day & Observation Stays

Streamline Admit, Discharge & Transfer Notifications

Modify & Expand PA

Health Alliance and eviCore Partnership







eviCore brings together the broadest range of integrated, innovative medical benefits management solutions across the entire healthcare continuum, enabling better outcomes for our patients, providers and Health Alliance.

Enhanced User Experience

Health Alliance's partnership with eviCore will provide:

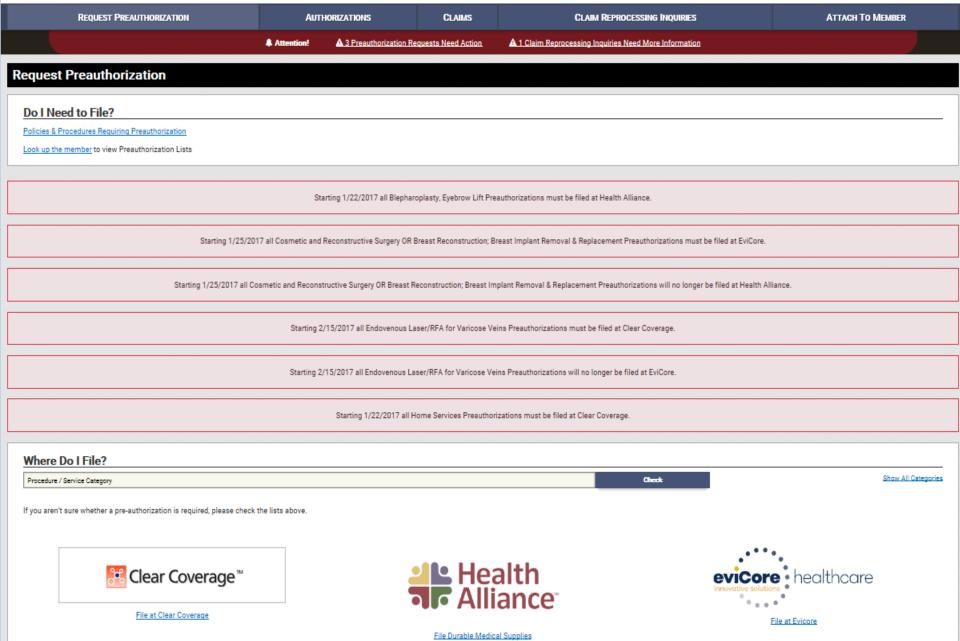
- Robust, transparent evidence-based guidelines
- Responsive clinical review process improved preauthorization decision turnaround times
- Specialty-specific medical directors supporting peer to peer discussions
- Seamless integration between the Health Alliance Provider Portal and the eviCore system

August 2017 Changes

Modify and Expand PA

Health Alliance Outpatient UM changes effective August 1, 2017

Change Type	What	Current Program	Program Beginning 8/1/17
New	Outpatient Medical Oncology Oncology Pathway Drugs		eviCore
New	Outpatient Radiation Therapy		eviCore
New	Musculoskeletal Joint/Spine Surgery, Pain Management		eviCore
New	Outpatient Specialty Therapy Physical, Occupational, Speech		eviCore
New	Sleep Medicine		eviCore
Transition	Outpatient Specialty Therapy Chiropractic	Clear Coverage	eviCore
Transition	Lab/Genetic Testing	HA Web Portal	TBD



File Pharmacy

Education and Training

In close collaboration with our health system partners, education and training will be delivered to all network providers and staff via one or more of the methods below.

- Email announcements
- Newsletter articles
- Phone calls
- On-site training sessions delivered by Health Alliance & eviCore
- Online resources

Please contact your provider relations specialist for additional training needs.

eviCore Company Overview

Scott Jarrett
Regional Provider Engagement Manager

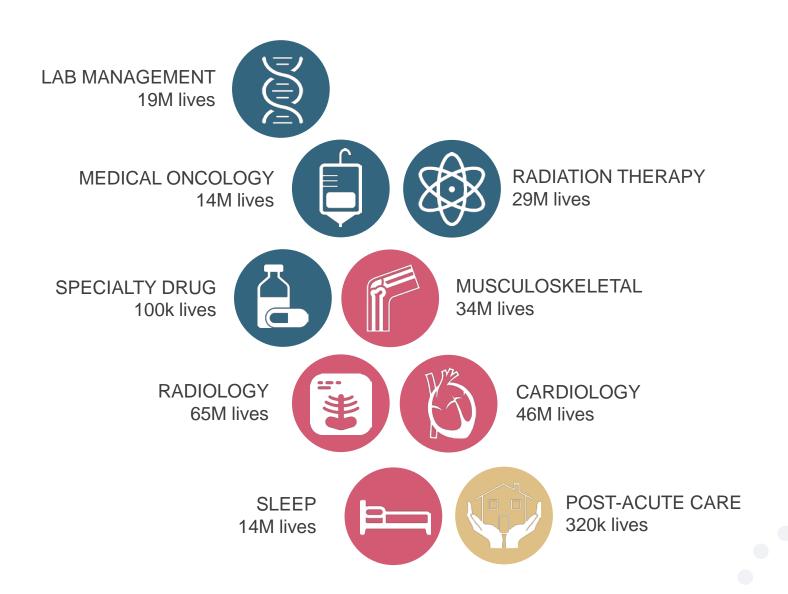
Medical Oncology Management

Provider Orientation





Integrated Solutions





Medical Oncology Solution Experience

- Since 2007
- 3 regional and national clients
- Extensive national footprint
- 14M total membership
 - 11.75M Commercial membership
 - 252+k Medicare membership
 - 11k Medicaid membership
- 400+ average cases built per day









