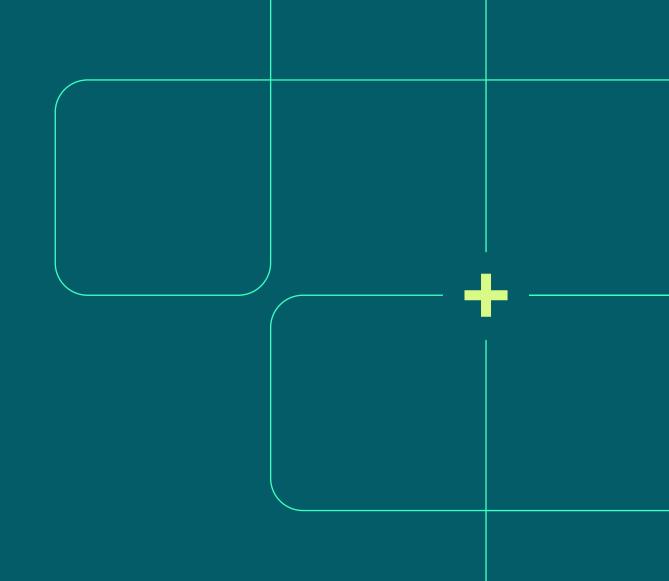
# Post-Acute Care Utilization Management Program

# John's Hopkins Health Plan

**Provider Orientation** 





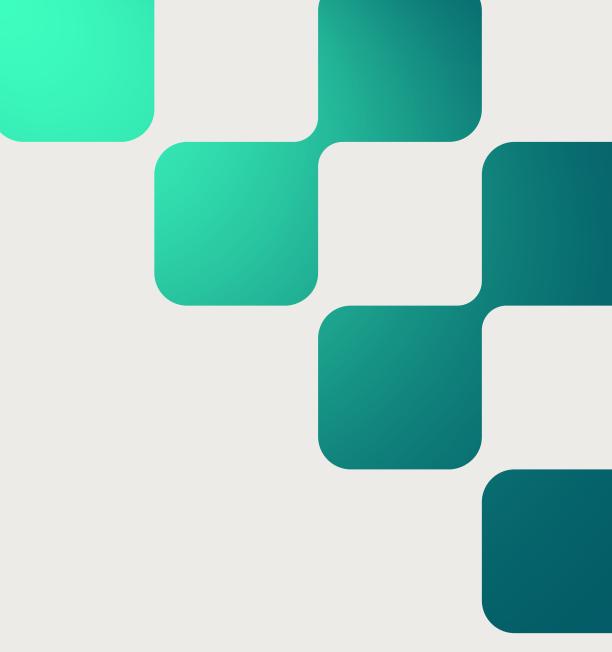


# **Agenda**

- Post-Acute Care Program Overview
- Prior Authorization Requirements
- Submitting Prior Authorization Requests
- Prior Authorization Outcomes & Special Considerations
- Transitional Care Program Overview
- Provider Resources
- Provider Portal Overview
- EviCore Portal Registration
- Creating and Searching Cases
- Q&A



# Post-Acute Care Program Overview





# **EviCore by Evernorth PAC Program Overview**

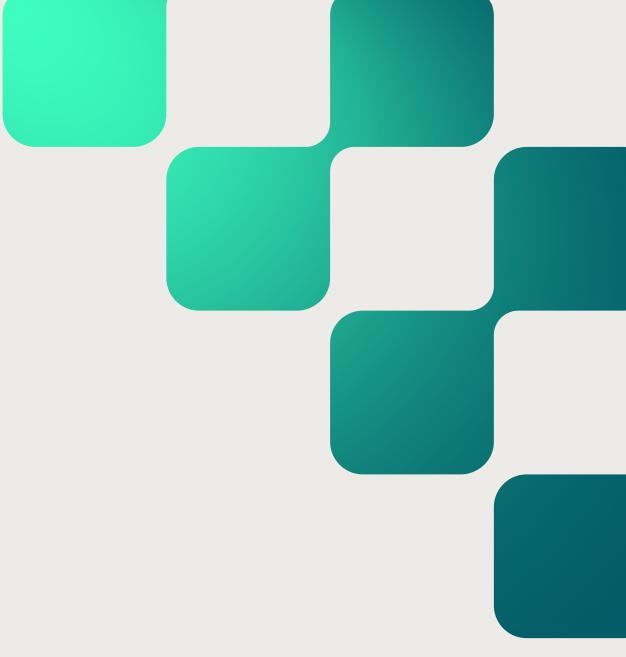
EviCore will accept initial and concurrent benefit preauthorization request for member admissions to the following Inpatient Post-Acute Care (PAC) facilities:

### Precertification applies to the following services:

- Skilled nursing facilities (SNF)
- Inpatient rehabilitation facilities (IRF)
- Long-term acute care facilities (LTAC)
- Hospitals are responsible to submit the initial post-acute care prior authorization request
- PAC facilities (listed above) are responsible to submit date extensions (PAC concurrent review)
- Custodial Care does not require prior authorization by EviCore and will continue to be managed by JHHP
- Once the patient is discharged from the post-acute facility, the patient will be referred to JHHP for continued care management services
- If a member is transferred to the hospital directly from a PAC facility and stays >24 hours, a new prior authorization is required and should be requested by the hospital prior to discharge



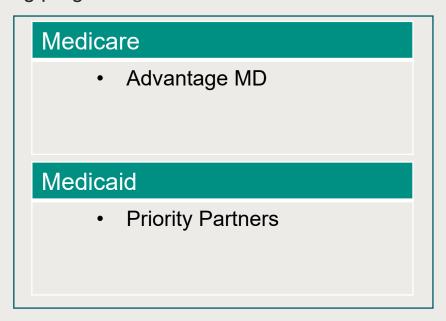
# Prior Authorization Requirements





# **EviCore Prior Authorization Requirements**

EviCore manages all Inpatient Post-Acute Care (PAC) preauthorization requests for John's Hopkins Health Plan (JHHP) members enrolled in the following programs:



#### To verify eligibility and benefits:

Providers should verify member eligibility and benefits on: Johns Hopkins Health Plans - connect Sign In

Eligibility may also be verified on the EviCore provider portal: Homepage | EviCore by Evernorth



# Initial Post-Acute Care Admission Requests Pre- Authorization Overview

### **Hospital initiates prior authorization requests:**

- The hospital is responsible to submit post-acute care prior authorization requests, unless the post-acute care facility
  (i.e. IRF) has the same NPI or Tax ID #
- EviCore requests that you start the process as soon as possible to facilitate a timely pre-authorization determination

# Discharge Planning

- Begins on day 1 of Hospital admission
- Hospital staff makes a recommendation for postacute level of care

## Contact EviCore

 Provide prior authorization form and clinical information to support medical necessity for admission to post-acute level of care

# Utilization Management

- Three outcomes:
- Approval of prior authorization for level of care request
- Request for additional clinical information
- Unable to approve on initial UM review

Our goal is a 24-48
hour response time;
add an additional 2
business days if a peer
to peer review is
requested, however
our typical
response time is less



# Post-Acute Care Facility Prior Authorization Overview

EviCore will provide prior authorizations by facility type in the following ways:

Prior Authorization	Skilled Nursing Facility	Inpatient Rehab Facility	Long Term Acute Care
Initial	5 business days	5 calendar days	5 calendar days
Concurrent	7 calendar days	5 calendar days	7 calendar days

#### Prior Authorization Expiration

- The initial prior authorization expires 7 days from the date of issue
- If the patient is not discharged within this time frame, a new prior authorization is required

#### Once Determination is Complete:

- A notification will be communicated to the requesting provider
- Servicing providers may obtain prior authorizations via the EviCore web portal or by calling EviCore at:
   866-220-3071

#### > Post-Acute Care Prior Authorization Criteria includes, but not limited to:

- The applicable benefit plan manual and McKesson IQ Guidelines
- Medicare Benefit Policy Manuals & Clinical Findings



# Date extension (PAC concurrent review) Requests Overview

- The PAC facility is responsible to submit date extension (concurrent review) requests
- EviCore requests that you begin the date extension review process as soon as possible to facilitate a timely 'extension of prior authorization' determination

# Plan of Care & Discharge Planning

- Begins on day 1 of Post-Acute Care admission
- Care management team completes evaluations and begins to develop a plan of care

#### Contact EviCore

- Provide prior authorization form and clinical information to support medical necessity for postacute level of care
- SNF Facilities should submit clinical for date extension (PAC concurrent review) prior authorization requests 72 hours prior to the last covered day

#### Utilization Management

- Three outcomes:
- Approval of prior authorization for level of care request
- Request for additional clinical information
- Unable to extend authorization
- The provider is responsible to issue the NOMNC, have it signed and returned to EviCore

Our goal is a 24-48 hour response time, once clinical information is received; add an additional 2 business days if a peer to peer review is requested, however our typical response time is less



# Rationale for Hospital Submission of PAC Precertification Requests

#### Appropriate Level of Care Determination:

- Hospitals present the most accurate clinical status for discharging patients
- Engagement with discharge planners to determine appropriate level based on medical necessity
- Patient-Centered alternative PAC setting recommendations
- Hospitals are encouraged to submit an authorization request at the same time they are sending clinical to a PAC facility to obtain a bed. The authorization for PAC is tied to the level of care, not a specific facility.