Medical Oncology Solution

Covered Services

- Medical Oncology Pathways
 - Infused drugs
 - Oral and self-administered drugs (Commercial only)
 - Supportive agents
 - Companion diagnostics/personalized medicine
 - Palliative and end-of-life care

Service Model

Client Service Delivery Team

The Client Service Delivery Team is responsible for high-level service delivery to our health plan clients as well as ordering and rendering providers nationwide

Provider Relations Representatives



Client Provider Representatives are cross-trained to investigate escalated provider and health plan issues.

Client Service Managers



Client Service Managers lead resolution of complex service issues and coordinate with partners for continuous improvement.

Regional Provider Engagement Managers



Regional Provider Engagement Managers are on-the-ground resources who serve as the voice of eviCore to the provider community.

Why Our Service Delivery Model Works



One centralized intake point allows for timely identification, tracking, trending, and reporting of all issues. It also enables eviCore to quickly identify and respond to systemic issues impacting multiple providers.

Complex issues are escalated to resources who are the subject matter experts and can quickly coordinate with matrix partners to address issues at a root-cause level.

Routine issues are handled by a <u>team</u> of representatives who are cross trained to respond to a variety of issues. There is no reliance on a single individual to respond to your needs.

Our Clinical Approach

Clinical Platform

Multi-Specialty Expertise

Family Medicine	Oncology/Hematology		
Internal Medicine	Surgery		
Pediatrics	GeneralOrthopedicThoracic		
Sports Medicine			
OB/GYN	CardiacNeurological		
Cardiology	OtolaryngologySpine		
Nuclear Medicine	J pii lo		
Anesthesiology	Radiology		
Radiation Oncology	Nuclear Medicine Museula de la latel		
Sleep Medicine	MusculoskeletalNeuroradiology		

- 190+ board-certified medical directors
- Diverse representation of medical specialties
- 450 nurses with diverse specialties and experience
- Dedicated nursing and physician teams by specialty for Oncology, Hematology, Radiation Oncology, Spine/Orthopedics, Neurology, and Medical/Surgical

Our Medical Oncology Solution is Evidence Based

National
Comprehensive
Cancer Network®
(NCCN)

26 of the World's Leading Cancer Centers Aligned



Inclusive of 44 cancer types

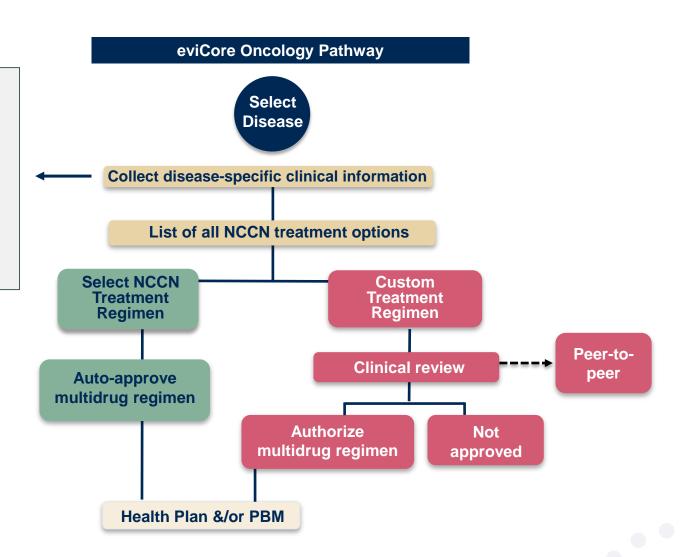
Represents 97% of all cancers

Continually updated

Medical Oncology Solution Defines a Complete Episode of Care

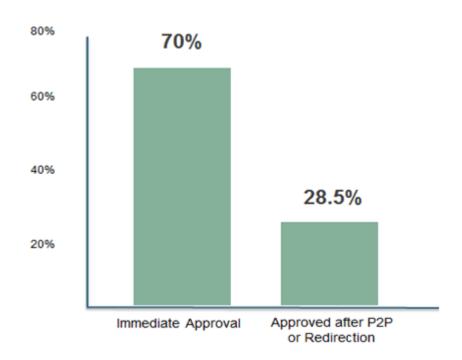
Disease-Specific Clinical Information

- Diagnosis at onset
- Stage of disease
- Clinical presentation
- Histopathology
- Comorbidities
- Patient risk factors
- Performance status
- Genetic alterations
- Line of treatment



Medical Oncology Pathway Experience

More than 35k authorizations since June 2015, resulting in 98.5% clinically appropriate treatments



Summary

What types of Drugs are included?

- Primary Injectable Chemotherapy
- Primary Oral Chemotherapy (Commercial only)
- Supportive Medications given with Chemotherapy

What is covered in my authorization?

- All drugs that were entered as part of a regimen there are no partial approvals.
- The HCPC codes associated with the approved drugs
- The time period indicated on the authorization (8-12 months)
- The Authorization is not for a specific dose or administration schedule. However, <u>billing in excess of the appropriate # of units or frequency of administration for a drug may result in claims denial.</u>
- Supportive drugs will be issued as a separate authorization.

How often do I need to update my authorization?

- When the authorization time has expired.
- When there is a change in treatment including new or different drugs.
- NOT when dosing changes
- NOT if an approved drug is no longer used

What about drugs billed through Pharmacy?

- Pharmacy drugs (typically orals) require PA through this program and should be included in your request.
- eviCore will send the authorization to OptumRx
- You should always obtain your PA <u>BEFORE</u> sending your prescription to the pharmacy for these drugs. The pharmacy will not be able to fill the prescription until the eviCore PA is obtained.
- Drugs covered under this program, but being used to treat non-cancer conditions may require PA. Contact the number on the ID card to confirm requirements.

Program Overview

eviCore will begin accepting requests on July 14, 2017 for dates of service August 1, 2017 and beyond

Preauthorization via eviCore applies to services that are:

- Outpatient
- Elective/non-emergent

Preauthorization via eviCore does not apply to services that are performed in:

- Emergency room
- Inpatient
- 23-hour observation

It is the responsibility of the ordering provider to request prior authorization approval for services.

Applicable Membership

<u>Authorization is required</u> for Health Alliance members enrolled in the following programs:

- Commercial
- Medicare Advantage

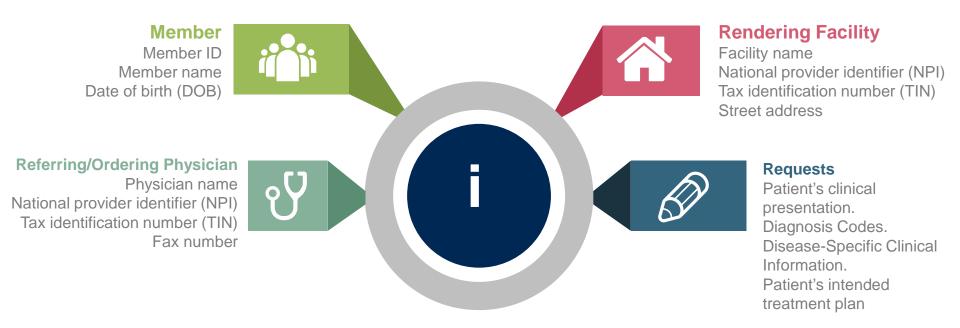
**Health Alliance considers pediatric patients to be 17 and under.

Preauthorization Requests

How to request preauthorization:



Needed Information



If clinical information is needed, please be able to supply:

- Details about the clinical indication including type of cancer, stage of disease, genomic markers, performance status, comorbidities or toxicity issues that may impact treatment, and any other clinical factors driving treatment selection
- Type and duration of treatments performed to date for the diagnosis

Preauthorization Outcomes



- All requests are processed within 2 business days after receipt of all necessary clinical information.
- Authorizations will vary by request ranging from approximately 8 – 12 months



- Faxed to ordering provider
- Mailed to Medicare members only (not Commercial)
- Facility will not receive notification
- Information can be printed on demand from the Health Alliance Web Portal



- Communication of denial determination
- Communication of the rationale for the denial
- How to request a Peer Review



- Mailed to ordering provider
- Mailed to member (both Medicare and Commercial)
- Facility will not receive notification

Preauthorization Outcomes – Commercial

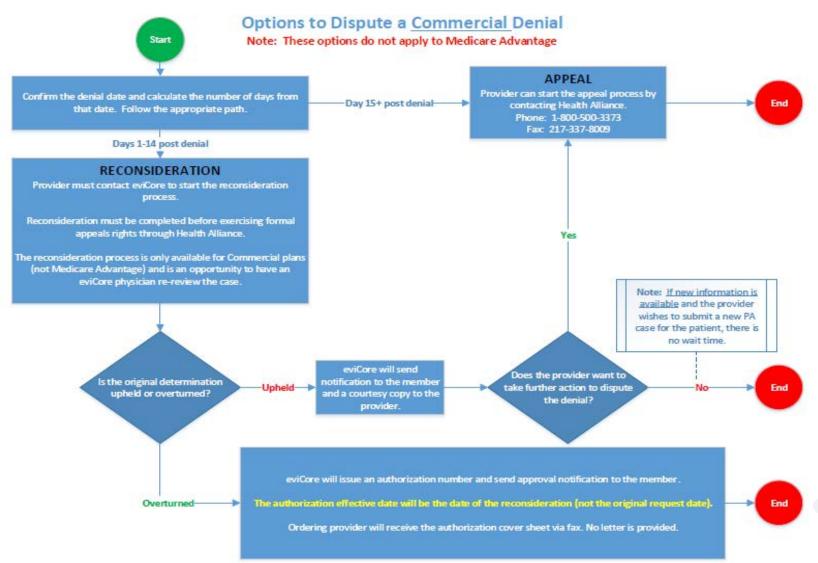
Reconsiderations

- Additional clinical information can be provided without the need for a physician to participate
- Must be requested within 14 calendar days following date of determination
- Commercial members only

Peer-to-Peer Review:

- If a request is denied and requires further clinical discussion for approval, we welcome requests for clinical determination discussions from referring physicians. In certain instances, additional information provided during the consultation is sufficient to satisfy the medical necessity criteria for approval.
- Peer-to-Peer reviews can be scheduled at a time convenient to your physician

Understanding the Reconsideration Process



Preauthorization Outcomes – Medicare Advantage

Pre-Decision Consultation

- If your case requires further clinical discussion for approval, we welcome requests for clinical determination discussions from referring physicians prior to a decision being rendered.
- In certain instances, additional information provided during the predecision consultation is sufficient to satisfy the medical necessity criteria for approval

Special Circumstances

▶ Retrospective Studies:

 Retros are not in-scope for this program. All requests must be submitted prior to treatment.