#### Coordinated Post-Acute Care Placement:

- Proactively identify facility for optimal outcomes and patient experience
- Early initiation of plan of care with goals and risk assessment by EviCore staff members
- Offer social work coordination to address discharge barriers

#### Medicare PAC Guidance:

 Medicare's position on PAC placement provides guidance for the least intensive setting to adequately meet the patient's needs.

#### Post-Acute Care Prior Authorization Criteria includes, but not limited to:

- Medicare Benefit Policy Manuals (Medicare members only)
- MCG<sup>™</sup> evidence-based care guidelines®
- Other Evidence-Based Tools



# Submitting Prior Authorization Requests





# **Methods to Submit Prior Authorization Requests**

**EviCore Provider Portal (preferred)** 

The EviCore online portal is the quickest, most efficient way to request precertification and check status.

+ Homepage | EviCore by Evernorth

#### Fax:

**844.216.0198** - Fax can also be used to submit additional clinical information

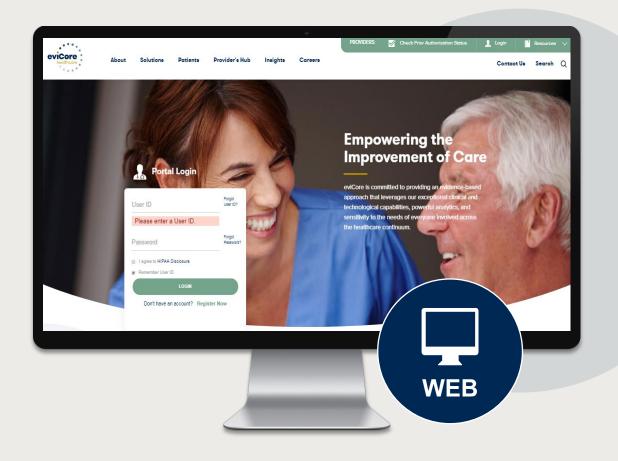
877.791.4098 for concurrent review.
\*Indicate case # when submitting additional clinical information

#### **Phone:**

866.220.3071

Hours of operation:

- Monday through Friday 8 a.m. to 7 p.m. EST
- Saturday 9 a.m. to 5 p.m. EST
- Sunday 9 a.m. to 2 p.m. EST
- Holidays 9 a.m. to 2 p.m. EST
- 24 hour on call coverage





# Required Information for Initial Post-Acute Care Prior Authorization Requests



- Referring facility name, name of case manager, contact phone and fax number
- Facility type being requested
- Accepting facility demographics (if known)
- Patient demographics
- Anticipated date of hospital, LTAC, or IRF discharge (if applicable)



## Clinical Information

- Hospital admitting diagnosis
- History and physical
- Progress notes, i.e., attending physician, consults & surgical (if applicable)
- Medication list
- Wound or Incision/location and stage (if applicable)



- Prior and current level of functioning
- Prior living situation
- Current therapy evaluations: PT/OT/ST (Within 24-48 hours of request)
- Therapy progress notes, including level of participation

Please note: EviCore prior authorization form and supporting clinical documentation are required for all post-acute care requests.



# Required Information for Date Extensions

# (PAC concurrent review requests)



- Facility name, name of case manager, contact phone number and fax
- Patient demographics
- Number of days and dates requested
- PAC physician demographics
- Anticipated date of discharge



#### **Clinical Information**

- Hospital admitting diagnosis and ICD10 code
- Clinical Progress Notes
- Medication list
- Wound or Incision/location and stage (if applicable)
- Discharge summary (when available)



- Prior and current level of functioning
- Focused therapy goals: PT/OT/ST
- Therapy progress notes, including level of participation
- Discharge plans (include discharge barriers, if applicable)

**Important:** SNFs should submit clinical for date extension (concurrent review) prior authorization requests 72 hours prior to the last covered day to allow time for Notice of Medicare Non-Coverage (NOMNC) to be issued. The provider is responsible to issue the NOMNC to the member to review, sign and return to EviCore.



# Prior Authorization Outcomes and Special Considerations





# **Prior Authorization Approval**

# **Approved Requests**

- Standard requests are processed within 48 hours **after** receipt of <u>all</u> necessary clinical information
- Authorization letters will be faxed to the requesting provider and can be printed on demand from the EviCore portal at <u>Homepage | EviCore by</u> <u>Evernorth</u>
- Customers will receive an authorization letter by mail





# **Prior Authorization Approval**

# **Approved Requests**

Two Potential Scenarios & Outcomes:

- 1. PAC facility known: prior authorization number issued to requesting and servicing provider
- 2. PAC facility NOT known: prior authorization number issued to requesting provider only
- 3. Initial Prior Authorization's are valid for 7 calendar days to help acute providers (hospitals) with discharge planning and to enable them to request authorization well before the expected acute discharge date.

Number of prior authorized days are provided by PAC facility type as follows:

Precertification	Skilled nursing facility	Inpatient rehab facility	Long-term acute care
Initial	Five (5) calendar days	Five (5) calendar days	Five (5) calendar days





# Determination Outcomes: Unable to Approve/Alternate Recommendation

# **Unable to approve**

- When a request does not meet criteria during nurse review, it goes to second-level MD review.
- If the MD is unable to approve the request based on the information provided, notification is made to the requesting provider.
- The provider is given the option to either send additional information to support medical necessity or schedule a clinical consultation.
- \*Important: If this option is not utilized by the requesting provider within one business day, an adverse determination is made and the request is denied.

#### **Alternate Recommendation**

- The EviCore MD may also offer an alternate recommendation. The requesting provider can either accept or reject the alternate recommendation or schedule a clinical consultation.
- The ordering provider has up to 48 hours to accept the alternate recommendation.
- If accepted, the initial requested service will be denied, and the alternate recommendation will be approved.





# **Prior Authorization Outcomes - Adverse Determination**



- When a request does not meet medical necessity based on evidence-based guidelines, an adverse determination is made and the request is denied.
- The Notice of Medicare Non-Coverage (NOMNC) will be issued no later than 2 calendar days prior to the discontinuation of coverage.
- In those cases, a denial letter with the rationale for the decision and appeal rights will be issued by EviCore to the ordering physician, requesting provider and customer.
- Adverse determinations letters can be printed on demand from the EviCore portal at <u>Homepage | EviCore by</u> Evernorth.



# **Post-Decision Options: Priority Partners Members**

#### Reconsiderations

- Providers and/or staff can request a reconsideration review
- Reconsiderations must be requested within 3 business days from the determination date
- EviCore has 5 calendar days after receipt of the request to complete the determination
- Reconsiderations are not available once an Appeal has been initiated

### **Appeals**

- EviCore will process pre-service appeals for Priority Partners
- A denial letter with the rationale for the decision and preservice appeal rights will be mailed to the member and faxed to the ordering provider

#### **Appeals (continued)**

- Appeal requests must be submitted to EviCore within 60 calendar days from the initial determination
- Appeal requests can be submitted in writing or verbally via a Clinical Consultation with an EviCore physician
- All clinical information and the prior authorization request will be reviewed by a physician other than the physician who made the initial determination
- A written notice of the appeal decision will be mailed to the member and faxed to the ordering provider
- Post-service appeals will be processed by Priority Partners



# Post-Decision Options: Advantage MD Members

#### Reconsiderations

Medicare cases do not include a reconsideration option

### **Appeals**

- EviCore will not process member appeals, please follow the Johns Hopkins Advantage MD process
- Only members have appeal rights. A denial letter with the rationale for the decision and appeal rights will be issued to the member.
- A denial letter with the rationale for the decision and post-service payment dispute rights will be issued to the provider.