Outpatient Urgent Studies:

- Contact eviCore by phone to request an expedited prior authorization review and provide clinical information
- Urgent Cases will be reviewed within 24 hours (not to exceed 72 hours) of the request.
- If a patient has already started treatment prior to June
 1st, any existing authorizations obtained through Health
 Alliance will remain valid through the expiration date on
 the original authorization. No additional authorization is
 required through eviCore..
- If a patient is being treated with a drug that did not require PA through Health Alliance, but does require PA through eviCore, a request must be submitted through eviCore.
- If a new drug is introduced into a treatment regimen, that would also require an eviCore approval.

>

Patients Already in Treatment

Web Portal Services

Initiating a Case

Welcome to the CareCore National Web Portal. You are logged in as UPPROTRIAL. Request a clinical certification/procedure >> Resume a certification request in progress >> << Did you know? You can save a certification request to finish later. Look up an existing authorization >> Check member eligibility >> © CareCore National, LLC. 2015 All rights reserved. Privacy Policy | Terms of Use | Contact Us

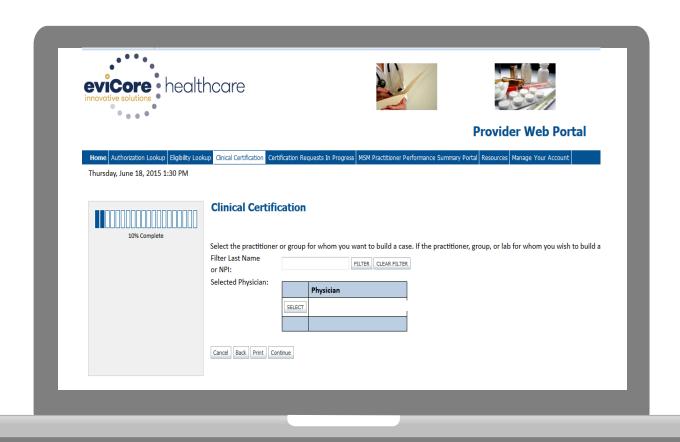
 Choose "request a clinical certification/procedure" to begin a new case request.

Select Program



Select the Program for your certification.

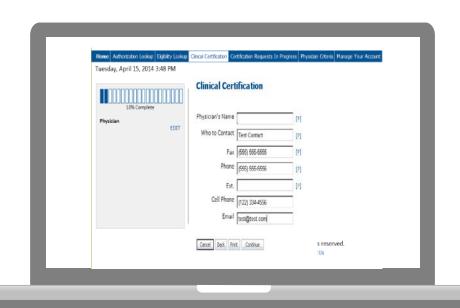
Select Provider



Select the Practitioner/Group for whom you want to build a case.

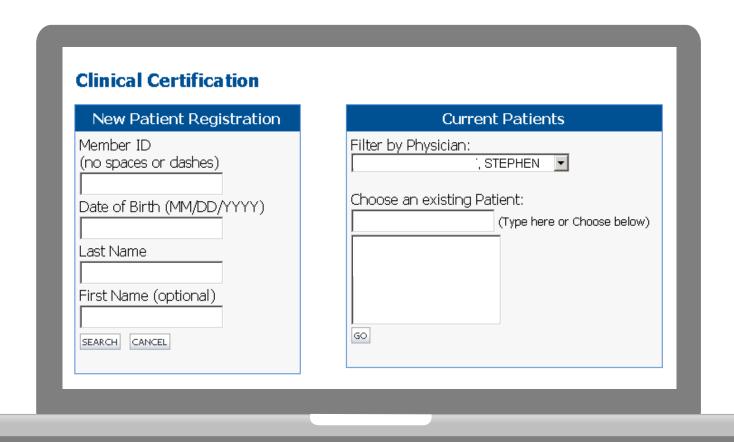
Contact Information

Enter the Provider's name and appropriate information for the point of contact individual.



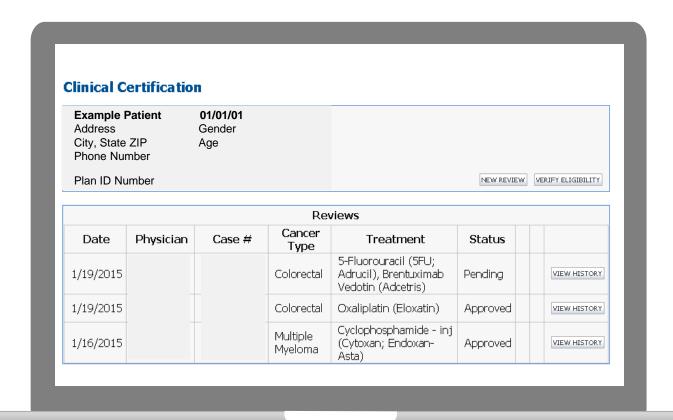
NOTE: By providing an email address, future notifications will be sent via email as opposed to fax.

Member Information



New patients are registered or current patients are selected from the drop down list.

Member History

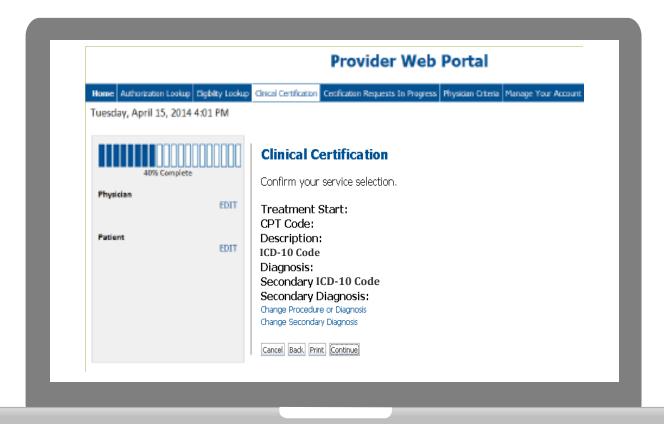


The Patient History Screen becomes the hub for all future requests or data relating to this patient. This includes a record of previous requests for services through eviCore, authorization numbers and dates, and clinical summaries based on the information provided through the request process.

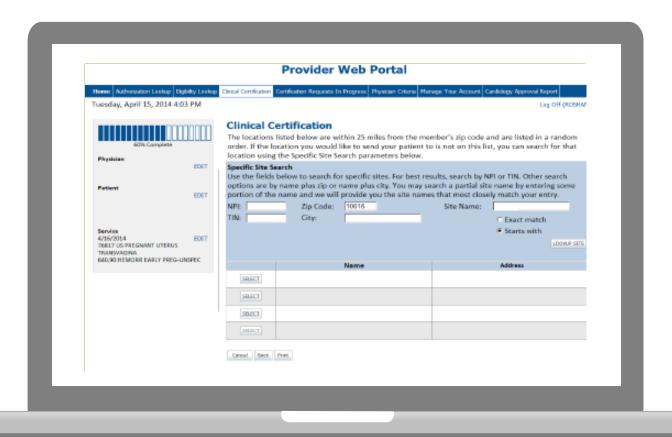
Clinical Details



Verify Service Selection



Site Selection



opportunity to enter the rendering site information. Verify all information entered and make any needed changes prior to moving into the clinical collection phase of the prior authorization process. You will not have the opportunity to make changes after that point.

Site Selection



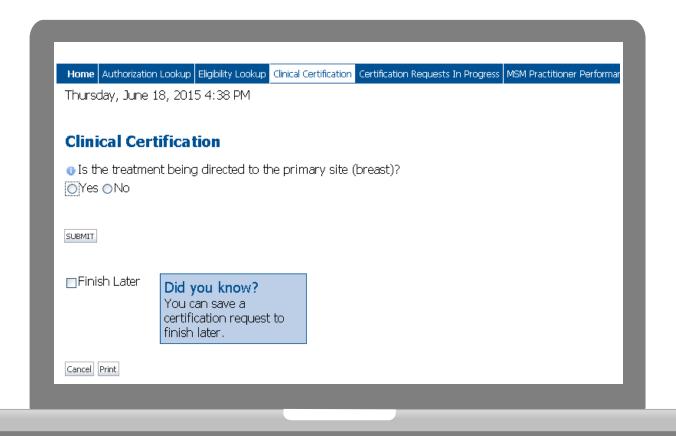
Confirm the site selection.

Clinical Certification

Clinical Certification You are about to enter the clinical information collection phase of the authorization process. Once you have clicked "Continue," you will not be able to edit the Provider, Patient, or Service information entered in the previous steps. Please be sure that all this data has been entered correctly before continuing. In order to ensure prompt attention to your on-line request, be sure to click SUBMIT CASE before exiting the system. This final step in the on-line process is required even if you will be submitting additional information at a later time. Failure to formally submit your request by clicking the SUBMIT CASE button will cause the case record to expire with no additional correspondence from CareCore National. Cancel Back Print Continue Click here for help or technical support

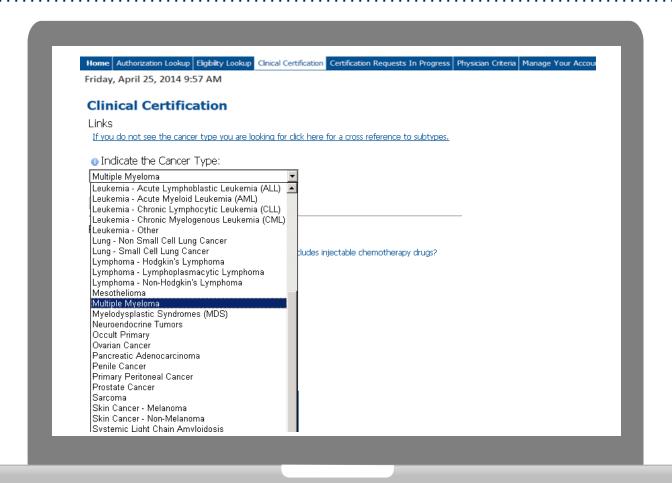
- Verify all information entered and make any needed changes prior to moving into the clinical collection phase of the prior authorization process.
- You will not have the opportunity to make changes after that point.