# **Clinical Consultation Requests**

#### **Unable to approve**

- If we are unable to approve a request with the provided information, we offer clinical consultations with the referring physician and an EviCore Medical Director.
- A clinical consultation/peer to peer (P2P) may be requested by calling EviCore at 866-220-3071. Medical Directors are available for Clinical Consultations 365 days a year. The P2P must be requested within 1 day of the denial and must occur within 2 business days.
- Clinical consultations, after an *Unable to Approve* decision has been made, may result in either a reversal of the decision to deny or an uphold of the original decision.



#### **Adverse determination**

- For adverse determinations or final denials, providers can request a clinical consultation with an EviCore physician to better understand the reason for denial.
- Once a final denial decision has been made, however, the decision cannot be overturned via a clinical consultation.



# **Special Circumstances**

#### Requests submitted after care has started

- EviCore will allow requests to be submitted with dates of service up to 14 days
  in the past for members who are still receiving care in a PAC facility
- These requests will be reviewed within 72 hours
- If the member has already discharged from the PAC facility (post service request), the request must be submitted to JHHP
- When a request does not meet medical necessity criteria, an adverse determination is made and the request is denied

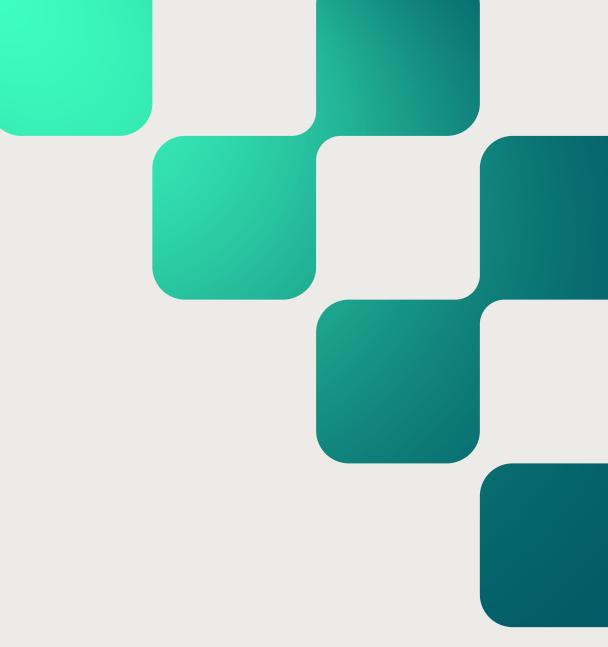
### **Urgent prior authorization requests**

- EviCore uses the NCQA/URAC definition of urgent: when a delay
  in decision-making may seriously jeopardize the life or health of the member
- Can be initiated by phone (recommended) or fax
- Urgent requests will be reviewed within 72 hours





# Transitional Care Program Overview





# **Transitional Care Program Offering**

### **Transition of Care Program (TOC) Overview**

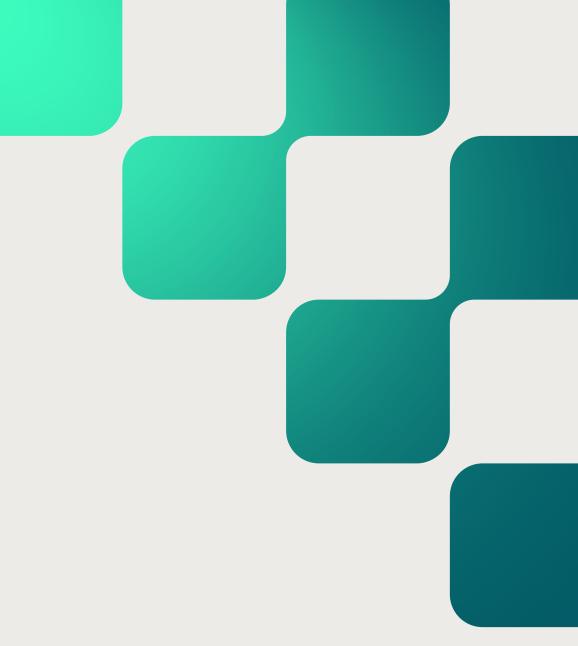
 EviCore will follow JHHP members upon discharge from the PAC facility to ensure oversight aimed at reducing hospital readmissions. The TOC team will follow members for a 90 day period post PAC discharge. The frequency of member contact is based on a set call cadence and is personalized based on nursing clinical judgment and conversation with the member. Only members who have had a hospitalization prior to the PAC stay will be part of TOC Program.

### **Key Program Objectives**

- Readmission avoidance by educating members via informative telephonic sessions: (interactive voice response (IVR) system and live calls)
- Use of Bluetooth monitoring equipment when applicable. (Scale, pulse ox, BP cuff)
- Patient centric care plans based on an individuals needs
- Connect members with Primary Care Physicians when necessary
- Provide targeted transitional coaching based on disease specific health needs and EviCore risk assessment stratification
- Medication reconciliation with members
- Scheduling of MD follow-up appointments
- Social worker referral for psychosocial needs, community resources



# Provider Resources





# **Dedicated Call Center**

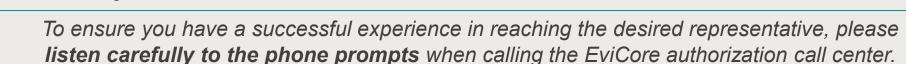
#### **Prior Authorization Call Center – 866.220.3071**

To reach a customer service representative, please call our call center at **866.220.3071 and choose options 5,1** for post-acute care.

Then follow the additional prompts below to speak to the right person:

- Option 1: If you know your party's extension
- Option 2: For status of an existing request
- Option 3: To request a new prior authorization
- Option 4: For concurrent reviews
- Option 5: To schedule a Clinical Consultation
- Option 6: To request an appeal
- Option 7: For all other inquiries
- Option 9: To repeat these options

**Note:** If the start of care date on the post-acute care authorization changes, we recommend communicating this to EviCore to ensure the dates of service match the claim.







# **Client & Provider Operations Team**

#### **Client and Provider Services**

- Dedicated team to address provider-related requests and concerns including:
- Questions regarding accuracy assessment
- Requests for a precertification to be resent to the health plan
- Consumer engagement Inquiries
- Eligibility issues (customer, rendering facility, or ordering physician)
- Issues experienced during case creation

#### How to contact our Client and Provider Services team

Email: <u>ClientServices@EviCore.com</u> (preferred)

Phone: 800-646-0418 Option 4

For prompt service, please have all pertinent information available. When emailing, make sure to include "John's Hopkins PAC health plan" in the subject line with a description of the issue; include customer, provider and case details when applicable.





# **Provider Resource Website**

### **Client Specific Provider Resource Site**

EviCore's Provider Experience team maintains provider resource pages that contain educational materials to assist providers and their staff on a daily basis. The provider resource page will include, but is not limited to, the following educational materials:

- Provider Training Documents
- Frequently Asked Questions (FAQ) Documents
- Quick Reference Guides (QRG)
- Precertification forms

To access these helpful resources, please visit

+https://www.EviCore.com/resources/healthplan/johnshopkinshealthcare





# **EviCore Provider Portal**





# **Benefits of Web Authorizations**



Save time!

Web authorization requests take 3 minutes on average. Phone authorization requests take 12 minutes on average.

- 24/7 access!

  You can access the web authorization service at any time, on any day.

  Phone authorizations have to be requested during business hours.
- Save your progress!

  Need to step away? Need to obtain additional information? Save your authorization request progress and come back to it.
- View and print authorization information!

  Approval details and the approval number are easily available online, and can be printed at your convenience.
- Other online features

  Features include the ability to access clinical criteria, check member eligibility, upload additional clinical information and schedule Clinical Consultations.

Go to <u>www.EviCore.com</u> and click "Register" to begin initiating authorizations online today!



# EviCore Portal Registration





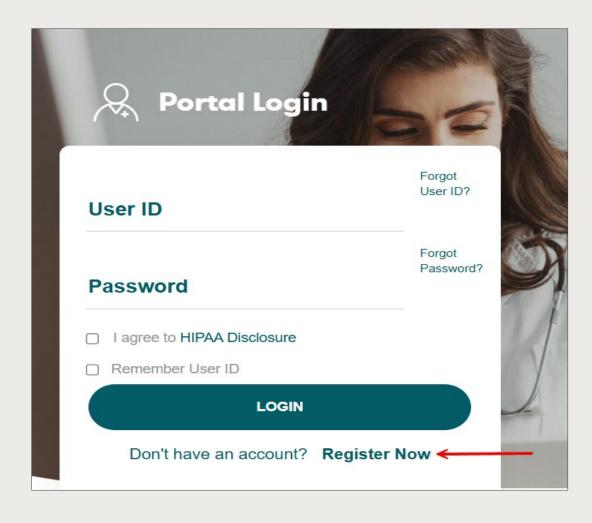
# **Getting Started**

# Go to www.EviCore.Com

Login with your existing User Name and Password, or click Register Now to sign up for a new account.

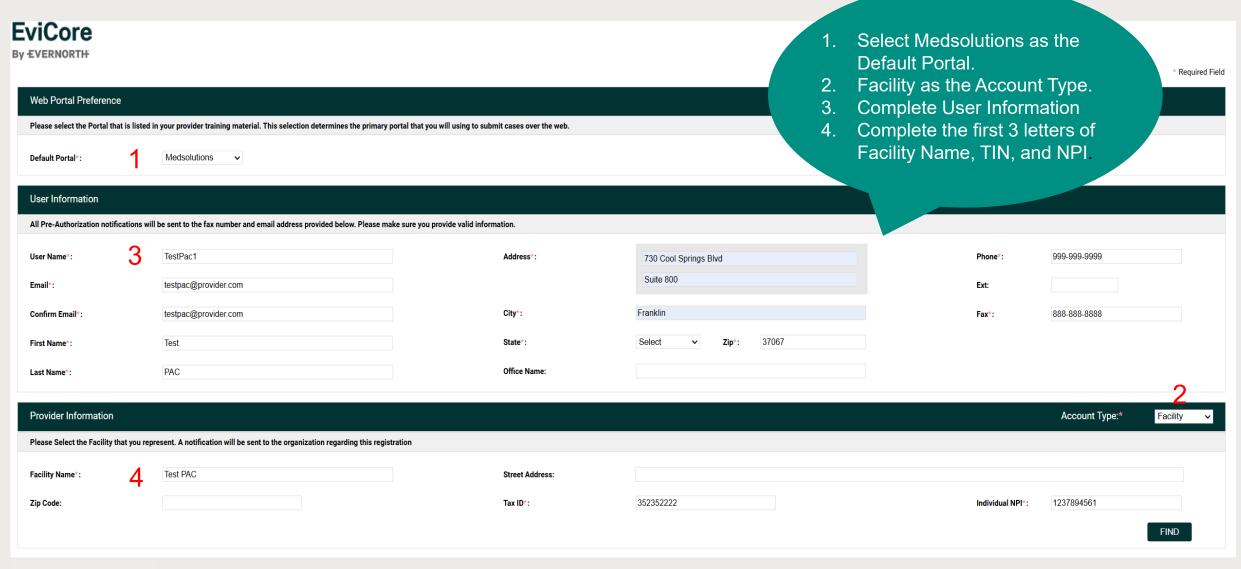
EviCore.com is compatible with the following web browsers:

- + Microsoft Edge
- + Google Chrome
- + Mozilla Firefox





**Select Default Portal and Account Type** 





# **User Registration Successful**

#### **EviCore**

By EVERNORTH

#### Registration Successful

Your Registration has been accepted. An email has been sent to your registered email account allowing you to set your password. Please close the browser.

You will receive a message on the screen confirming your registration is successful. You will be sent an email to create your password.

#### Create a Password

Password must be at least 8 characters long and contain the following:

- ✓ Uppercase Letters
- √ Lowercase Letters
- ✓ Numbers
- √ Characters (e.g., !#\*)

#### **800-646-0418**

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# **Option Tool**



- + The Options Tool allows you to access your Account Settings to update information:
- Change password
- Update user account information (address, phone number, etc.)
- Set up preferred Tax ID numbers of Facilities and view a summary of cases for providers with affiliated Tax ID numbers

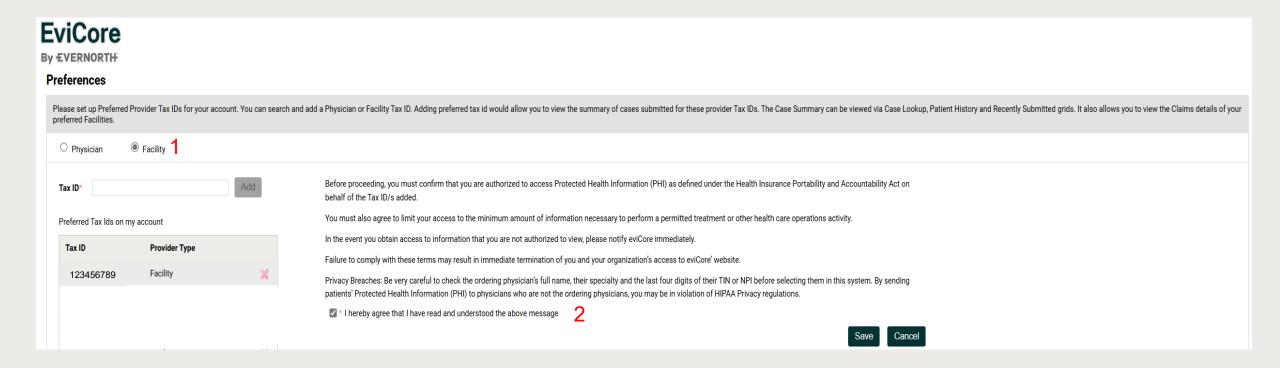
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**Web Support** 800-646-0418



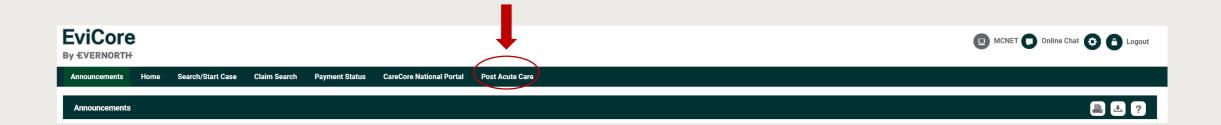
#### **Option Tool - Preferences**



- + Adding **Preferred Tax ID numbers** will allow you to view the summary of cases submitted for those providers:
- Search for a Tax ID by clicking Physician or Facility.
- 2. Confirm you are authorized to access PHI by clicking the check box and hit Save.



#### **Announcements**



Once you have logged in to the site, you will be directed to the main landing or Announcement page.