Pause/Save Option



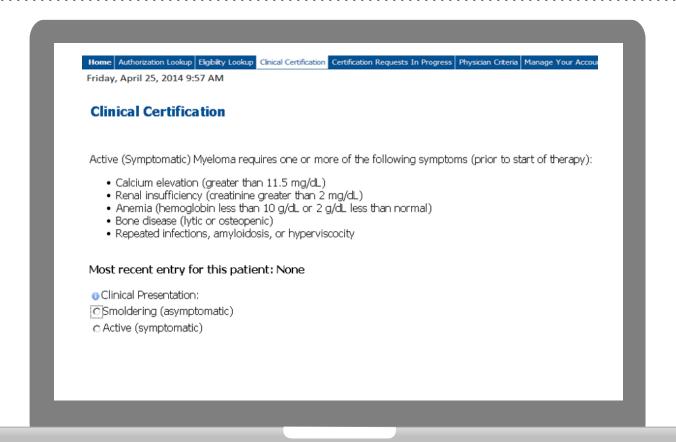
Once you have entered the clinical collection phase of the case process, you can save the information and return within (2) business days to complete.

Clinical Pathway



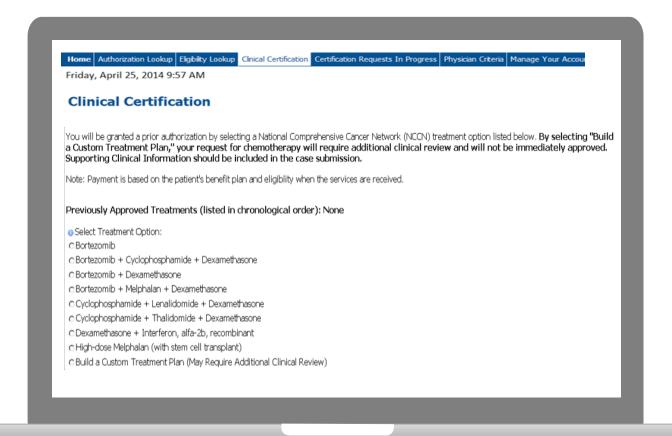
The Clinical Pathway begins with the selection of the cancer type. This will dictate the questions that will be asked in the following screens. All cancer types covered by NCCN are available as well as an "Other" option for rare cancers not addressed by NCCN. 47

Clinical Pathway



The user will be asked a series of questions necessary to generate the recommended treatment list for the patient being treated. A typical traversal will have between 5 and 12 questions based on the complexity of the cancer. The system will dynamically filter to only the minimum number of questions needed to complete the review.

Clinical Pathway





All of the drugs in the selected regimen that require an authorization will be automatically included if approved.

Case Submittal

Clinical Certification □ I acknowledge that this request IS NOT clinically urgent regardless of documentation attached or additional information/notes provided during the clinical collection section of this web case initiation process. Additionally, I acknowledge to being informed of the appropriate method for submission of clinically urgent requests. Clinical urgency is defined by the following: 1. A delay in care could seriously jeopardize the life or health of the patient or the patient's ability to regain maximum function. 2. In the opinion of a provider, with knowledge of the member's medical condition, indicates a delay in care would subject the member to severe pain that cannot be adequately managed without the care or treatment requested in the prior authorization. □ I also further acknowledge that the clinical information submitted to support this authorization request is accurate and specific to this member, and that all information has been provided. I have no further information to provide at this time. Print SUBMIT CASE

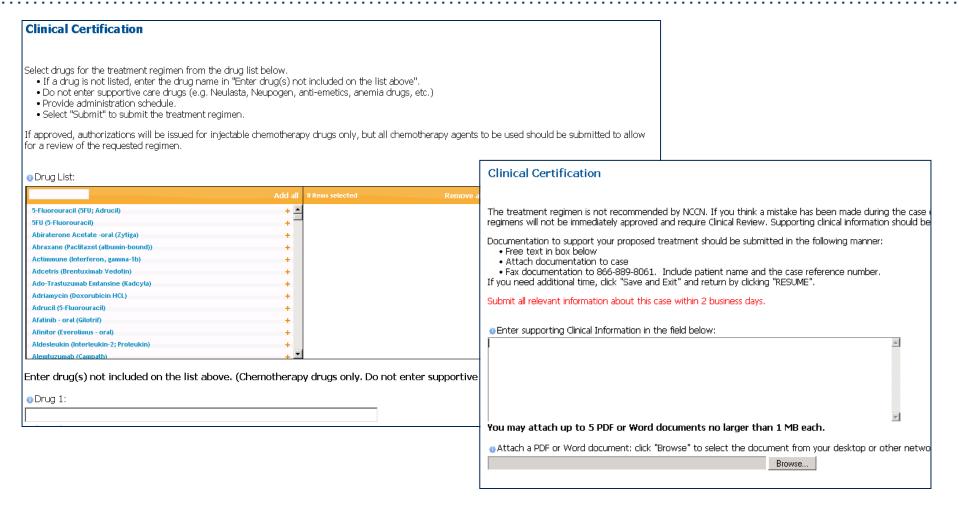
Acknowledge the Clinical Certification statements, and hit "Submit Case."