\*\* Make sure to choose Post Acute
Care \*\*

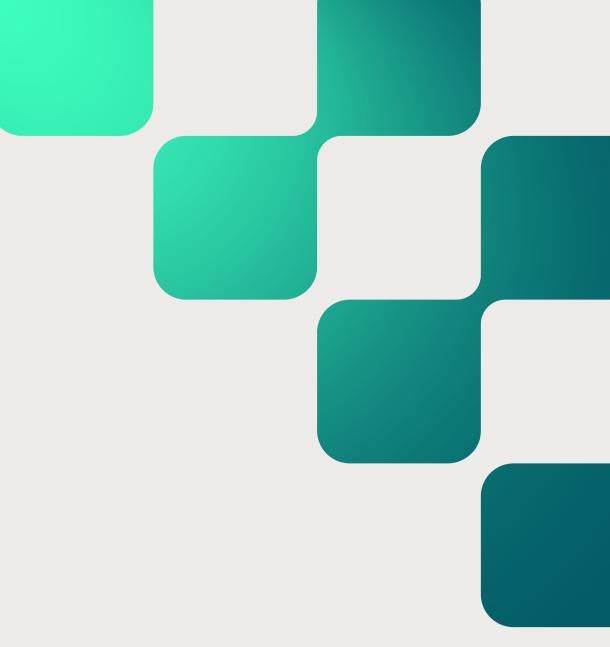
**⊘ Web Support** 800-646-0418

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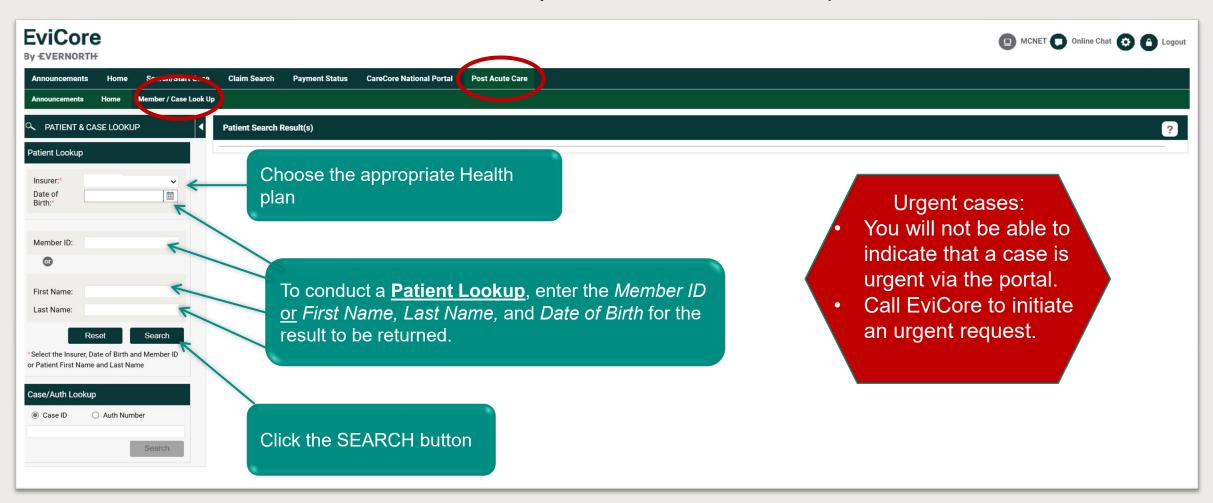
## Initial Case Creation





#### **Initiate Case Process**

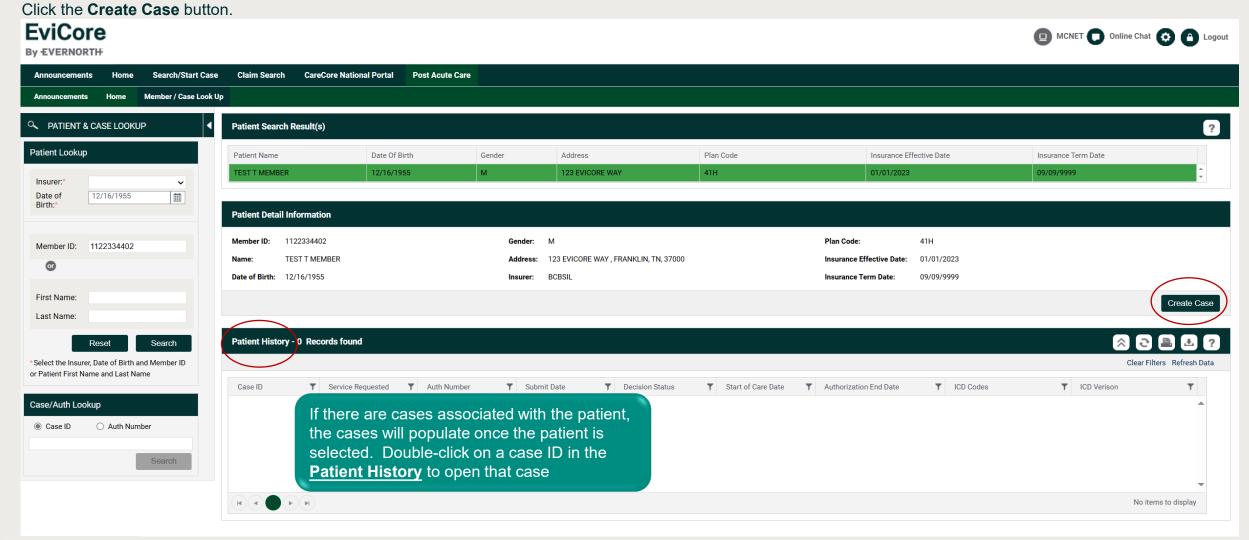
To initiate a new case for PAC authorization. On the Post Acute Care tab, you will start with Member/Case Look Up.





#### **Create a Case**

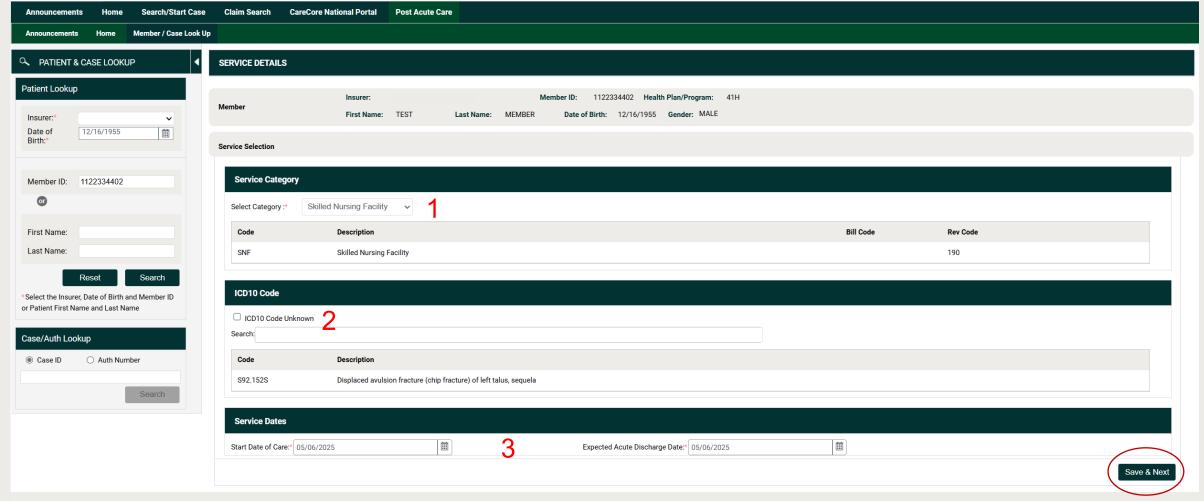
Once you choose your member, the member's name and demographics will be listed with the insurance effective dates.





#### **Create a Case – Enter Service Details**

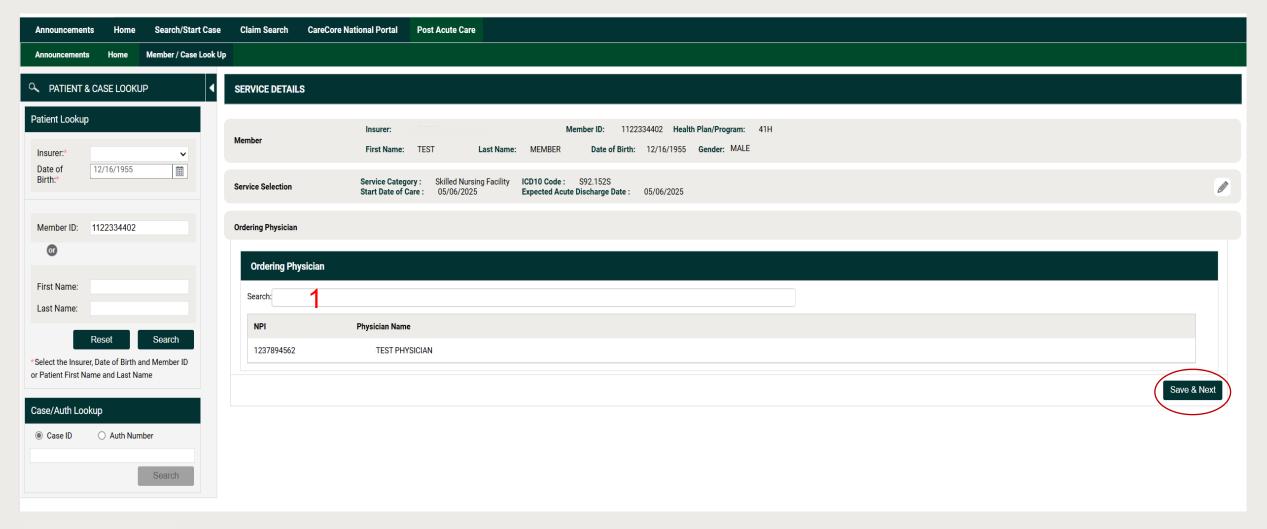
- 1. Choose a Service Category from the drop-down box, such as Skilled Nursing Facility, Inpatient Rehab Facility, or Long-term Acute Care.
- 2. Enter the ICD10 Code. If you do not know the ICD10 code, type the name of the diagnosis, and a list with a corresponding ICD10 code will populate.
- 3. Enter the PAC Start of Care Date and Expected Acute Care (or Hospital) Discharge Date. Review the information again to make sure that you have completed all of the service details correctly. To save the service details, click the "Save & Next" button





## **Create a Case – Ordering Physician**

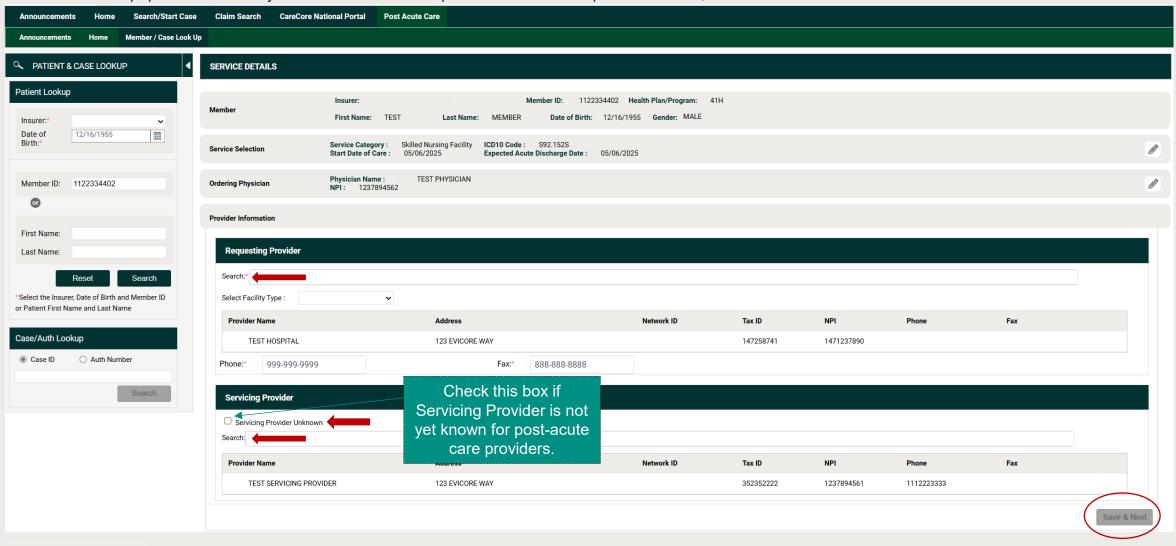
1. Enter the **Ordering Physician** details. If you do not know the NPI number, start typing the provider name, and the corresponding NPI number will auto-populate and allow you to select the correct provider. To save the provider details, click the **"Save & Next"** button





## Create a Case – Requesting and Servicing Provider

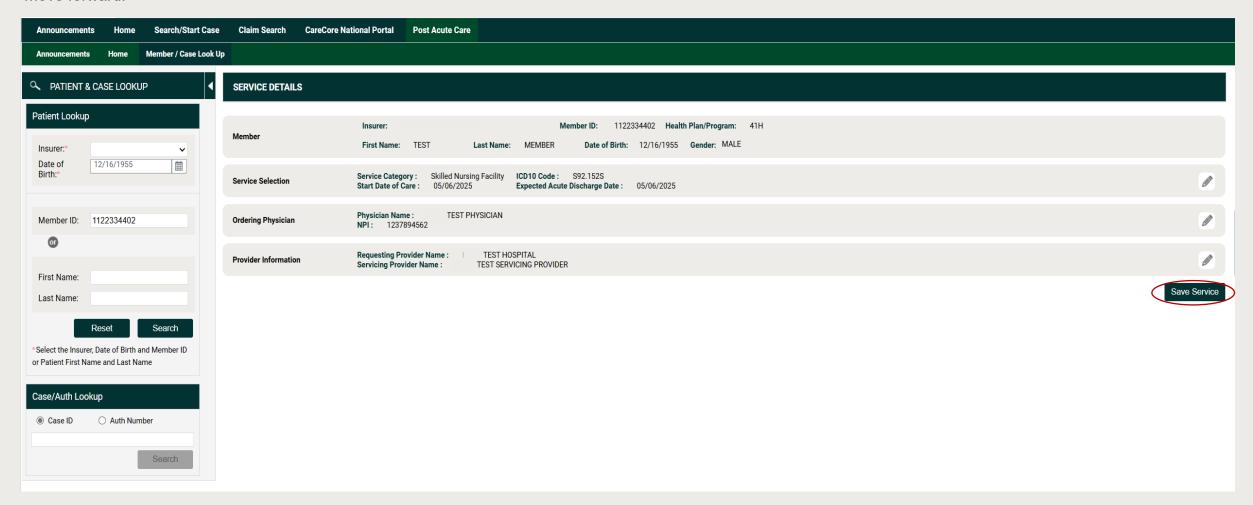
Enter the **Requesting Provider** and **Servicing Provider** details. If you do not know the NPI number, start typing the provider name, and the corresponding NPI number will auto-populate and allow you to select the correct provider. To save the provider details, click the **"Save & Next"** button





## **Create a Case – Verify Details**

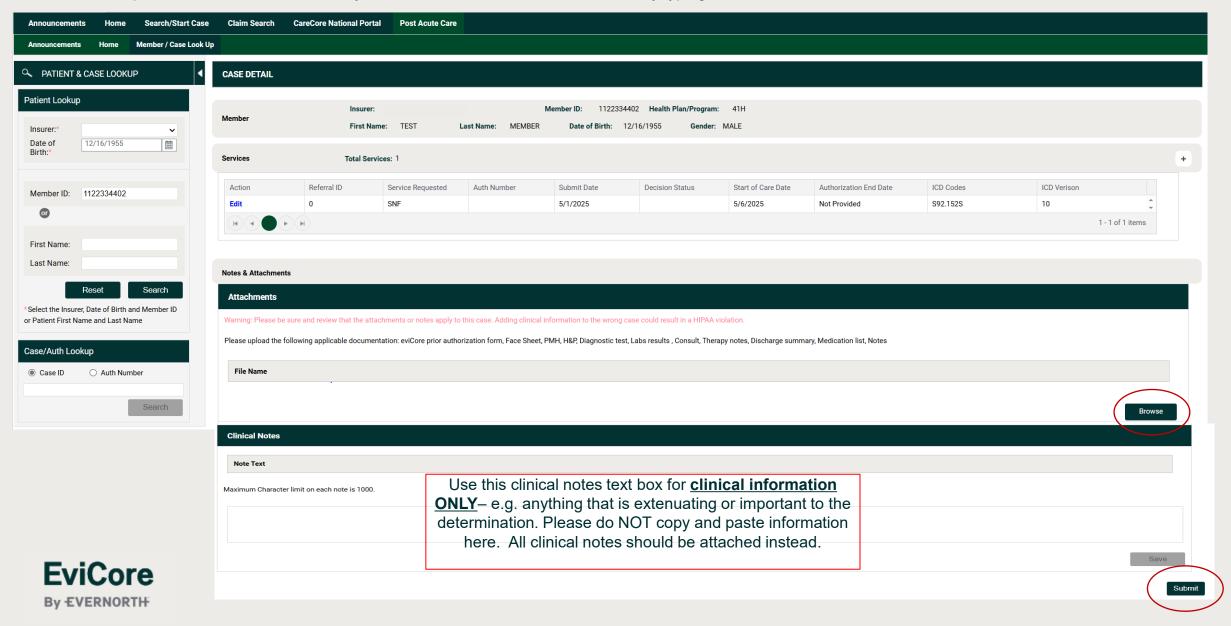
The next screen will show all details related to the service line. This will allow you to review and edit by clicking the "pencil" icon. Click the **Save Service** button to move forward.