Approval

Clinical Certification Your case has been APPROVED. Drugs covered under medical benefit plan (buy and bill) have been reviewed by EviCore. For authorization of drugs covered under Pharmacy benefit plan (filled by pharmacy), please contact the PBM on the back of Member's ID card. Provider Contact: Name: Provider Phone Address: Number: Fax Number: Patient Patient Id: Name: Insurance Carrier: Site Name: Site ID: Site Address: Description: Malignant neoplasm of unspecified kidney, Primary C64.9 Diagnosis except renal pelvis Code: Description: Secondary Diagnosis Code: Date of 2/28/2017 Service: Dosage Info: HCPC **JCode** Admin Schedule Benefit J9299 Nivolumab IV over 60 minutes every 2 weeks 7128 Home Delivery (Medical) Authorization Number: Review Date: 2/27/2017 10:31:27 AM Expiration 2/28/2018 Date: Your case has been APPROVED. Drugs covered under medical benefit plan (buy Status: and bill) have been reviewed by EviCore. For authorization of drugs covered under Pharmacy benefit plan (filled by pharmacy), please contact the PBM on the back of Member's ID card. Print Go to Patient History Request Supportives

- Selection of a recommended regimen will result in immediate approval of all drugs in the requested regimen with an authorization time span sufficient to complete the entire treatment.
- No further action is needed unless the treatment needs to be changed due to disease progression or other clinical factors.

Custom Treatment Plans



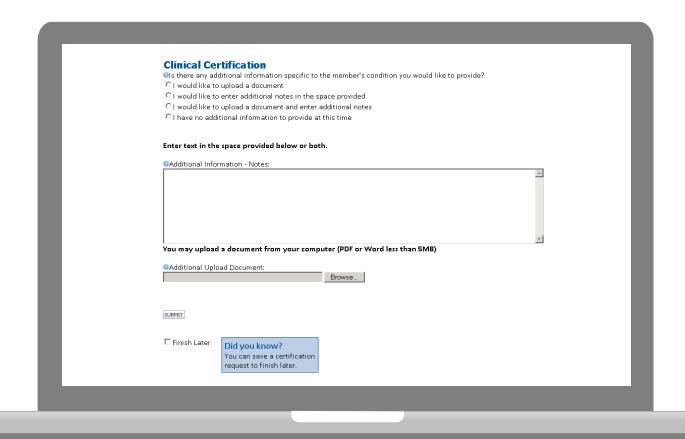
Custom Treatment plans can be submitted for any case where the provider does not want to use a recommended regimen. Drugs are selected from a drop down list and the user has the opportunity to attach or enter supporting information for the request.

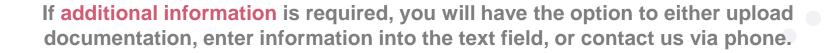
Custom Treatment Plans

Your	case has be	en sent for Me	dical Review.			
Provider Name:		Contact:				
Provider Address:			Phone Number:			
			Fax Number:			
Patient Name:		(posto acom quanto)	Patient Id:	969/3504/9785		
Insurai	nce Carrier:					
Site Name: Site Address:		Secretification	Site ID:	6-9-12-13		
Primary Diagnosis Code: Secondary Diagnosis Code: Date of Service: Dosage Info:		C64.9 Description: Malignant neoplasm of unspecified kidney except renal pelvis Description: 2/28/2017				
JCode	Drug Name	Admin Schedule		Daily max HCPC units	Total HCPC units on auth	Benefit
Case Number: Review Date: Expiration Date: Status:		2/27/2017 10:44:29 AM N/A				2000

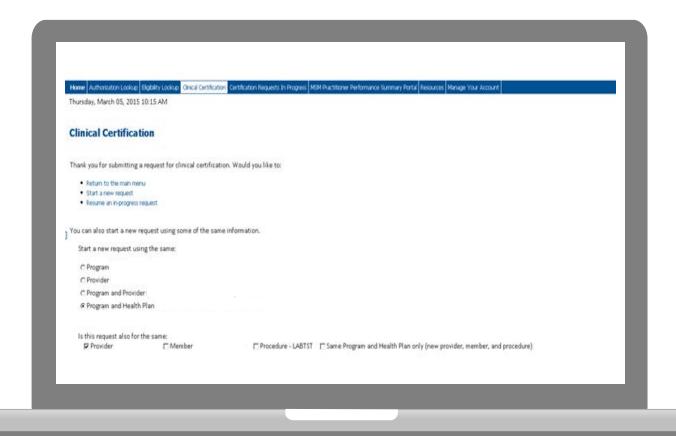
- Custom plans are reviewed by an eviCore medical oncologist to determine if the request is clinically appropriate. Factors such as rare conditions, toxicity issues, or comorbidities may result in approval.
- If the request is not able to be approved, the eviCore Oncologist will request a peer-to-peer to discuss alternate treatment options that meet evidence based guidelines prior to issuing a denial. The goal is to eliminate the need for denials when acceptable alternatives are available.
- All reviews are completed within 48 hours of receiving complete clinical information.