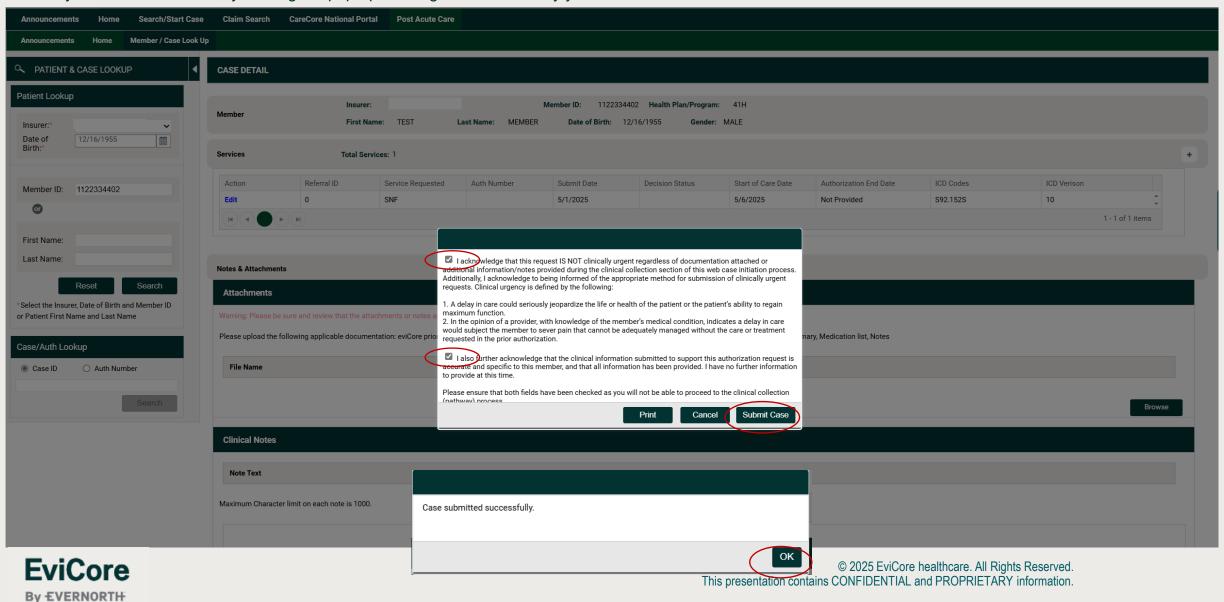
## **Create a Case – Upload Clinicals**

Attach the required clinical documents. Here you will be able to enter additional notes by typing in the Clinical Notes text box.

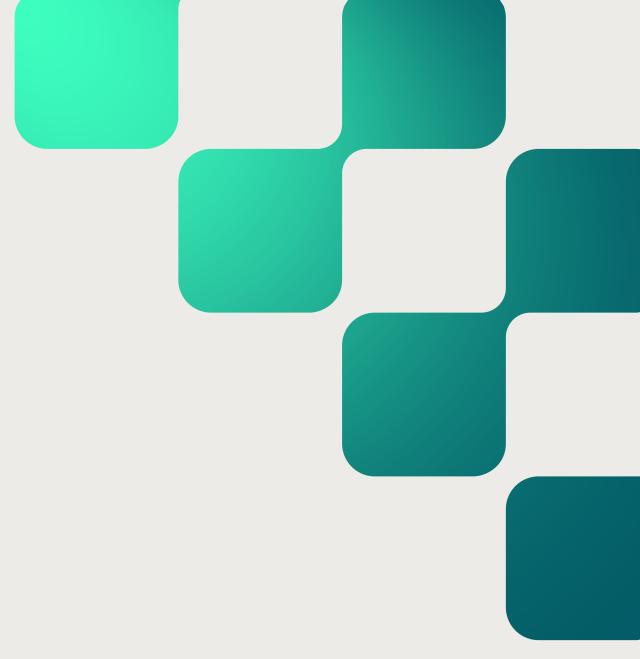


#### **Create a Case – Submit Case**

Once you Save and Submit, you will get a pop-up message which will verify your Case has been submitted to EviCore for review and authorization determination.



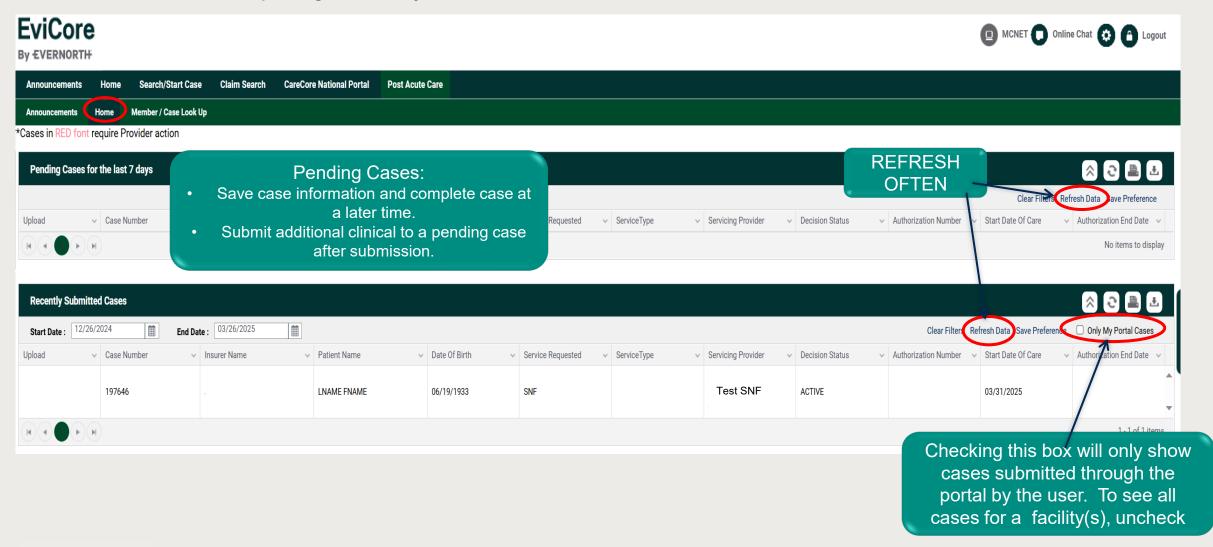
# Searching a Submitted Request





#### **Search Case Status**

Once a request has been submitted, the member will show up on the user's HOME tab. If you have recently submitted a case, it is important to choose "Refresh Data" for both pending and recently submitted cases. To review case details, double-click on the case.