Medical Review



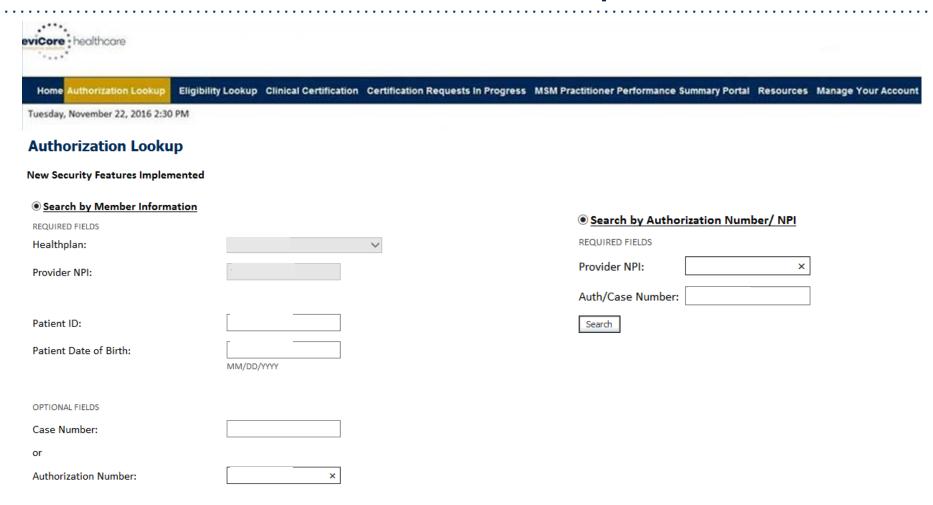


Building Additional Cases



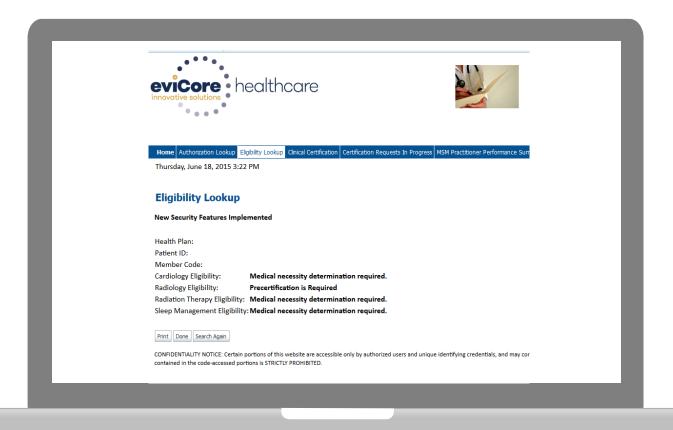
Once a case has been submitted for clinical certification, you can return to the Main Menu, resume an in-progress request, or start a new request. You're even able to indicate if any of the previous case information will be needed for the new request.

Authorization Look Up



- Select Search by Authorization Number/NPI. Enter the provider's NPI and authorization or case number. Select Search.
- You can also search for an authorization by Member Information, and enter the health plan, Provider NPI, patient's ID number, and patient's date of birth.

Eligibility Look Up



Provider Resources



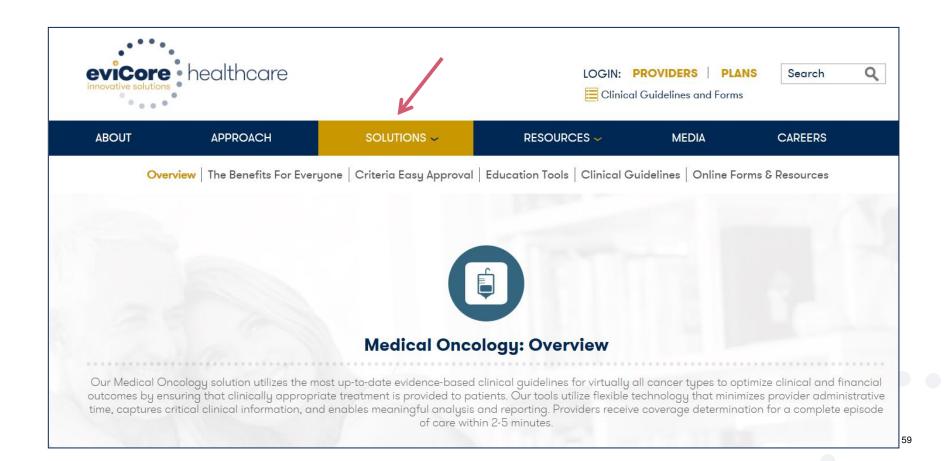






Medical Oncology Online Resources

Clinical Guidelines, FAQ's, Online Forms, and other important resources can be accessed at www.evicore.com. Click "Solutions" from the menu bar, and select the specific program needed.



Provider Resources: Preauthorization Call Center







7 a.m. to 7 p.m.: 844.303.8452

- Obtain preauthorization or check the status of an existing case
- Discuss questions regarding preauthorizations and case decisions
- Change facility or CPT Code(s) on an existing case that was initiated via eviCore through the YourHealthAlliance.org sign-on

Provider Enrollment Questions

Contact Health Alliance Medical Plans at

HealthAlliance.org

Provider Resources: Implementation Site







Health Alliance Medical Plans Implementation Site:

eviCore.com/healthplan/Health_Alliance

- CPT code list of the procedures that require preauthorization
- Touchstone quick reference guide
- eviCore clinical guidelines

Provider Resources: Provider Relations Department







ProviderRelations@evicore.com

To speak with an eviCore Provider Relations representative, call 800.646.0418 (Option 3)

- Eligibility issues (member, rendering facility, and/or ordering physician)
- Issues experienced during case creation
- Request for an authorization to be resent to the health plan
- Request for education/training on program processes

To obtain a copy of this presentation, please contact the Provider Relations department at ProviderRelations@evicore.com

Thank You!