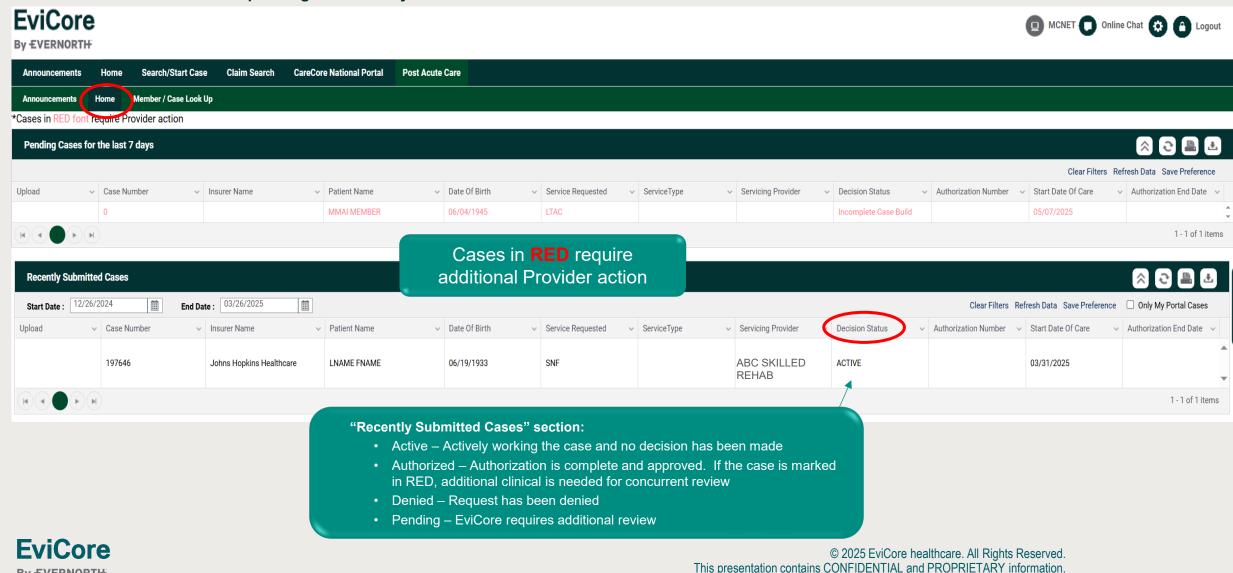




## Search Case Status – Decision Status Descriptions

Once a request has been submitted, the member will show up on the user's HOME tab. If you have recently submitted a case, it is important to choose "Refresh Data" for both pending and recently submitted cases.

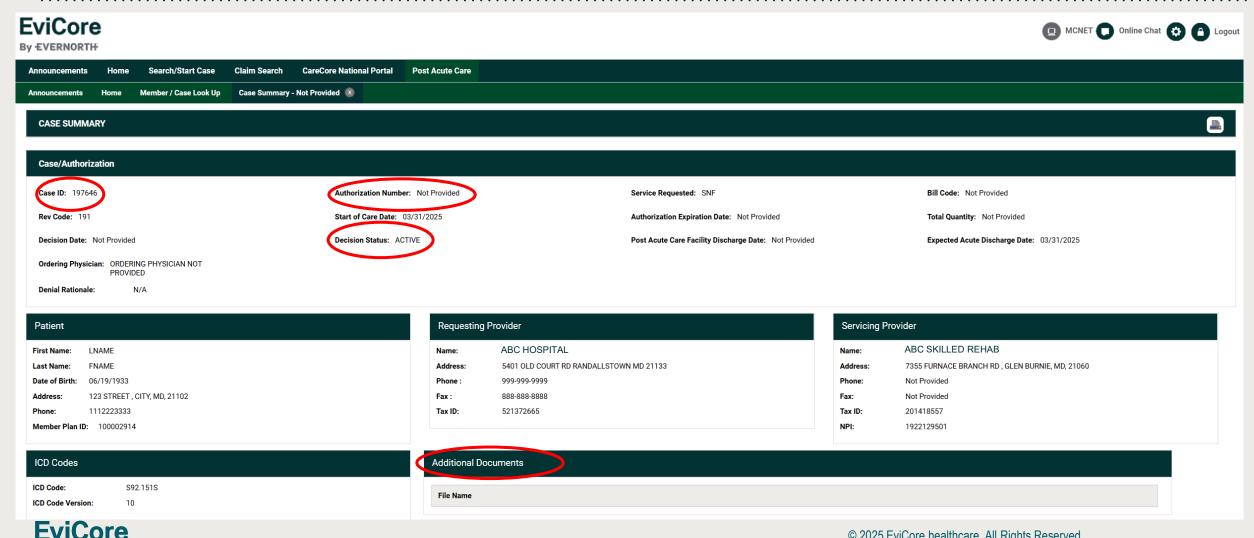
By EVERNORTH



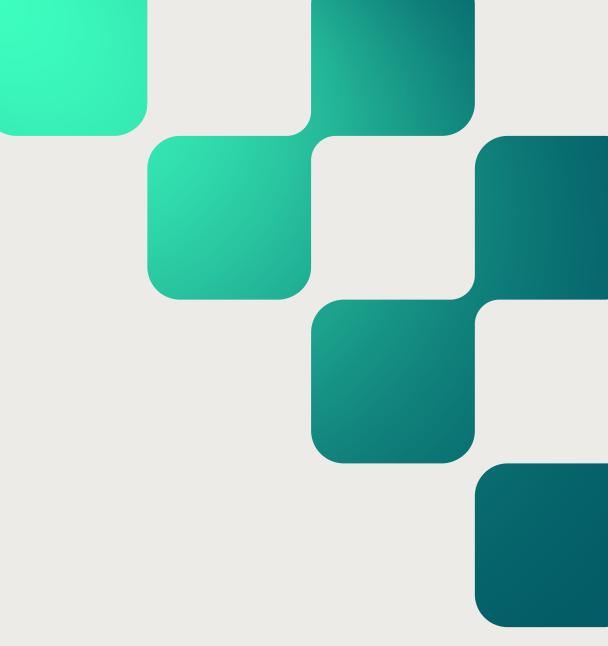
## **Search Case – Case Lookup – Active**

By EVERNORTH

When you open the case, you will see additional Authorization details and Decision Status. Make a note of the Case ID, authorization number if applicable, authorization expiration date, and total quantity approved. Decision letters are posted under the "Additional Documents" tab.



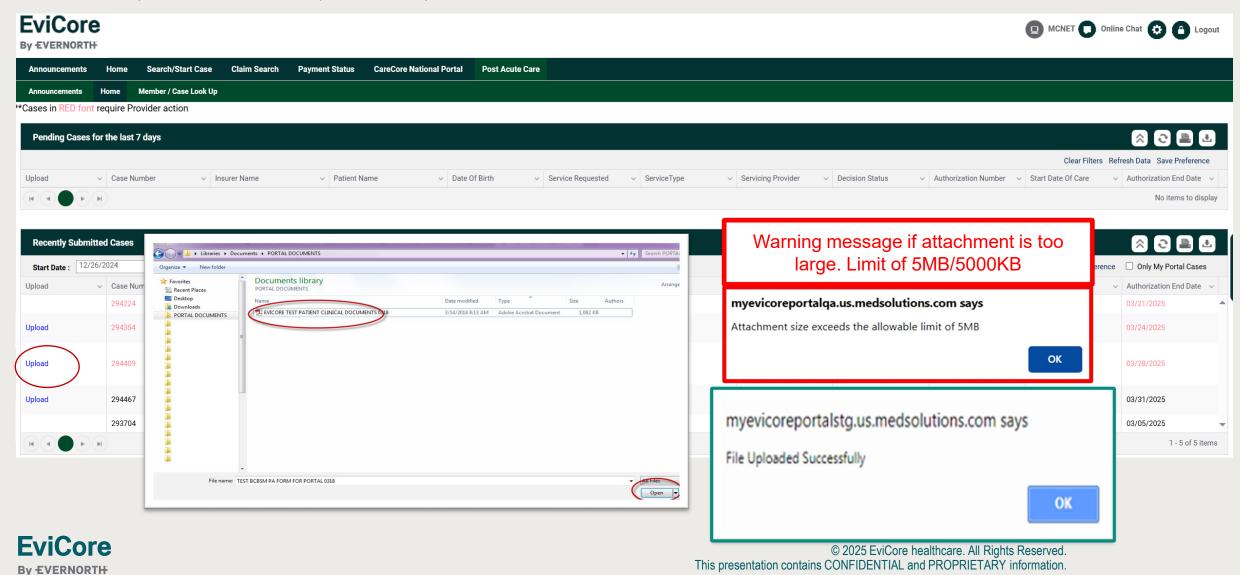
## Concurrent Review Process





#### **Concurrent Review Process**

Return to the Home screen. Under "Recently Submitted Cases", locate the patient whom you would like to upload clinicals. Select the "Upload" link, attach the clinical record, select "Open", and the file will be uploaded to the patient's EviCore chart in real time.



## **EviCore Provider Portal Support**

For EviCore portal account questions - contact a Portal Support Specialist



Call: 800.646.0418 (option 2)



Email: portal.support@EviCore.com

Portal Support Services: Available Monday through Friday, 8:00 a.m. – 7:00 p.m. EST



